

**OPEN**  
Compute Project



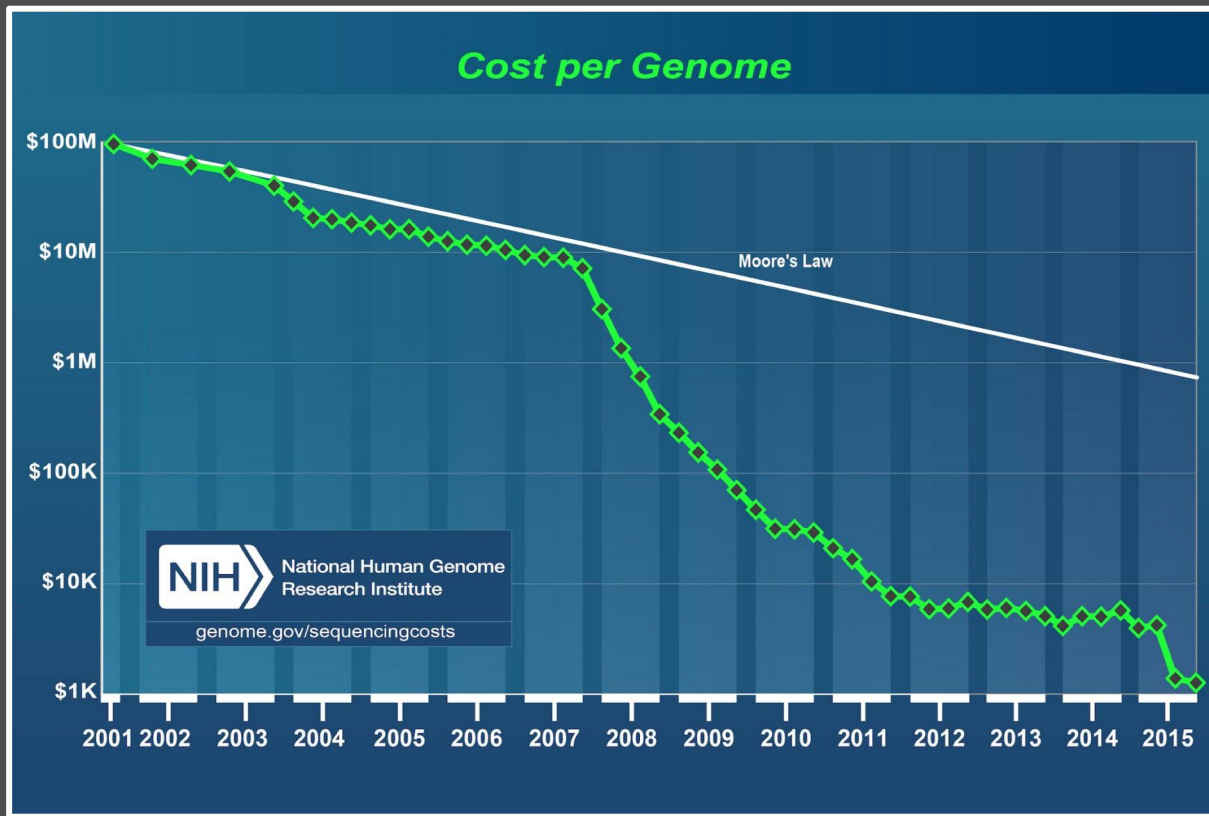
# Open Compute Project (OCP) Market Update

Steve Helvie – VP of Channel

[steve@opencompute.org](mailto:steve@opencompute.org)

