



OCP
REGIONAL
SUMMIT

2019 OCP REGIONAL SUMMIT | 26-27 SEPT 2019

RAI Exhibition and Convention Center | Amsterdam, Netherlands



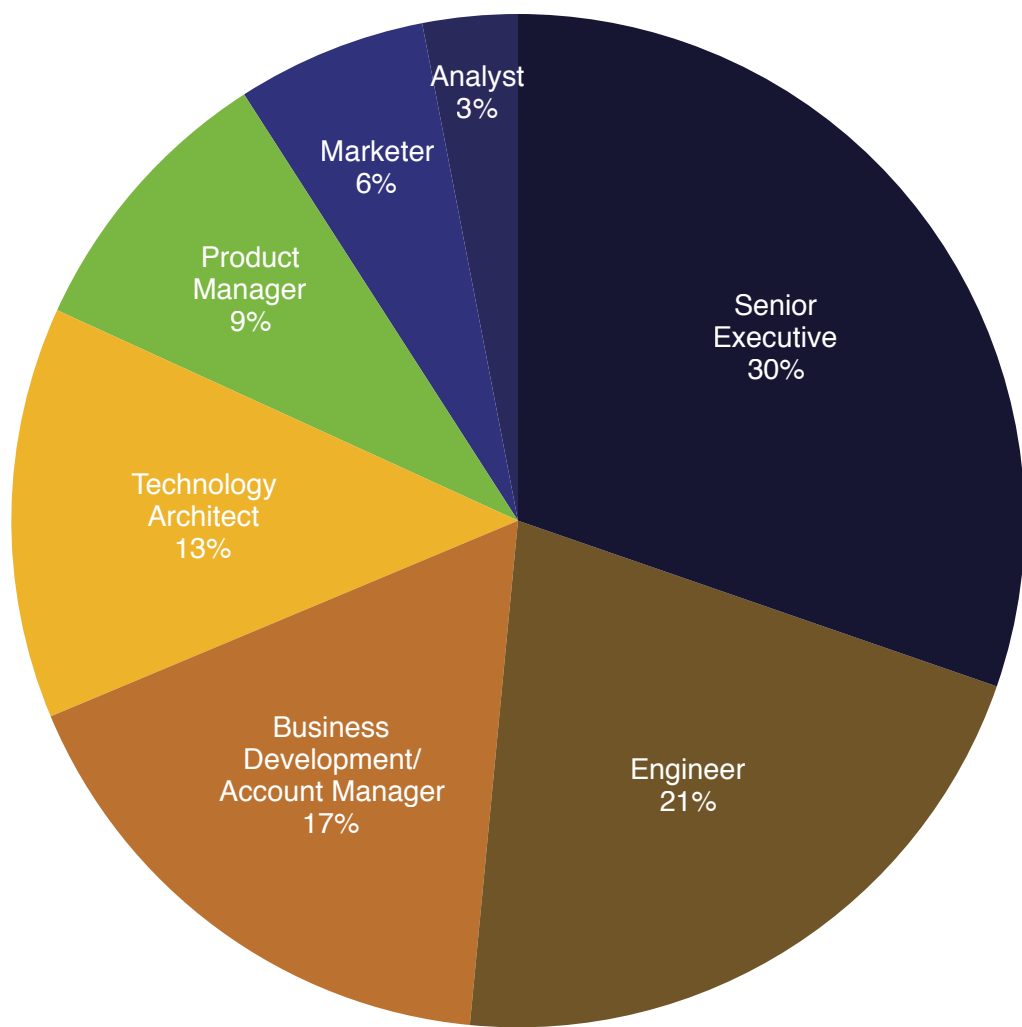
SPONSORSHIP PROSPECTUS



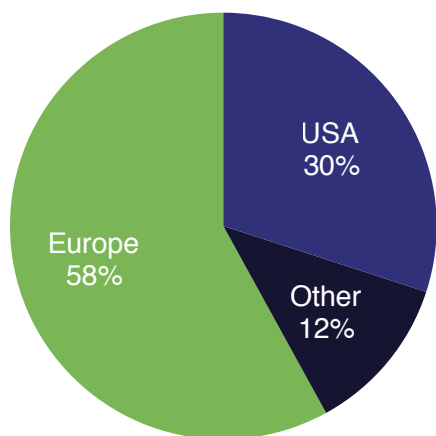
OPEN
Compute Project®

2018 OCP Regional Summit Stats

Attendees by Organizational Role



Attendees by Country



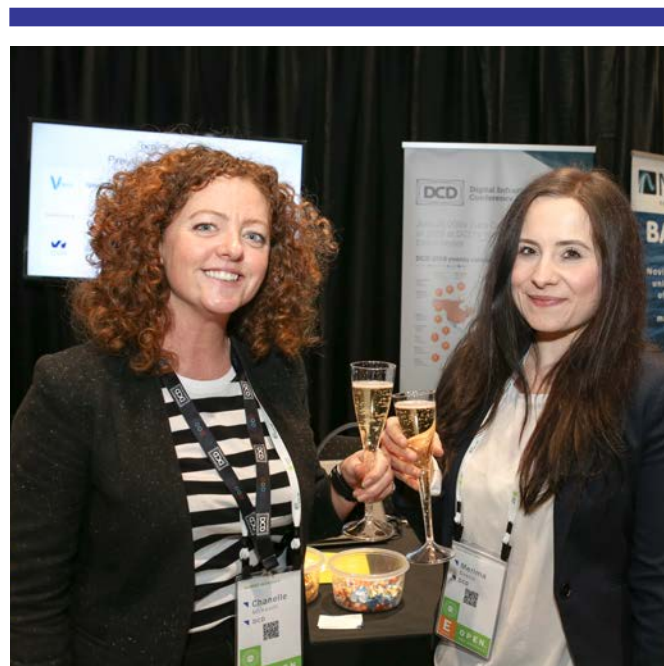
Countries Represented (in order of attendance numbers):

