



**OCP**  
GLOBAL  
SUMMIT

2023 OCP GLOBAL SUMMIT | OCTOBER 17-19, 2023

# SPONSORSHIP PROSPECTUS

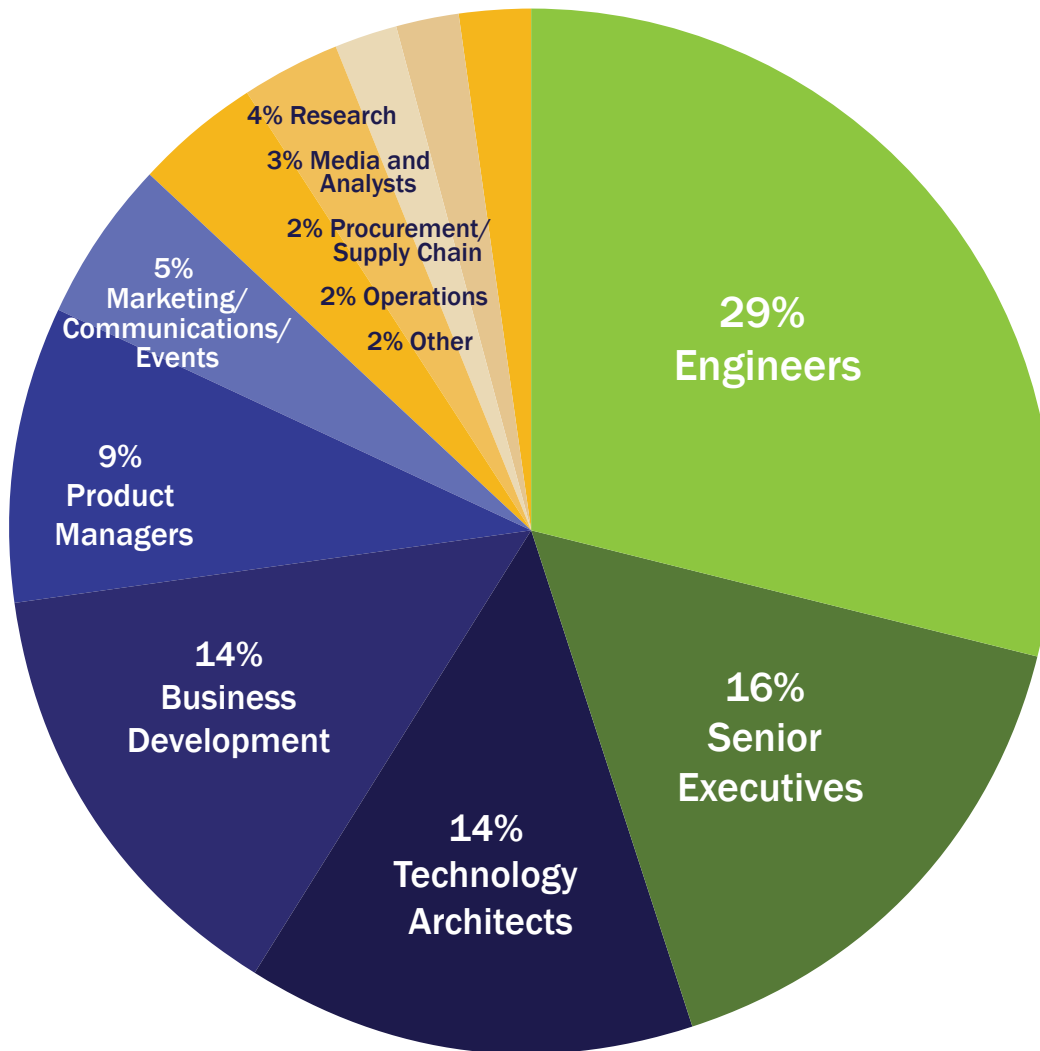
In-person at the San Jose McEnery Convention Center, San Jose, CA