@stevhelvie

# Moore's Law on Open Source Steroids

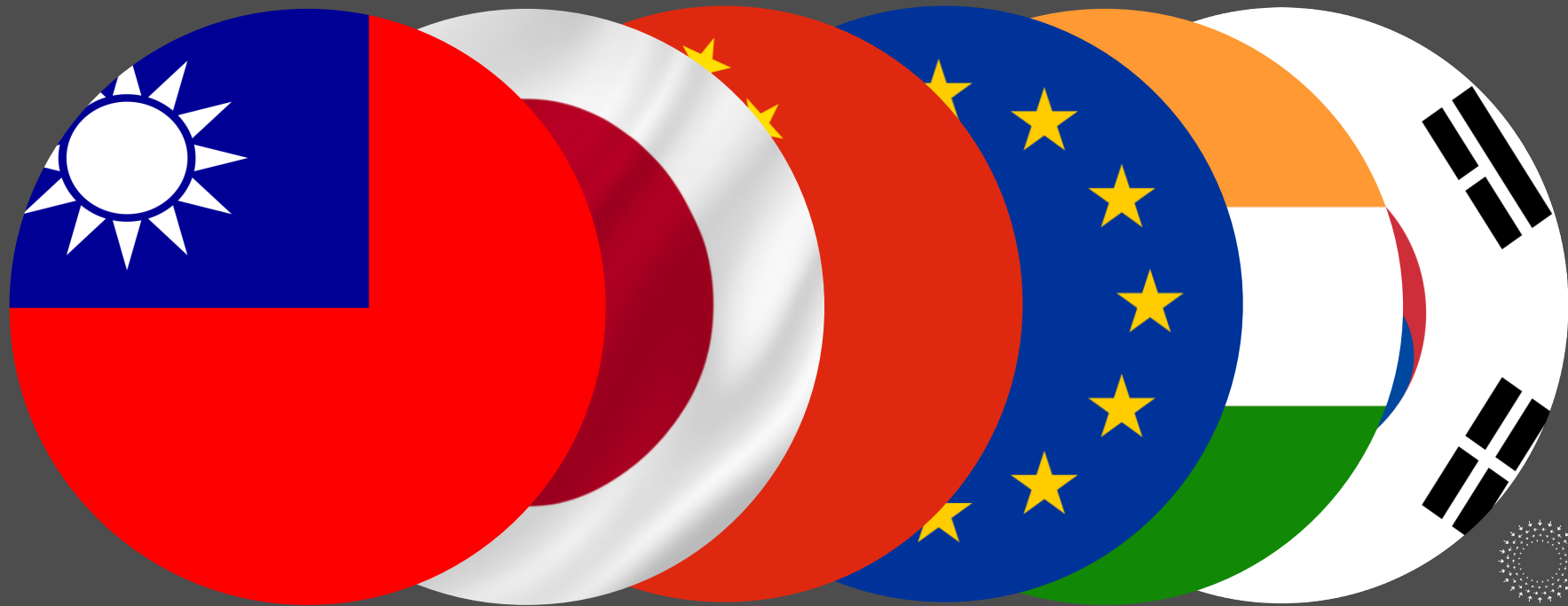


# Open Compute Project

A collaborative community focused on redesigning hardware technology to efficiently support the growing demands on compute infrastructure.