United States	Poland	Belgium
Netherlands	Austria	Japan
France	Ireland	Switzerland
United Kingdom	Italy	Russia
Germany	China	Czech Republic
Taiwan	Israel	
Sweden	Finland	

Previous Summit Exhibitors and Sponsors

OCP Regional Summit 2018 - Amsterdam, Netherlands

2 CRSI	Edgecore Networks Corporation	IT Renew	Penguin
Applied Optoelectronics Inc. (AOI)	Facebook	LF Networking	Rittal
Asperitas	Geist	LinkedIn	Samsung
Circle B	GIGABYTE	Microsoft	Samtec Inc.
Cloud Works	Green Mountain	Nokia	Schneider Electric
ColorChip	Hosting Journal	LF Networking	Submer Technologies
Cumulus Networks	HPE	LinkedIn	Wiwynn
Datacenter Works	Huawei	OpenCAPI	ZT Systems
Delta	Inspur	OpenPOWER	
Dutch IT Channel	ISP Today	OpenStack	



Draft Schedule Outline*

Day 1: Thursday, 26 September		
Time		Event
8:00	19:00	Registration
8:00	19:30	Expo Hall Open
10:00	12:00	Keynotes
12:00	14:30	Lunch
13:00	17:00	Executive Tracks
14:30	17:00	OCP Track & Adoption Stories
17:00	19:30	Networking Happy Hour

Day 2: Friday, 27 September		
Time		Event
8:00	12:00	Registration
8:00	15:00	Expo Hall Open
9:00	12:00	Engineering Workshops
12:00	13:30	Lunch
13:00	15:00	Engineering Workshops
	15:00	Adjourn

*schedule subject to change

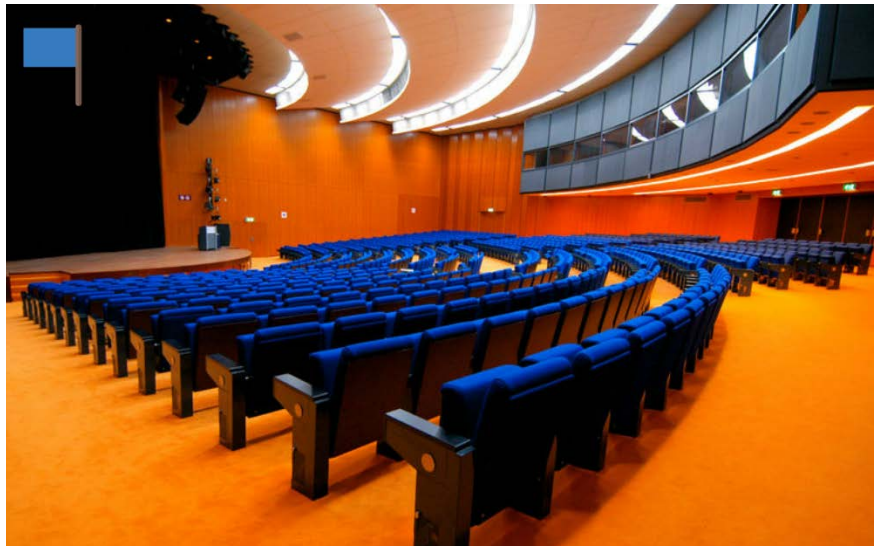


Venue

Amsterdam RAI Exhibition
and Convention Centre

Europaplein 2-22, 1078 GZ
Amsterdam, Netherlands

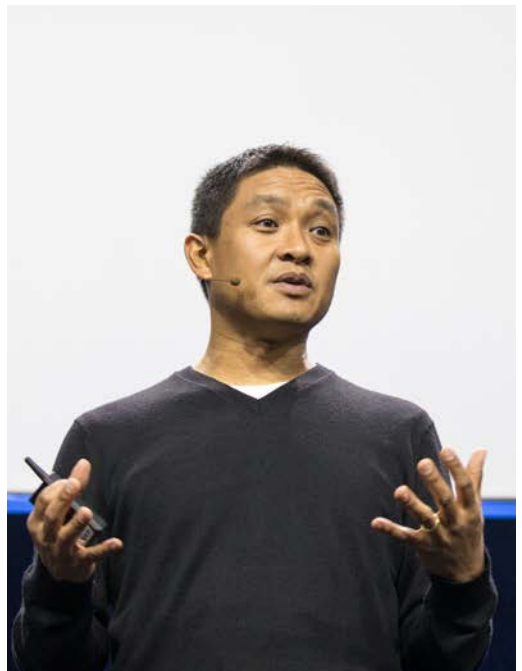
[RAI Floor Plans](#) - we will be in
Entrance G, Auditorium Centre