# OCP Summit by the Numbers



## 2022 OCP Global Summit Demographics



## 2022 OCP Global Summit Statistics

**3,500**  
Summit  
Attendees

**600**  
Companies  
Represented

**150**  
Media/  
Analysts

**60**  
Countries  
Represented

**100**  
Sponsors

**350**  
Sessions

**10**  
Experience  
Center Stations

# 2022 Participating Companies



#10 LLC	Ayar Labs	Crusoe Energy Systems	FADU Technology	Infinion Technologies
2CRSI	Baltimore Aircoil Company	CTR Press	FH Technikum Wien	Infinera
2K	BCG	Cupertino Electric Inc.	Finer Vision	Inflection Point Research
451 Research	BeaconLight Capital	CyrusOne	Firmus	Ingrasys
8th Brick Group	Beijing E7 Academy	d-Matrix	FLC Technology Group	Innolight Technology
9elements Agency	Bel Power Solutions	D. E Shaw & Co.-	Flex (Flextronics)	Innoscience
AA Power	BizLink Technology	D. E. Shaw & Co.	Formica Optoelectronics	Insight 64
AcBel Polytech	Blach Construction Company	Danfoss	Foxconn	Inspur
Accelink Technologies	Bloomberg	Dataknox Solutions	FUCHS LUBRICANTS CO.	Insyde Software
Accelsius	Blue Cheetah Analog	Dave Sims Media	Fujifilm	Intel
Accenture	BOARDMAN BAY CAPITAL MANAGEMENT	DCAC	Fujitsu	Interprose
ACES Electronics	Boston (BIOS IT)	Deaf services of Palo Alto	Fungible	Intrinsic ID
Acronis	Boyd Corporation	Dell	Furukawa Electric	Intuitive Cognition Consulting
Actapio	Bright Machines	Dell'Oro Group	Fusion Worldwide	Inventec
Adage Capital	Broadcom	Delta Electronics	FutureWei	IONOS
Advanced HPC Inc.	Burlywood	Denvr Dataworks	G2M Communications	IP Infusion
AEI - Advanced Energy Industries	Burns & McDonnell	Design and Simulation Technologies	GaN Systems	Iron Mountain
AHEAD	ByteDance	Deutsche Telekom	Gartner	iThome
AIC Inc.	Cadence	Digital Realty	GemaTEG	ITOCU Techno-Solutions Corporation
Akamai Technologies	Calnex	Digitalbridge	Genentech	ITRenew
Alexander Schneider Ltd.	Cameron EDA	DigitalOcean	GenX Computing	iXora
Alfa Laval	Camlin Group	Distech Controls	Gestalt IT	Jabil
Alibaba	Camp Marketing	Distributed Management Task Force (DMTF)	GF	JCET Group
Allion Labs	Canonical	Doosan Corporation	Ghiasi Quantum LLC	Jefferies LLC
AlphaWave IP	Carbice Corporation	DOW Inc	GIGABYTE	JETCOOL Technologies
Alta Technologies	Cargill	Downing Exhibits	GigaIO	JM Gross Engineering
AMAX Engineering Corporation	Carrier	Drivenets	GigaOM	Johannes Gutenberg University
Amazon	Castrol (BP)	Dropbox	Gold Circuit Electronics	JP Data
AMD	CEJN	DSPA	Gold Data	JP Morgan Chase
American Express	Celestial.ai	Dynamic Power	Google	JPC Connectivity
American Megatrends (AMI)	Celestica	E.C.I. Networks	Gowin Semiconductor	Juniper Networks
Ampere Computing	Centec Networks	E4 Computer Engineering	Graphcore	Kaloom
Amphenol	Central City	Eaton	Green Revolution Cooling (GRC)	Kandou Bus
Analog Devices	Chanchu Partners	eBay	GWPST	KAO Data
Anderson Power Products	Chevron Phillips Chemical	ECAD Labs Inc.	H3 Platform	Karrie Industrial
Anemoui Software	Chia Network	Eclipse Ventures	Habana Labs	Katena Computing
Anord Mardix	Chillydne	EdgeCloudLink	Han Communication	KDDI Research
Apple	Ciena	Edgecore Networks	HARTING	Keysight
Argonne National Laboratory	Cisco	Edgewater Research	Hedgehog	Kingsignal Technology
Argosy Research	Cleveland Research	EDOM Technology	Henkel	Kingston Technology
Aril Inc.	Cloud Architects Advisors	Elastics.Cloud	HGGC	KIOXIA
Arista	Cloud Light	Electronics Cooling	HighPoint	KLA Corporation
Arista	Cloud&Heat	Eliyan	Hirose Electric	KM Communications
Arista Networks	Cloudflare	Emerald Capital Partners	Hisense	KOEN (formerly KOLT)
ARM	CMTI	ENEOS Corporation	HMC Technology	Kuashou Technology
Arrcus	CNEX Labs	EnerSys	HOYA CORPORATION USA	LAMA Inc
Arsia Labs	Coherent Inc	Enfabrica	HPCwire	Lande Endüstriyel Metal Ürünler Sanayi ve Ticaret Anonim Şirketi
ASE Group	Colder (CPC)	Engineered Fluids	HPE	Lattice Semiconductor
ASELSAN	ColorChip	Enigmatics	Huaqin	Lawrence Berkeley National Laboratory
Asia Vital Components (AVC)	Colovore	Eoptolink	Hyperion Research	Lenovo
ASPEED Technology	Contoso	EPS Global	Hypertec	Leonardo DRS
Asperitas	Converge! Digest	Epson	HYVE Solutions	Light Counting
ASRock Rack	Cooler Master	Equinix	I-PEX	Lightelligence
Astera Labs	CoolIT Systems	Eskemm Numerique	IBM	Linaro
ASUS	Cornell University	Evaluator Group	Iceotope Technologies	Line Corporation
Auras	Corning	Evocative Global	IDC	LinkedIn
Avala	Coughlin Associates	EXFO	IGM Solutions	Linktel Technologies
Avicena Tech	Craig-Hallum	Expoline	Illinois Institute of Technology	LiquidStack
Aviz Networks	Credo Semiconductor	ExxonMobil	Impleon	Lite-On Technology
AWS	Crehan Research	EZSVS Technology	Industry Dive	
Axiado Corporation	Criteo			