Enabling the industry to *Consume, Collaborate, and Contribute*

# True Global Community

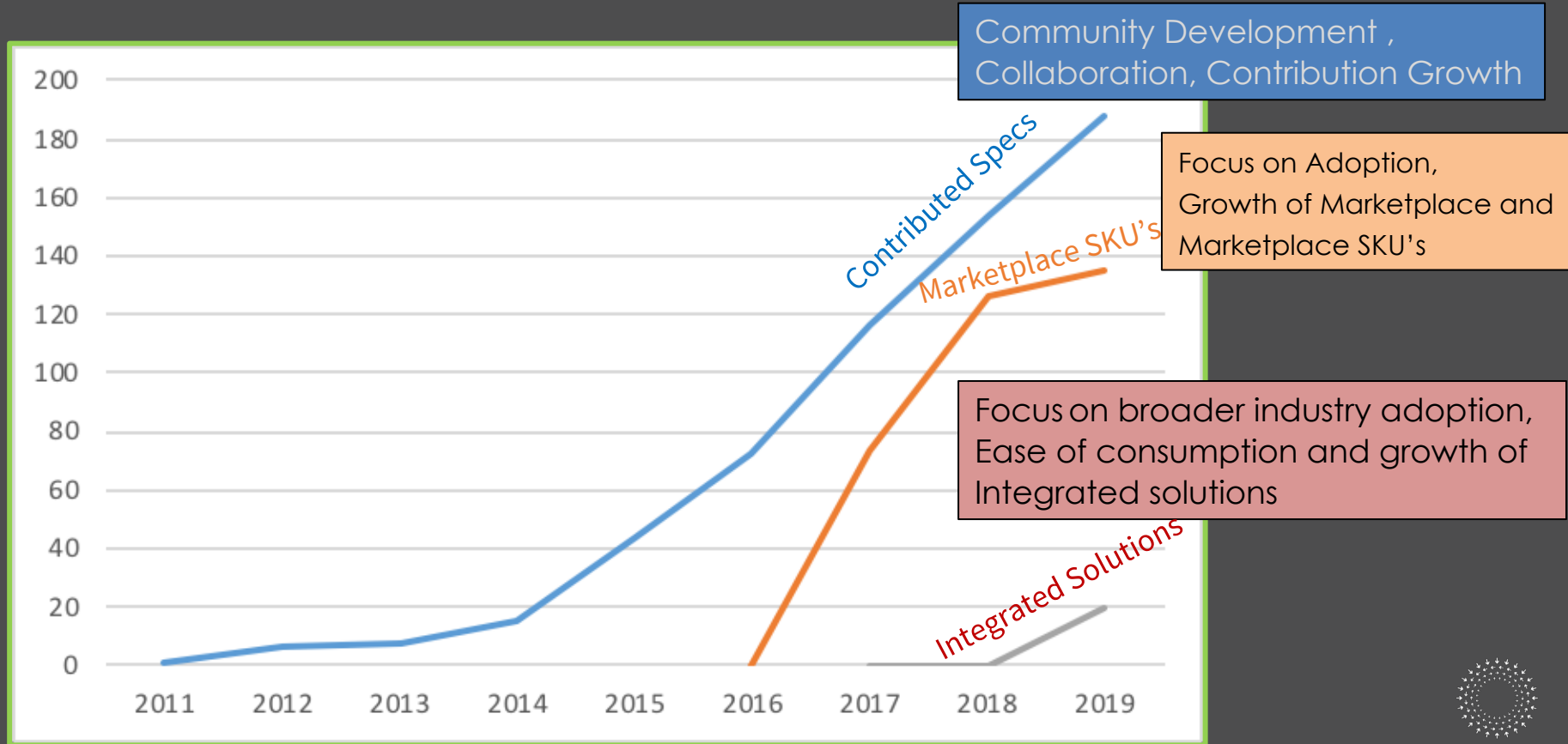






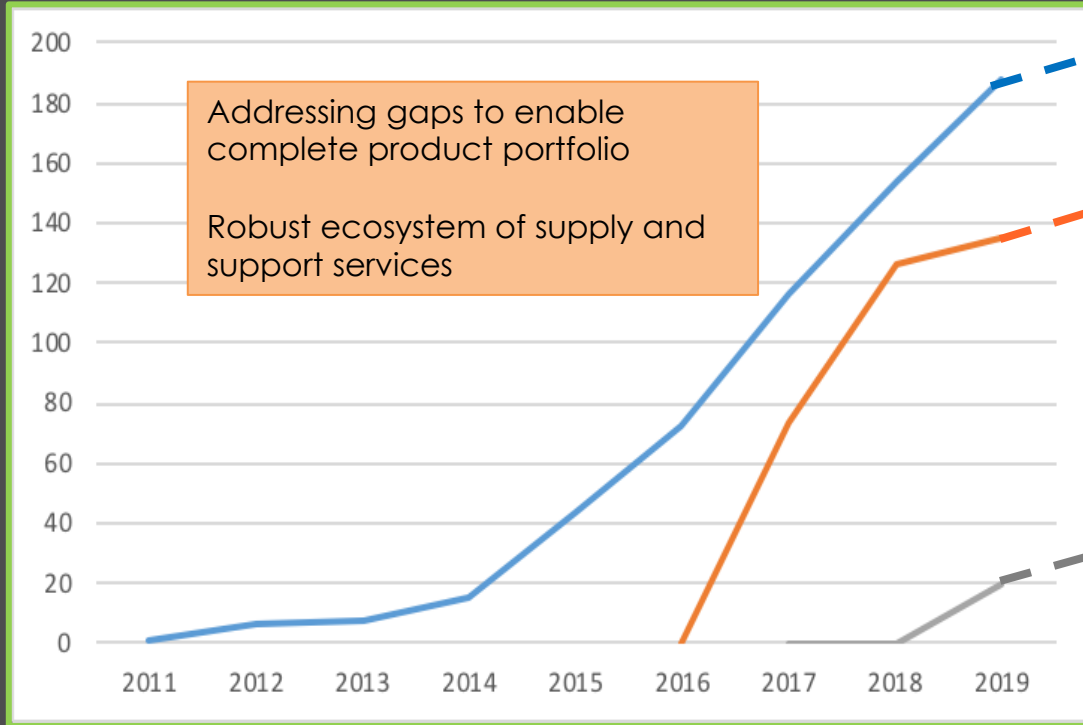
189 contributions  
54 companies

# The Maturing of OCP



Accelerate technology  
introduction

Technology acceleration through  
joint development



Contributed Specs

Marketplace SKU's

Integrated Solutions

Development of SW ecosystem

Solutions roadmap

Robust global support/service ecosystem



Efficiency



Scale

Impact

Openness



# Our Projects



Networking



Server



Storage



Rack &  
Power



Advanced  
Cooling



Data  
Center



Modular DC



Telco



Edge Sub Project



HW Mgmt



Open  
System  
Firmware

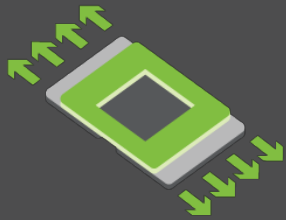


HPC



Security





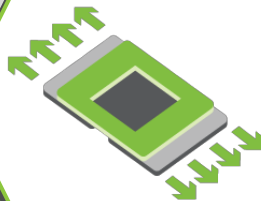
Our Accelerator Module  
(OAM) Project is now....

Open Accelerator  
Infrastructure (OAI)

Pace of the  
Community

Open  
ACCELERATOR  
Infrastructure

facebook

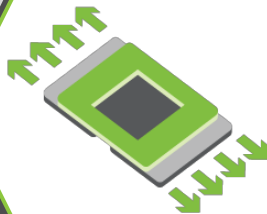


Pace of the  
Community

Open  
ACCELERATOR  
Infrastructure

facebook

 Microsoft Azure



 Bai du 百度

Open  
Accelerator  
Infrastructure

facebook



XILINX



Microsoft Azure

Qualcomm

habana



BittWare  
a molex company

Cambricon  
寒武纪



Baidu 百度

Google

inspur

Lenovo

Enflame

AMD

IBM

wiwynn

hyve  
design solutions

CoolIT  
systems

Alibaba Group

Tencent

molex

PENGUIN  
COMPUTING  
A subsidiary of SMART Global Holdings, Inc.