rai
AMSTERDAM



DETAILED SPONSORSHIP PACKAGES



Sponsorship Packages*†

Sponsorship Deadline: Friday, August 16, 2019

Exhibit + Speaking Opportunities			
Level	Cost	Exhibit	Includes
Diamond	\$90,000 +21% VAT	6m x 5m turnkey booth with custom backdrop	<ul style="list-style-type: none"> • One speaking opportunity (Executive Track, 25 minutes) • 15 complimentary event passes • Logo/link on website + event signage • Additional onsite promotions/branding opportunities • Pre- and post-event promotions
Diamond Keynote Add-On <i>Limited availability!</i>	\$10,000 +21% VAT	N/A	<ul style="list-style-type: none"> • One speaking opportunity (Keynote, 20 minutes) <i>*pending content approval by OCP</i>
Emerald	\$75,000 +21% VAT	6m x 3m turnkey booth with custom backdrop	<ul style="list-style-type: none"> • One speaking opportunity (Executive Track, 25 minutes) • 10 complimentary event passes • Logo/link on website + event signage • Additional onsite promotions/branding opportunities • Pre- and post-event promotions
Ruby	\$40,000 +21% VAT	4.5m x 3m turnkey booth with custom backdrop	<ul style="list-style-type: none"> • One speaking opportunity (Executive Track, 15 minutes) • 8 complimentary event passes • Logo/link on website + event signage • Additional onsite promotions/branding opportunities • Pre- and post-event promotions
Exhibit-Only Opportunities			
Level	Cost	Exhibit	Includes
Sapphire	\$25,000 +21% VAT	3m x 3m turnkey booth with custom backdrop	<ul style="list-style-type: none"> • 5 complimentary event passes • Logo/link on website + event signage
Topaz	\$12,500 +21% VAT	2m table	<ul style="list-style-type: none"> • 3 complimentary event passes • Table with signage in Exhibit Hall • Logo/link on website + event signage
Start-Up Company	\$7,500 +21% VAT	2m table	<ul style="list-style-type: none"> • 2 complimentary event passes • Must be a qualified start-up company; see details on page 13 • Table with signage in Exhibit Hall • Logo/link on website + event signage
Networking Sponsorships			
Level	Cost	Exhibit	Includes
Summit Opening Night Happy Hour	\$15,000 +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo on reception welcome banner, napkins, drink holders • Logo/link on website + event signage
Summit Lunch	\$ 7,500 for Day 1 \$ 7,500 for Day 2 <i>OR</i> \$10,000 (both days) +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo on signage near buffet stations • Logo/link on website + event signage
Afternoon Snack Break	\$ 7,500 for Day 1 \$ 7,500 for Day 2 <i>OR</i> \$10,000 (both days) +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo on signage near snack stations • Logo/link on website + event signage
Power-Up Station	\$7,500 +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo on signage near power-up station • Logo/link on website + event signage

* Prices and packages subject to change † All prices listed are USD

Sponsorship Packages cont. *†

Sponsorship Deadline: Friday, August 16, 2019

A La Carte Sponsorships			
Level	Cost	Exhibit	Includes
Hydration Stations	\$10,000 +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo on hydration stations and signage near hydration stations • Logo/link on website + event signage
Coffee	\$7,500 +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo prominently featured on coffee cups • Logo/link on website + event signage
Lanyards	\$10,000 +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo prominently featured on lanyards • Logo/link on website + event signage
Tote Bags	\$7,500 +21% VAT	n/a	<ul style="list-style-type: none"> • 2 complimentary event passes • Logo prominently featured on tote bags • Logo/link on website + event signage

* Prices and packages subject to change † All prices listed are USD



Tiered Membership Discounts*†‡

The top three tiers of OCP Corporate Membership are: Platinum, Gold and Silver. If your organization is currently a tiered member in good standing, the following discounts apply to any exhibit sponsorship.

Tiered Member Level	% Discount	Diamond Sponsorship \$100,000	Emerald Sponsorship \$75,000	Ruby Sponsorship \$40,000	Sapphire Sponsorship \$25,000	Topaz Sponsorship \$12,500	Start-Up Sponsorship \$7,500
Platinum	20%	\$80,000	\$60,000	\$32,000	\$20,000	\$10,000	\$6,000
Gold	15%	\$85,000	\$63,750	\$34,000	\$21,250	\$10,625	\$6,375
Silver	10%	\$90,000	\$67,500	\$36,000	\$22,500	\$11,250	\$6,750
		+21% VAT	+21% VAT	+21% VAT	+21% VAT	+21% VAT	+21% VAT

More information regarding Tiered Membership can be found here:

