



2027 OCP EMEA Summit – Sponsorship Contract

Dates: 7-8 April 2027 **Venue:** CCH – Congress Center Hamburg Hamburg, Germany

This Agreement is made and entered into as of [date] _____ between the Open Compute Project (“OCP”) Foundation and:

Name of Organization (*how it should be displayed on OCP site*) _____

Address _____

City _____ State/Province/Region _____ Zip/Postal Code _____

Country _____ Phone _____

Sponsorship Logistics Contact _____ Email _____

URL you want linked to your logo _____

___ This is a co-sponsorship (max 1 additional logo) Co-sponsor Name _____

Sponsor Options for the 2027 OCP EMEA Summit (the “Event”)*:

Booth Sponsorships		
___ ELITE: \$50,000 (6mx3m booth) Speaking Add-ons (max 2): ___ Executive Session (15 mins): \$6,000 Meeting Room Add-on (max 1): ___ Meeting Room: \$6,000	___ PREMIER: \$35,000 (4.5mx3m booth) Speaking Add-ons (max 1): ___ Executive Session (15 mins): \$6,000 Meeting Room Add-on (max 1): ___ Meeting Room: \$6,000	___ PLUS: \$20,000 (3mx3m booth)
Marketing Sponsorship		
___ MARKETING PARTNER: \$15,000 Speaking Add-ons (max 1): ___ Executive Session (15 mins): \$6,000 Meeting Room Add-on (max 1): ___ Meeting Room: \$6,000		
Event Sponsorships (discounts do not apply)		
___ Reception Sponsor: \$20,000 ___ Community Lounge: \$15,000 ___ Lanyards: \$15,000 ___ Tote Bags: \$15,000 ___ Coffee: \$10,000	___ Lunch: \$10,000 – for Day 1 ___ Lunch: \$10,000 – for Day 2 ___ Lunch: \$15,000 – Both Days ___ Afternoon Snack Break: \$6,000 ___ Sticker Sheets: \$5,000	___ Hand Sanitizer Bottles: \$7,500 ___ Hand Sanitizer Stations: \$7,500 ___ Luggage Check Sponsor: \$10,000 ___ Future Technologies Symposium Sponsor: \$10,000

**All prices listed in USD. Final invoice may reflect a VAT charge in addition to sponsorship total below if organization does not have an entity located in the EU. Please contact accounting@opencompute.org for clarification.*

Tiered Membership Discount

If your company is an OCP Tiered Member, please check the applicable discount below. Must be a Member in good standing at the time of the 2027 EMEA Summit. Membership discounts apply to booths only. Marketing and Event sponsorships, speaking add-ons, and meeting rooms are not eligible for discounts.

___ Platinum Tiered Member (15%) ___ Gold Tiered Member (10%). ___ Silver Tiered Member (7%)

Total Amount (after discounts if applicable): \$_____

OCP Contact: Kali Burdette, Senior Director of Global Events, kali@opencompute.org

Payment Information: Acceptable forms of payment include ACH, wire transfers, credit cards and checks. If paying by check, please make checks payable to: Open Compute Project Foundation, PO Box 82287, Austin, TX 78708

Purchasing bulk tickets: Please refer to the sponsor prospectus for details on which sponsor level is eligible for discounts on purchasing additional registration passes. Deadlines and instructions to purchase will be provided in the sponsor manual.

Terms and Conditions:

1. Payment must be in United States Dollars. All payments must be made to Open Compute Project Foundation and provided in cleared funds to the bank account provided on the invoice not later than net 30 days of the date of the invoice. All fees are exclusive of all applicable sales, use, value-added and similar taxes, which Sponsor shall pay in addition to the fees at the rate prevailing on the date of the invoice. Payment must be received prior to the event or the sponsorship will be considered invalid. Account must be current to participate.
2. Sponsor speakers are required to submit their presentation content for review by the Open Compute Foundation by the date indicated in the prospectus. Failure to submit your content for review by the foundation can result in the loss of your speaking opportunity.
3. Sponsor is responsible for meeting all deadlines for delivery of materials and artwork. Past due materials may be excluded from the conference program, signage, and other opportunities included in the sponsors contribution level.
4. Sponsor is responsible for any shipping and receiving costs the venue may charge for materials shipped directly to the venue.
5. Exhibit Locations. Booth/table location assignments will be selected by the sponsor company on a first-signed, first-served basis, and may be modified by the Foundation due to changes in event layout, venue or other factors.
6. Restrictions in Operations of Exhibits. The OCP Foundation and its representatives reserve the right to restrict or remove exhibits which, because of noise, method of operation, materials, or for any other reason, may become objectionable to the reasonable attendee or the venue. In the event of such restriction or eviction, the OCP Foundation is not liable for any refunds, rentals, or other exhibit expenses incurred by the Sponsor.
7. Care of Building. The Sponsor shall not injure or deface the walls or floors of the building and the tables, or damage the equipment. Sponsor assumes all liability costs for damage incurred.
8. Catastrophe. In the event that because of war, fire, strike, government regulation, natural disaster, pandemic, public catastrophe, act of God, or other cause, the conference or any part thereof is prevented from being held, or is canceled by the OCP Foundation, the OCP Foundation shall determine any refund to a Sponsor after deducting any expenses incurred by the OCP Foundation but in no case shall the amount of the refund to the Sponsor exceed the amount of the fee paid.
9. Cancellations made by the Sponsor 6 months or more prior to the event will not be subject to any fee. Cancellations made between 3 and 6 months prior to the event are liable for 50% of the sponsorship fee or the cost of equivalent services/equipment if the sponsorship is an in-kind or barter arrangement. Cancellations made less than 3 months prior to the event are liable for the entire sponsorship fee or the cost of equivalent services/equipment. All cancellations must be made in writing to the OCP Foundation.
10. Trademarks. Each party retains all rights and ownership to its own trademarks and must obtain prior approval from the other party for any use of the other party's names or marks for the purpose of marketing, advertising and otherwise promoting participation in and/or sponsorship of (as described in this Agreement) the Event, which approval shall not be unreasonably withheld or delayed. Sponsor shall provide to OCP Foundation any artwork necessary for use of Sponsor's marks, name or logo. Sponsor agrees to abide by, and be bound by, the Open Compute Project Trademark Usage Guidelines, which are available at <https://bit.ly/2QwPmUN>, including as this may be updated by OCP Foundation from time to time. At the request of OCP Foundation, Sponsor will provide samples of its uses of OCP Foundation marks.
11. OCP Materials Release. If I am presenting at the OCP EMEA Summit, I acknowledge that my Presentation and any ancillary materials I provide to OCP in connection with my Presentation, including without limitation any white paper, article, photograph, likeness, or professional biography (together, "Materials") are made available under the Creative Commons Attribution-ShareAlike 4.0 International License found at <https://creativecommons.org/licenses/by-sa/4.0/>, or any later version, and without limiting the foregoing, OCP may make the Materials available under such terms. OCP may exercise its rights hereunder in all forms and media, whether now known or hereafter developed, throughout the world in perpetuity, royalty-free. My authorization and acknowledgement above is irrevocable and extends to OCP and its agents, successors, and assigns. I hereby waive any right to inspect or approve the Recordings. I acknowledge that OCP is under no obligation to use the Recordings, or Materials if applicable, in any manner. I hereby represent that I have the authority to grant the rights and licenses herein. And if I am presenting at an OCP event, I further represent and warrant that the Materials do not and will not violate the rights of any third party, including without limitation rights in intellectual property. I also represent that, to the extent the Materials include materials owned or created by any third-party, I have obtained permission for its use consistent with the foregoing. I will provide OCP evidence of such permission upon OCP's request.
12. Miscellaneous. This Agreement shall be governed by the internal laws of the State of Delaware without regard to principles of conflicts of laws. Any disputes shall be heard exclusively in the state or federal courts located in Delaware, and both parties consent to the jurisdiction of such courts. Sponsor cannot assign any rights under this Agreement without the prior written consent of the OCP Foundation; any unauthorized assignment is null and void. This is the entire agreement of the parties and cannot be amended or changed except in a writing signed by both parties.
13. GDPR Policy. OCP will treat all information you provide in accordance with the OCP Privacy Policy posted at <http://www.opencompute.org/privacy/>. This includes cookies and any other information we may collect. By signing this contract, you acknowledge and accept OCP's Privacy Policy and give your consent to the transfer of your personal information to the United States, which may have less protections than your jurisdiction of residence.
14. BADGE SWAPPING: Badge swapping and/or trading is strictly prohibited at OCP events. Attendees must wear their badge at all times on the event premises. Any attendee caught without a badge, will be escorted to registration to show an ID and charged a reprint fee if the badge cannot be found. If caught wearing another attendee's badge or leaving the premises with multiple badges with the intent to distribute to other attendees, all badges will be confiscated, and this person may be removed from the event. OCP keeps historical records of companies and sponsors who are regular offenders of badge swapping. OCP reserves the right to deny attendance, sponsorship, and speaking opportunities to any individuals or organizations that do not abide by OCP event regulations.

In witness whereof, the parties have caused this Agreement to be executed by their duly authorized representatives.

Sponsor:

Open Compute Project Foundation:

Signature: _____

Signature: _____

Printed Name: _____

Printed Name: *Kali Burdette*

Title: _____

Title: *Senior Director of Global Events*

Date: _____

Date: _____

Sponsorship deadline is Monday, March 5, 2027. Sponsorships & booth locations are awarded in the order that they are received.