Amphenol

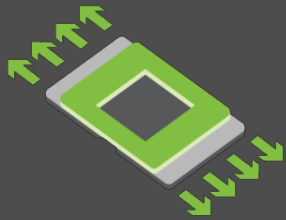
GRAPHCORE

BROADCOM



Inventec

MICROCHIP



OAI overall spec

Universal Base Board (UBB)

Host Interface Board (HIB)

Power Distribution Board (PDB)

OAM tray

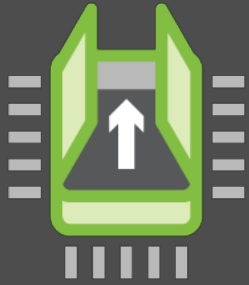
Security, Control, Management

Chassis mechanical and cooling

Expansion beyond Chassis

<https://www.opencompute.org/projects/oai-sub-project>





# Open Systems Firmware (OSF)

Open Source Firmware required in 2021

Support from arm, Intel, AMD and IBM Power

OSF Develop Kit available this year from Wiywynn

# SONiC & SAI Projects

92 platforms supported today

Since Global Summit: 23 new platforms

First project newsletter was published in August

Leadership Switch OS with new features like warm reboot

Rich telemetry and troubleshooting capabilities added in August 2019

Switch Abstraction Interface v1.5 released

Next SONiC release planned for October 2019





# Rack & Power

## Open Rack V3 Initiative

Announced at the OCP China Workshop in Beijing

Microsoft and Facebook subject matter experts working to converge on the best features

Power shelf interoperability initiative

<https://www.opencompute.org/projects/rack-and-power>





# Advanced Cooling Sub-Project (ACS)

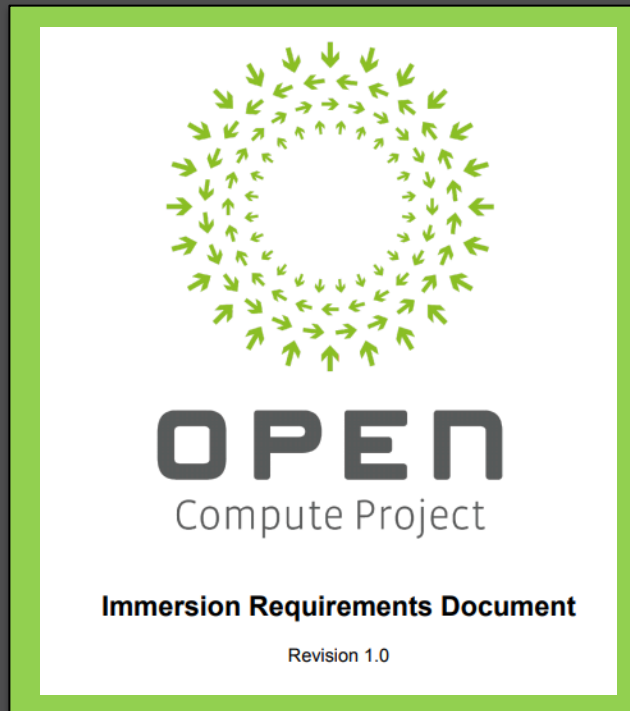
Cold plate requirements drafted and in review

Immersion requirements spec & immersion checklist released  
(Asperitas, Intel, Iceotope, Schneider Electric, Flex)

IT gear for immersion whitepaper announced for Global Summit



# Immersion Requirements for OCP



<https://www.opencompute.org/projects/rack-and-power>





# openEdge Project

arm based  
sled under  
development

Announced  
at NVF World  
Congress

Initial  
planning for  
OCP spec

Working  
demo at  
regional OCP  
Summit

Draft spec

Commercially  
available

1<sup>st</sup> Commercial  
Contract

Workshop  
held in USA

v1.2 OCP  
Accepted™

Wiwynn  
announces  
intent to  
produce  
openEdge  
Chassis and  
Server Blades

Battery back  
up (BBU)  
development

Other HW  
vendors  
announcing  
plan to adopt  
openEdge

Q2 – Q3 2018

Q4 2018

Q1 2019

Q2 2019

Q3 2019



Ready COLO Facility Assessment			
Self Assessment Station: Data Center Location Name: Data Center Location Address: Site Description: White Space Area Site Description: Critical IT Power Site Description: Network Provider Availability Site Description: Facility Features Site Description: Other Services Date Original Assessment is Completed: Re-Assessment Date:			
REQUIREMENTS - Attribute		COMPLETE-MEETS REQUIREMENTS	
ACCESS		LONS	
Building Access		Unit 1 Power Avenue, Crawley, West Sussex, RH10 9BE 6606 sqm (72,306 sqft) 12 MVA	
Delivery pathway, Loading dock to Goods in		Multiple Tier-1 Service Providers, 7 Carriers On-Site, RackConnect® Global, Blended Bandwidth 24x7x36 Security, Indirect Adiabatic Cooling, Hot Aisle Containment, Overhead Busway Distribution	
Delivery pathway, Goods in to White space		Smart Hands, Colocation, Managed Hosting, Private Cloud, Application Management SSAI 18 SOC1, SOC2, SOC3, PCI DSS, ISO27001, ISO14001, ISO9001	
Corridor floor rolling load		2018-12-04 2019-12-04	
Unboxing/pre-staging/storage area floor uniform load		Parameter	Result
Unboxing/pre-staging/storage area floor concentrated load		Notes	
KAMPS			
Gradient	1. Loading dock with lift or leveler	Optimum	2x loading dock bays: 1x with dock leveler, 1x with scissor lift
Width	2. ≥2.7m (108in) H x ≥1.3m (48in) W unobstructed access and threshold free	Acceptable	Clear Opening Min (mm): 3000 H x 1850 W
Landing area	3. ≥2.4m (96in) H x ≥1.8m (72in) W unobstructed access and threshold free	Optimum	Clear Opening Min (mm): 3000 H x 1850 W
Railings	1. ≥680Kg (1500lb) (6.67kn)	Optimum	Slab Floor: N/A
Weight loading	2. ≥732kg/m2 (150lb/ft2)(7.17kn/m2)	Acceptable	Imposed load rated at 10kn/m²
Door height	1. ≥680Kg (1500lb) (6.67kn)	Optimum	Slab Floor: N/A
LIFTS / ELEVATORS			
Weight loading	1. Not Applicable - No Ramps Required	Optimum	
Door height	1. Not Applicable - No Ramps Required	Optimum	
	1. Not Applicable - No Ramps Required	Optimum	
	1. Not Applicable - No Railings Required	Optimum	
	1. Not Applicable - No Lift/Elevator Required	Optimum	
	1. Not Applicable - No Lift/Elevator Required	Optimum	