<http://www.opencompute.org/membership/>

*** Tiered Membership discounts apply to exhibit sponsorships only**

† Prices and packages subject to change

‡ All prices listed are USD

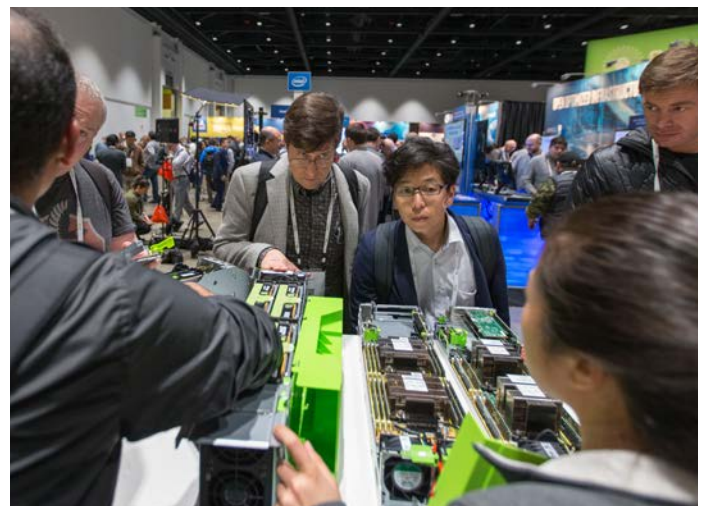


Exhibit + Speaking Opportunities

DIAMOND SPONSOR LEVEL – \$90,000†‡

PRE-EVENT PROMOTIONS

- Early access to press and analyst pre-registration list two weeks prior to event
- Sponsor company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 15 complimentary event passes, up to 50 additional discounted passes

PREMIER SPEAKING OPPORTUNITIES

Executive Track: An executive or technology leader from the sponsor company will address attendees through a 25-minute Executive Track talk. The audience for these sessions is expected to be around 150 attendees per room.

All announcements and presentations are subject to approval by the OCP Foundation. Speakers are required to submit their **DRAFT** presentation content for review by the Open Compute Project Foundation no later than **Monday, June 17, 2019**. **FINAL** presentations are due **no later than Friday, August 23, 2019**.

Keynote Presentation: Opportunity to add-on Keynote presentation, see details below.

EXHIBIT – 6m x 5m Turnkey Booth Space

Your 6m x 5m turnkey booth space includes:

- Custom backdrop with sponsor company logo or custom design
- Two 46" monitors
- 2 kW daytime power
- Wireless internet access
- One lead retrieval device
- Carpeting
- Two stools
- White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided closer to the event.

Booth location will be selected on a first-come, first-served basis based on when your sponsor contract is signed and returned to the OCP Events Manager.

MEETING SPACE

Sponsorship includes one meeting room available for use both days (PAX 24).

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Video Recording: Keynote and Executive Track speaking opportunities will be recorded and available online after the event to reach a broad community.

'Advertising' slide: a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

Sponsor company's logo (size TBD) will be prominently placed on event signage including large sponsor banner and welcome slide in opening remarks.

POST-EVENT PROMOTIONS

- Presentation (slides + video) will be posted to the event Website for attendees to access, based on your company approval.
- Opportunity to embed presentation videos recorded at the Summit on your company website.

DIAMOND KEYNOTE ADD-ON – \$10,000†‡ *Limited availability!*

PREMIER SPEAKING OPPORTUNITIES

Keynote: An executive or technology leader from your company will address the OCP audience through a 20-minute speaking session on the main stage during the keynote block at a time determined by OCP. The attendee expectancy is 700+. This is your opportunity to demonstrate your leadership in the OCP community, showcase new technologies and contributions to OCP and reaffirm your company's commitment to developing technologies that are open, scalable and efficient.

**This keynote add-on is based solely on content approval by OCP. Diamond sponsors will only be charged the add-on fee once they submit their keynote content and it is approved by OCP. Keynote slots are limited and will be considered on a first-come, first-served basis. The Foundation reserves the right to assign keynote slots in any order as they see fit.*

† All prices listed are USD ‡ plus 21% VAT

EMERALD SPONSOR LEVEL – \$75,000†‡

PRE-EVENT PROMOTIONS

- Early access to press and analyst pre-registration list one week prior to event
- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 10 complimentary event passes, up to 35 additional discounted passes

PREMIUM SPEAKING OPPORTUNITY

Executive Track: An executive or technology leader from the sponsor company will address attendees through a 25-minute Executive Track talk. The audience for these sessions is expected to be around 150 attendees per room.

All announcements and presentations are subject to approval by the OCP Foundation. Speakers are required to submit their **DRAFT** presentation content for review by the Open Compute Project Foundation no later than **Monday, June 17, 2019. FINAL** presentations are due **no later than Friday, August 23, 2019.**

EXHIBIT – 6m x 3m Turnkey Booth Space

Your 6m x 3m turnkey booth space includes:

- Custom backdrop with your company logo or custom design
- One 46" monitor
- 12 kW daytime power
- Wireless internet access
- One lead retrieval device
- Carpeting
- Two stools
- White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided closer to the event.

Booth location will be selected on a first-come, first-served basis based on when your sponsor contract is signed and returned to the OCP Events Manager.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Video Recording: Executive Track speaking opportunities will be recorded and available online after the event to reach a broad community.

‘Advertising’ slide: a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

Sponsor company's logo (size TBD) will be prominently placed on event signage including large sponsor banner and welcome slide in opening remarks.

POST-EVENT PROMOTIONS

- Presentation (slides + video) will be posted to the event website after the event for attendees to access, based on your company approval.
- Opportunity to embed presentation videos recorded at the Summit on your company website.

† All prices listed are USD

‡ plus 21% VAT



RUBY SPONSOR LEVEL – \$40,000†‡

PRE-EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 8 complimentary event passes, up to 25 additional discounted passes

SPEAKING OPPORTUNITY

Executive Track: An executive or technology leader from the sponsor company will address attendees through a 15-minute Executive Track talk. The audience for these sessions is expected to be around 150 attendees per room.

All announcements and presentations are subject to approval by the OCP Foundation. Speakers are required to submit their **DRAFT** presentation content for review by the Open Compute Project Foundation no later than **Monday, June 17, 2019. FINAL** presentations are due **no later than Friday, August 23, 2019.**

EXHIBIT – 4.5m x 3m Turnkey Booth Space

Your 4.5m x 3m turnkey booth space includes:

- Custom backdrop with your company logo or custom design
- One 46' monitor
- 2 kW daytime power
- Wireless internet access
- Carpeting
- Two stools
- White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided closer to the event.

Booth location will be selected on a first-come, first-served basis based on when your sponsor contract is signed and returned to the OCP Events Manager.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Video Recording: Executive Track speaking opportunity will be recorded and available online after the event to reach a broad community.

'Advertising' slide: a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

Sponsor company's logo (size TBD) will be prominently placed on event signage including large sponsor banner and welcome slide in opening remarks.

POST-EVENT PROMOTIONS

- Presentation (slides + video) will be posted to the event website after the event for attendees to access, based on your company approval.
- Opportunity to embed presentation videos recorded at the Summit on your company website.

† All prices listed are USD

‡ plus 21% VAT



Exhibit Only Opportunities

SAPPHIRE SPONSOR LEVEL – \$25,000†‡

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 5 complimentary event passes

EXHIBIT – 3m x 3m Turnkey Booth Space

Your 3m x 3m turnkey booth space includes:

- Custom backdrop with your company logo or custom design
- One 46" monitor
- 2 kW daytime power
- Wireless internet access
- Carpeting
- Two stools
- White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided closer to the event.

Booth location will be selected on a first-come, first-served basis based on when your sponsor contract is signed and returned to the OCP Events Manager.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Sponsor company's logo (size TBD) will be prominently placed on event signage including large sponsor banner and welcome slide in opening remarks.

† All prices listed are USD

‡ plus 21% VAT



TOPAZ SPONSOR LEVEL – \$12,500†‡

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 3 complimentary event passes

EXHIBIT – 2m Table Space

Your 2m table space includes:

- One 46" monitor with stand
- 2 kW daytime power
- Wireless internet access
- Carpeting
- Two stools
- White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided closer to the event.

Table location will be selected on a first-come, first-served basis based on when your sponsor contract is signed and returned to the OCP Events Manager.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Sponsor company's logo (size TBD) will be prominently placed on event signage including large sponsor banner and welcome slide in opening remarks.

START-UP COMPANY SPONSOR LEVEL* – \$7,500†‡

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 2 complimentary event passes

EXHIBIT – 2m Table Space

Your 2m table space includes:

- One 46" monitor with stand
- 2 kW daytime power
- Wireless internet access
- Carpeting
- Two stools
- White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided closer to the event.

Table location will be selected on a first-come, first-served basis based on when your sponsor contract is signed and returned to the OCP Events Manager.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Sponsor company's logo (size TBD) will be prominently placed on event signage including large sponsor banner and welcome slide in opening remarks.