Cooling, Electrical, Access, White Space,  
Cabling, Service, Efficiency and Transparency

# OCP Ready™ Facilities

KAO Data



Giga DC



<https://www.opencompute.org/projects/data-center-facility>



# HYDRO66



First OCP Ready™ Certified Nordic Colocation Data Center  
uses 90% less energy than other EU datacenters.

# HYDRO66

2-4MW each hall

Different specification  
per hall possible







# Drivers of OCP Adoption



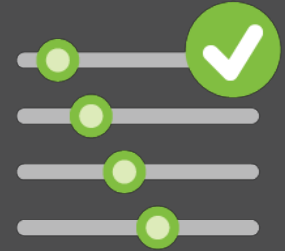
Cost Reduction

Standardisation

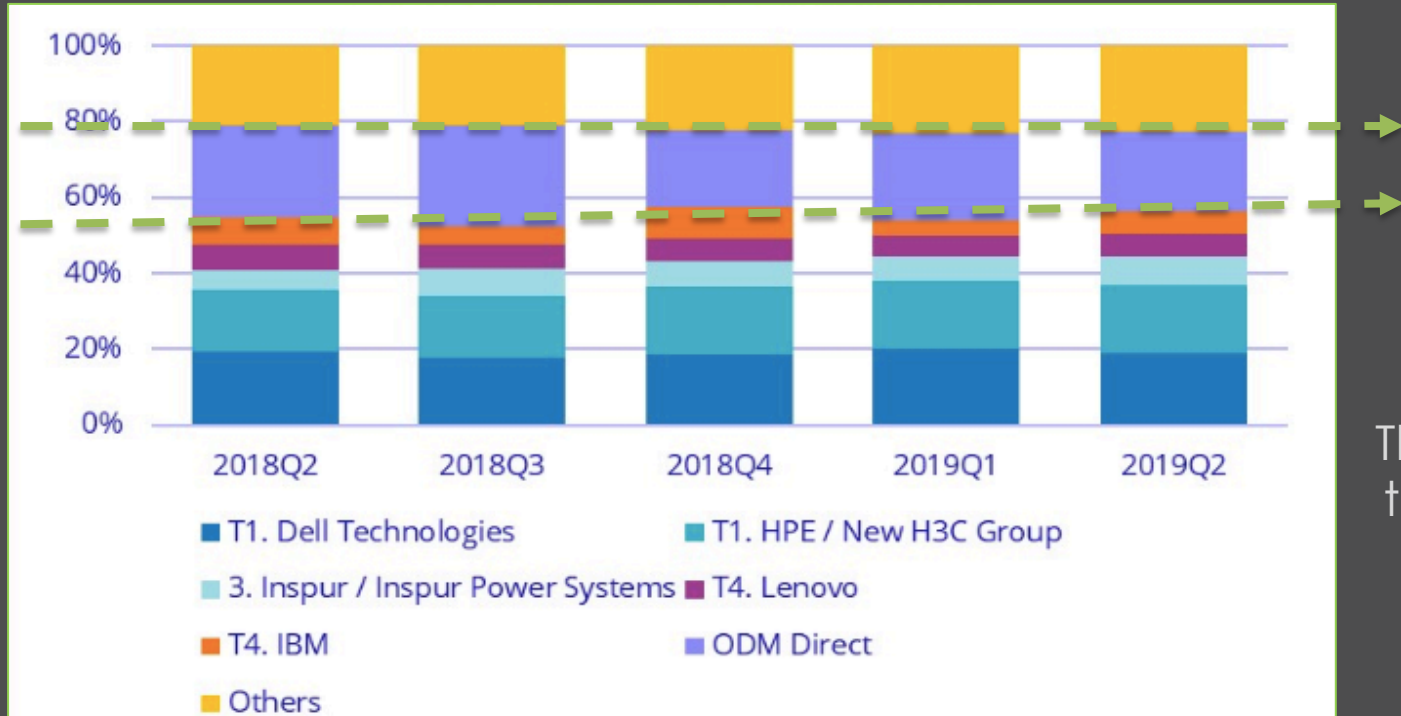


Energy Efficiency

Reliability



# Server Market Share



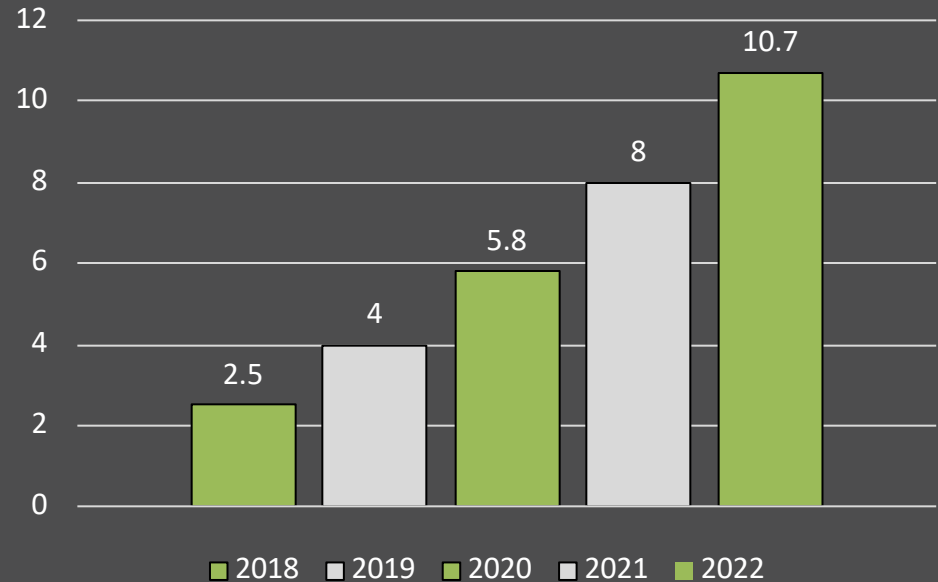
The rise of the ODM

Source: IDC 2019

EMEA growth driven by telco,  
CAGR 59%

2020 - APAC will surpass EMEA  
on strength of hyperscaler and  
Tier-2 CSP adoption, CAGR  
108%

## \$ Billion USD – WW Market Revenue



\* Non board member revenue (excluding Facebook, Msft, Rackspace, Goldman Sachs deployments)