****Must be in business less than three years and generate less than \$1M USD revenue annually***

† All prices listed are USD

‡ plus 21% VAT

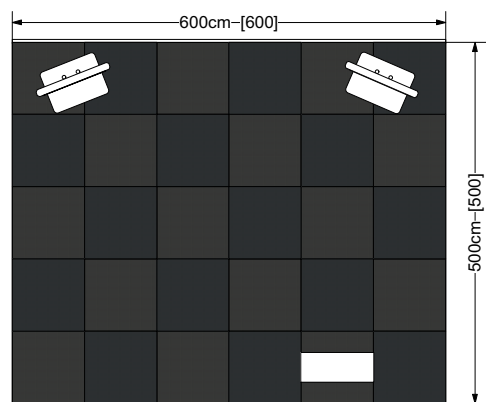


Booth Layout and Sizing

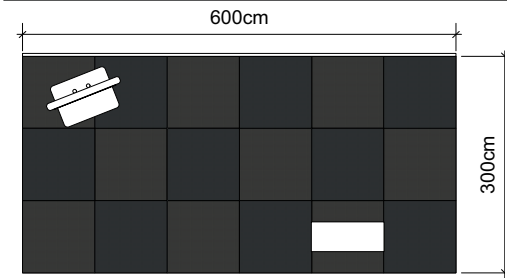
Diamond Booth Space

Emerald Booth Space

6m x 5m



6m x 3m

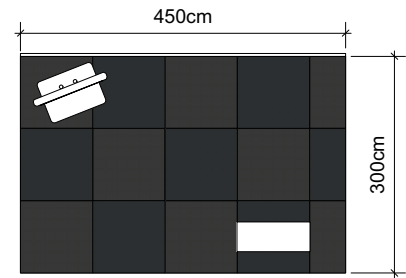


Ruby Booth Space

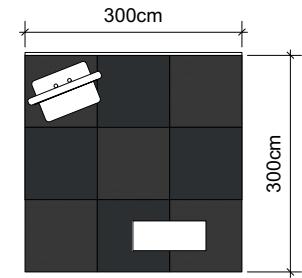
Sapphire Booth Space

Topaz/Start-Up Table Space

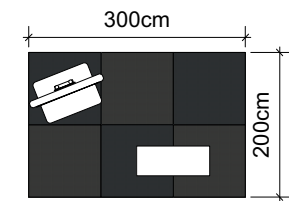
4.5m x 3m



3m x 3m



3m x 2m



Networking Sponsorships

Summit Opening Night Happy Hour – \$15,000† +21% VAT

This Expo Hall event is very well attended! We provide great music and serve appetizers and drinks to keep the energy high and the room buzzing. You will have up to 10 minutes of exclusive presentation time in the Expo Hall area to welcome attendees to the event, hold a raffle, etc. Your brand will be on the general event signage and Happy Hour drink holders and napkins.

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event staff passes

ONSITE PROMOTIONS

- Happy hour will be held on the first night of the Summit at the venue on the Exhibit Hall floor
- Appetizers and drinks included; expanded menu available at an additional cost
- Presentation time of 10 minutes in the Expo Hall area
- Branding
 - General event signage including large sponsor banner and welcome slide in opening remarks
 - Happy hour signage
 - Drink holders and cocktail napkins. Specific items subject to availability.
 - Advertising slide exclusively displayed on monitors behind beverage station during your sponsored event time



† All prices listed are USD



Summit Lunch

– \$7,500 Day 1, \$7,500 Day 2 or \$10,000 (both days)[†] +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

ONSITE PROMOTIONS

- Lunch will be held in the Expo Hall
- Ability to address the audience for 10 minutes at the beginning of lunch
- Branding – your logo will be prominently placed on:
 - Signage near buffets
 - Event signage including large sponsor banner and welcome slide in opening remarks
 - Advertising slide exclusively displayed on monitors behind beverage station during your sponsored event time

Afternoon Snack Break

– \$7,500 Day 1, \$7,500 Day 2
or \$10,000 (both days)[†] +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP U.S. Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

ONSITE PROMOTIONS

- Snack will be held on the in the Expo Hall
- Branding – your logo will be prominently placed on:
 - Signage near buffets
 - Event signage including large sponsor banner and welcome slide in opening remarks
 - Advertising slide exclusively displayed on monitors behind beverage station during your sponsored event time



Power-Up Station

– \$7,500[†] +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- 2 complimentary event passes

ONSITE PROMOTIONS

- Opportunity to place marketing literature in rack nearby
- Sponsor company logo on the following:
 - Signage near charging station
 - Event signage including large sponsor banner and welcome slide in opening remarks



[†] All prices listed are USD



OCP
SUMMIT

SEPT 26 - 27
2019
SAN JOSE, CA



A La Carte Sponsorships

Hydration Stations – \$10,000† +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- 2 complimentary event passes

ONSITE PROMOTIONS

- Water coolers placed in various locations throughout venue
- Your company logo on the following:
 - Cooler wraps
 - Easel signage near each water station
 - Event signage including large sponsor banner and welcome slide in opening remarks
 - If desired, Sponsor may provide attendees with branded reusable water bottles



Coffee – \$7,500† +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- 2 complimentary event passes

ONSITE PROMOTIONS

- Your logo prominently featured on the OCP Regional Summit coffee cups
- Opportunity to include marketing material near coffee stations (postcard size)



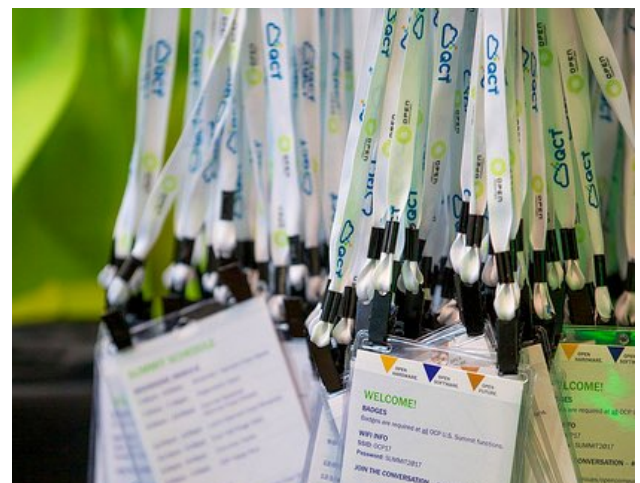
Lanyards – \$10,000† +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- 2 complimentary event passes

ONSITE PROMOTIONS

- Your logo prominently featured on the OCP Regional Summit lanyards



† All prices listed are USD

Tote Bags – \$7,500† +21% VAT

EVENT PROMOTIONS

- Your company logo and link on the OCP Regional Summit [website](#)
- 2 complimentary event passes

ONSITE PROMOTIONS

- Your logo prominently featured on the OCP Regional Summit tote bag
- Opportunity to include marketing material (postcard size)

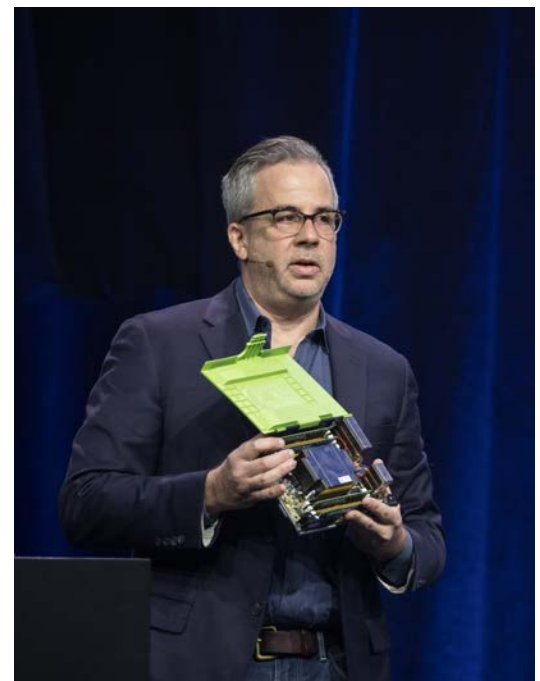
† All prices listed are USD



Questions? Email: sponsor@opencompute.org



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2019 OCP Regional Summit
Dates: 26 & 27 September, 2019
Venue: RAI Convention Centre, Amsterdam, Netherlands

This Agreement is made and entered into as of [date] _____ between the Open Compute Project ("OCP") Foundation and:

Name of Organization _____

Address Line 1 _____

Address Line 2 _____

City _____ State/Province/Region _____ Zip/Postal Code _____

Country _____ Phone _____

Payment Contact _____

Email _____

Exhibit/Sponsorship Logistics Contact _____

Email _____

Website _____

Organization Twitter Handle _____

Sponsorship & Exhibitor Packages for 2019 OCP Regional Summit (the "Event"):

****All prices below are in USD and are exclusive the required VAT fee (currently at 21%)****

Exhibit + Speaking Opportunity

- ___ Diamond: \$90,000 USD (6mx5m turnkey booth)
- ___ Keynote Add-on: \$10,000 (*pending OCP approval*)
- ___ Emerald: \$75,000 USD (6mx3m turnkey booth)
- ___ Ruby: \$40,000 USD (4.5mx3m turnkey booth)

Exhibit-Only

- ___ Sapphire: \$25,000 USD (3mx3m turnkey booth)
- ___ Topaz: \$12,500 USD (2m table)
- ___ Start-Up Company: \$7,500 USD
(*Based on OCP approval*)
- ___ Non-Profit: \$0 USD
(*Based on OCP approval*)

Event Sponsorships

(discounts do not apply)

- ___ Lanyards: \$10,000 USD
- ___ Tote Bag: \$7,500 USD
- ___ Power-Up Station: \$10,000 USD
- ___ Hydration Stations: \$7,500 USD
- ___ Coffee Station: \$7,500 USD
- ___ Opening Night Happy Hour: \$15,000 USD
- ___ Lunch: \$7,500 for Day 1 USD
- ___ Lunch: \$7,500 for Day 2 USD
- ___ Lunch Both Days: \$10,000 USD
- ___ Day 1 Afternoon Snack: \$7,500 USD

**Custom sponsorship opportunities available.*

Tiered Membership Discount

If you are an OCP Tiered Member, please check the applicable discount based on your company's current Tiered Membership status. Must be a Member in good standing at the time of the 2019 Regional Summit in order to receive the requested discount. Membership discounts apply to exhibition opportunities only. Event sponsorships are not eligible for discounts.

___ Platinum Tiered Member (20%) ___ Gold Tiered Member (15%) ___ Silver Tiered Member (10%)

Total Amount (after discounts if applicable): \$ _____ + 21% VAT = _____

Contact: Kali Burdette, Meeting & Event Manager Phone: 859-512-2366 (cell) Email: kali@opencompute.org

Payment Information: Acceptable forms of payment include ACH, wire transfers, credit cards and checks. If paying by check, please make checks payable to: Open Compute Project Foundation, PO Box 82287, Austin, TX 78708

Purchasing bulk tickets: Each sponsorship level comes with a set number of complimentary passes. Additional passes may be purchased in bulk with a maximum of two transactions per organization. All sponsors except Diamond, Emerald & Ruby will be charged the current registration rate for the passes and no discount will be applied. There is no limit to the max quantity for the full price tickets. Diamond, Emerald, and Ruby sponsors will receive additional passes for a discount with a set maximum quantity. Check with OCP for the most current discount and maximum limits. No refunds will be given for bulk ticket purchase (discounted or not). The deadline to make a bulk purchase transaction is Monday, September 16, 2019. Once purchased, a code will be generated that can be used up until the day prior to Summit, when online registration closes.

Diamond sponsor keynote add-on: This keynote add-on is based solely on content approval by OCP. Diamond sponsors will only be charged the add-on fee once they submit their keynote content and it is approved by OCP. Keynote slots are limited and will be considered on a first-come, first-served basis. Sponsor understands that indicating an interest in a keynote add-on does not guarantee a spot.