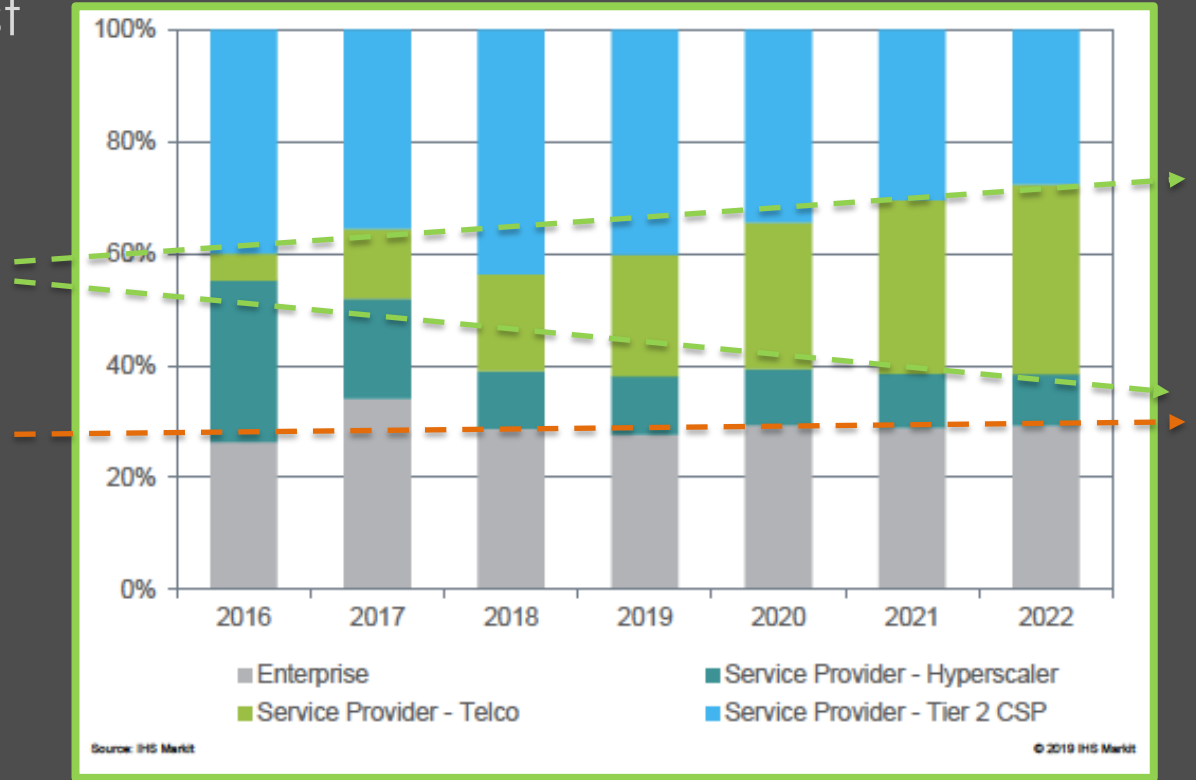


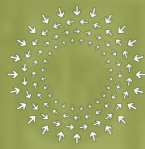
# OCP by Industry Forecast

Market just forming for  
disaggregated cell  
tower equipment

Automotive and  
Manufacturing have  
highest 5YR GAGR

Healthcare in very early  
stages of adoption





**OPEN**  
Compute Project

**Compute**

**Storage**

**Networking**

**Rack & Power**

**DC Facilities**

**Embedded Software**

**Hardware Management**

**Channels/Supply Ecosystem**

**Open NW  
Solutions**

**Disaggregated  
Cell/Gateway  
Solutions**

**Edge Solutions**



**TELECOM INFRA**  
PROJECT

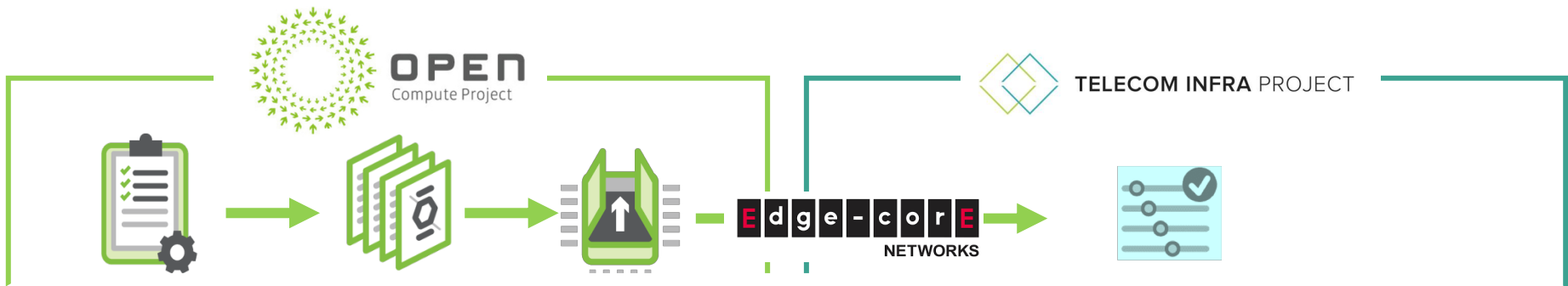
**Radio**

**Backhaul**

**Core**

**Engineering Labs**

**Startup  
Accelerators**



AS7316-26XB Open Cell Site Router





**Design  
Files**



**Product**



**Testing with  
Open Source  
Software  
Platform**



**BOM  
for Exemplar  
Open Source  
Platform**



**Reference Designs  
(Operator Led Specifications)**



**OCP  
Specifications**





Search...



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Marketplace ▾

Contributions ▾

Projects ▾

Events ▾

SP/Reseller ▾

Membership ▾

Blog

Products

Integrated Solutions

Circular Economy

# Open. For Business.

The Open Compute Project (OCP) is reimagining hardware, making it more efficient, flexible, and scalable. Join our global community of technology leaders working together to break open the black box of proprietary IT infrastructure to achieve greater choice, customization, and cost savings.



<https://www.opencompute.org/solutions>

<https://www.opencompute.org/circular-economy>



Search Marketplace...



Search for Specifications & Design collateral under Contributions >

### Status

- ☐ OCP Accepted™ Products (5)
- ☐ OCP Inspired™ Products (1)

### Category

- ☐ Network (6)