Terms and Conditions:

1. Payment must be in United States Dollars. All payments must be made to Open Compute Project Foundation and provided in cleared funds to the bank account provided on the invoice not later than net 30 days of the date of the invoice. All fees are exclusive of all applicable sales, use, value-added and similar taxes, which Sponsor shall pay in addition to the fees at the rate prevailing on the date of the invoice. Payment must be received prior to the event or the sponsorship will be considered invalid. Account must be current to participate.
2. Sponsor speakers are required to submit their presentation content for review by the Open Compute Foundation by the date indicated in the prospectus. Failure to submit your content for review by the foundation can result in the loss of your speaking opportunity.
3. Sponsor is responsible for meeting all deadlines for delivery of materials and artwork. Past due materials may be excluded from the conference program, signage, and other opportunities included in the sponsors contribution level.
4. Sponsor is responsible for any shipping and receiving costs the venue may charge for materials shipped directly to the venue.
5. Exhibit Locations. Booth/table location assignments will be selected by the sponsor company on a first-come, first-served basis, and may be modified by the Foundation due to changes in event layout, venue or other factors.
6. Restrictions in Operations of Exhibits. The OCP Foundation and its representatives reserve the right to restrict or remove exhibits which, because of noise, method of operation, materials, or for any other reason, may become objectionable to the reasonable attendee or the venue. In the event of such restriction or eviction, the OCP Foundation is not liable for any refunds, rentals, or other exhibit expenses incurred by the Sponsor.
7. Care of Building. The Sponsor shall not injure or deface the walls or floors of the building and the tables, or damage the equipment. Sponsor assumes all liability costs for damage incurred.
8. Catastrophe. In the event that because of war, fire, strike, government regulation, public catastrophe, act of God, or other cause, the conference or any part thereof is prevented from being held, or is canceled by the OCP Foundation, the OCP Foundation shall determine any refund to a Sponsor after deducting any expenses incurred by the OCP Foundation but in no case shall the amount of the refund to the Sponsor exceed the amount of the fee paid.
9. Cancellations made by the Sponsor 30 days or more prior to the event are liable for 50% of the sponsorship fee or of the cost of equivalent services/equipment if sponsorship is an in kind or a barter arrangement. Cancellations made within 29 days of the event are liable for the entire fee. All cancellations must be made in writing to the OCP Foundation.
10. Trademarks. Each party retains all rights and ownership to its own trademarks and must obtain prior approval from the other party for any use of the other party's names or marks for the purpose of marketing, advertising and otherwise promoting participation in and/or sponsorship of (as described in this Agreement) the Event, which approval shall not be unreasonably withheld or delayed. Sponsor shall provide to OCP Foundation any artwork necessary for use of Sponsor's marks, name or logo. Sponsor agrees to abide by, and be bound by, the Open Compute Project Trademark Usage Guidelines, which are available at <https://bit.ly/2QwPmUN>, including as this may be updated by OCP Foundation from time to time. At the request of OCP Foundation, Sponsor will provide samples of its uses of OCP Foundation marks.
11. OCP Materials Release. If I am presenting at the OCP Regional Summit, I acknowledge that my Presentation and any ancillary materials I provide to OCP in connection with my Presentation, including without limitation any white paper, article, photograph, likeness, or professional biography (together, "Materials") are made available under the Creative Commons Attribution-ShareAlike 4.0 International License found at <https://creativecommons.org/licenses/by-sa/4.0/>, or any later version, and without limiting the foregoing, OCP may make the Materials available under such terms. OCP may exercise its rights hereunder in all forms and media, whether now known or hereafter developed, throughout the world in perpetuity, royalty-free. My authorization and acknowledgement above is irrevocable and extends to OCP and its agents, successors, and assigns. I hereby waive any right to inspect or approve the Recordings. I acknowledge that OCP is under no obligation to use the Recordings, or Materials if applicable, in any manner. I hereby represent that I have the authority to grant the rights and licenses herein. And if I am presenting at the OCP Regional Summit, I further represent and warrant that the Materials do not and will not violate the rights of any third party, including without limitation rights in intellectual property. I also represent that, to the extent the Materials include materials owned or created by any third-party, I have obtained permission for its use consistent with the foregoing. I will provide OCP evidence of such permission upon OCP's request.
12. Miscellaneous. This Agreement shall be governed by the internal laws of the State of California without regard to principles of conflicts of laws. Any disputes shall be heard exclusively in the state or federal courts located in California, and both parties consent to the jurisdiction of such courts. Sponsor cannot assign any rights under this Agreement without the prior written consent of the OCP Foundation; any unauthorized assignment is null and void. This is the entire agreement of the parties and cannot be amended or changed except in a writing signed by both parties.
13. GDPR Policy. OCP will treat all information you provide in accordance with the OCP Privacy Policy posted at <http://www.opencompute.org/privacy/>. This includes cookies and any other information we may collect. By signing this contract, you acknowledge and accept OCP's Privacy Policy and give your consent to the transfer of your personal information to the United States, which may have less protections than your jurisdiction of residence.

In witness whereof, the parties have caused this Agreement to be executed by their duly authorized representatives.

Sponsor:

By: _____

Print: _____

Title: _____

Date: _____

Open Compute Project Foundation:

By: _____

Print: _____

Title: _____

Date: _____

Sponsorship deadline is Friday, August 16, 2019. Sponsorships and booth selection are awarded in the order that they are received.