### Software

- ☒ SONiC (6)
- ☐ ONIE (40)
- ☐ ONL (28)
- ☐ PICOS (24)
- ☐ OcNOS (15)

Results: All ☆ Favorites

Sort by: Relevance ▾

#### Edgecore Networks AS5712-54X 10GbE Data Center Switch - POWER TO PORT

Meets the high-performance, availability, and network-scaling requirements of enterprise and cloud data centers. The switch can be de...

**Solution Providers:** Cumulus Networks, Edgecore Networks, Hyve Solutions, ITOCHU Techno-Solutions Corporation

Part #: 5712-54X-U-AC-B



Pluribus  
NETWORKS

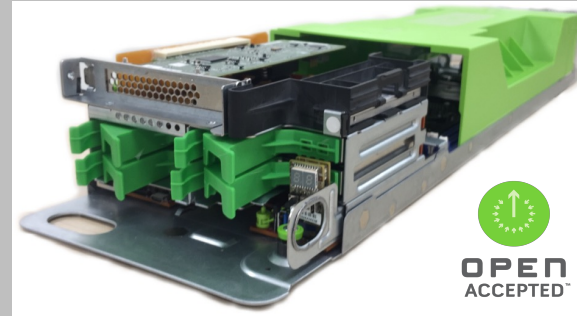
Specifications



OCP  
ACCEPTED

**inspur**

**MITAC**



**SAP®** Certified  
Hardware for SAP HANA®



<https://www.opencompute.org/products>



# Integrated Solutions

OCP Integrated Solutions enable companies to adopt proven solution stacks running on OCP Accepted™ and OCP Inspired™ hardware, thereby providing a converged infrastructure solutions for the Enterprise.

These managed offerings showcase a combination of software products, supporting different rack form factors. All OCP integrated solutions have proven support offerings including 3rd party product support to ensure efficient, reliable and scalable workload deployments.

Search Integrated Solutions...



Search for Specifications & Design collateral under Contributions >

Results: All ☆ Favorites

Sort by: Relevance ▾

## Category

- ☐ Network (2)
- ☐ Server (1)
- ☐ Storage (1)

## Solution Provider

- ☐ Edgecore Networks (1)
- ☐ ITOCHU Techno-Solutions Corporation (1)

## Software

- ☐ Ceph (1)
- ☐ Docker (1)
- ☐ ONIE (1)
- ☐ ONL (1)
- ☐ OpenStack (1)
- ☐ VMWare (1)

### Central Office Infrastructure designed for Telco's and ISP's

Edgecore Disaggregated XGS-PON Infrastructure is a complete plug and play demo unit built to aid testing and demonstration of SEBA - ONF's SDN Enabled Broadba...

**Solution Provider:** Edgecore Networks

**Model #:** Disaggregated XGS PON Infrastructure



### CTC Open Cloud Package

Open Cloud Package is a fully integrated rack of OCP recognized hardware combined with validated software providing Enterprises an efficient and scalable ...

**Solution Provider:** ITOCHU Techno-Solutions Corporation

**Model #:** CTC Open Cloud Solution



🏠 > Marketplace > Integrated Solutions >

Central Office Infrastructure designed for Telco's and ISP's

Product Marketplace

Integrated Solutions

Circular Economy

☆ Add to Favorites

## Central Office Infrastructure designed for Telco's and ISP's



### Where to Buy



Edgecore Networks

✉ Email

☎ (508) 485-5193

🌐 Website

A complete plug  
and play demo unit.

SEBA - ONF's SDN  
Enabled Broadband  
Access architecture.

☆ Add to Favorites

## CTC Open Cloud Package



Open Cloud Package is a fully integrated rack of OCP recognized hardware combined with validated software providing Enterprises an efficient and scalable way to manage their infrastructure as software.

This integrated solution comes with an Open Source system management toolset to manage physical and virtual infrastructure and is ideal for Cloud native, Object storage and container enterprise workloads.

### Where to Buy



ITOCHU Techno-Solutions  
Corporation

✉ Email

🌐 Website







# Circular Economy

**CEDaCI - Circular Economy for the Data Centre Industry**

<https://www.nweurope.eu/projects/project-search/cedaci-circular-economy-for-the-data-centre-industry/>

# EU Legislation – Eco Design Directive


[Commission and its priorities](#) [Policies, information and services](#) [Log in](#)

 English   [Search](#)

[Home](#) > [Law](#) > [Have your say](#) > [Published initiatives](#) > [Environmental impact of enterprise servers and data storage products](#)


IMPLEMENTING REGULATION

## Environmental impact of enterprise servers and data storage products

 **Roadmap**


Feedback period  
20.06.2017 - 18.07.2017

FEEDBACK: CLOSED


 **Draft act**

Feedback period  
03.07.2018 - 31.07.2018

FEEDBACK: CLOSED

 **Commission adoption**

### About this initiative

Topic	Single market
Type of act	Implementing regulation
Committee	<a href="#">C07900</a> 

### Roadmap

FEEDBACK: CLOSED

**Type**  
Roadmap  
[More about roadmaps](#)

[https://ec.europa.eu/info/law/better-regulation/initiatives/ares-2017-3069227\\_en](https://ec.europa.eu/info/law/better-regulation/initiatives/ares-2017-3069227_en)





# OCP Global Summit

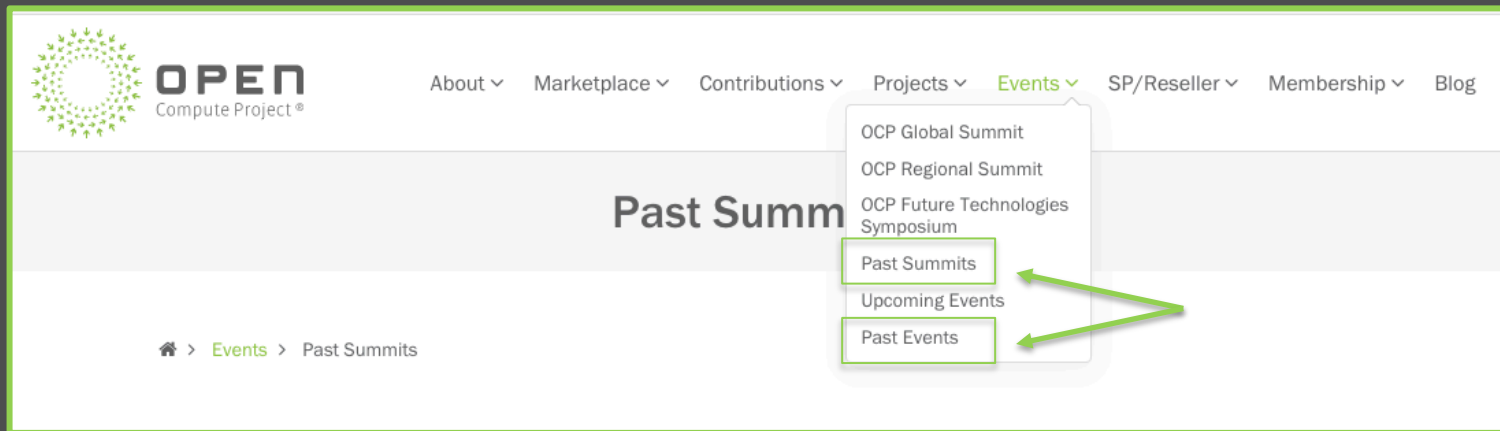
## March 4-5, 2020

San Jose, CA

<https://www.opencompute.org/summit/global-summit>



# OCP Events - Videos & Session Recordings



<https://www.opencompute.org/events/past-summits>

<https://www.youtube.com/channel/UCXtmeGWbySLShhGV8ooyMzA>

“Whatever market **open source** enters..it eventually dominates”

# THANK YOU

`steve@opencompute.org`