# 2022 Participating Companies



LOSEV FOUNDATION	NovoPower International	Qarnot Computing	Soltex	Twitter
LOTES	NREL	Qscale	Sony Interactive Entertainment	Two Sigma
Lubrication Technologies	NTH GENERATION COMPUTING	Qualcomm	Source Photonics	Tyan Computer Corporation
Lubrizol Corporation	NTT Electronics America Inc	Quanta Cloud Technology (QCT)	Southco	UAS Technikum Wien
Luminous Computing	NTT Facilities USA	Quantum	Specialized Packaging Group	Uber
Luxshare	NTT Ltd.	Quintessent	Spectra7	UC Berkeley
M&M Carnot	Nubis Communications	Radian Memory Systems	Spiralgroup.biz Ltd.	UfiSpace
Marvell	Nuvoton Technology	Ragile Networks	Spirent Communications	UL
Mavenir System	nVent	Rahi Systems	Stanford University	Unaffiliated
Maverick Capital	NVIDIA	Rakon	Staubli Electrical Connectors	Uneeec
Mears	NXP	RakworX	Stein Writes, Inc.	UNH-IOL (University of New Hampshire)
Medical Informatics Engineering	Nye Lubricants	Rambus	STMicroelectronics	Unicom Engineering
Mempath Consulting	Nyriad	Ranovus	Storage Review	Unigen
MemVerge	OITDA	Rapid.Space	StorageNewsletter	University of Washington
Mennekes Electrical Products	Omdia	RCS & RDS	Strategic Thermal Labs	Unixsurplus
Mercury Systems	ON Semiconductor	Renesas	STTelemedia Global Data Centres	UPMEM
Mesh Ventures	One Line Power Quality	Richtek	Submer Immersion Cooling	US Conec
Meta	Open Compute Project Foundation (OCP)	RISE Research Institutes of Sweden	Sumitomo Electric	VAST DATA
Microchip	Open Networking Foundation (ONF)	Rittal	SunRise Memory	Velo3d
Micron Technology	OpenInfra Foundation	Rivos	Super Micro	Ventana Micro Systems
Microsoft	OpenPOWER Foundation	Roblox	Susquehanna International Group	Verizon
MiTAC	Optica	Roxtec	Synopsys	Vertiv
Mitsubishi Electric	Optomind	RtBrick Inc	SysPro Consulting	Verus Productions
Modius	Oracle	RXL Inc.	T. Rowe Price	VGTPCB
Moffett AI	Orbie Pullen Photography	Salesforce	Tachyum	ViaSat
Molex	Orbis Corporation	SambaNova Systems	TAIWAN MICROLOOPS CORP.	VIAVI Solutions
Moneta Tech	ORG CHEM Group	Samsung	Taiyo Yuden	Victaulic
Monolithic Power Systems	Osaka University	Samtec	Tallac Networks	Viettel
Montage Technology	Oscilloquartz	SANBlaze	Target	Viking Enterprise Solutions
Moor Insights & Strategy	OVHcloud	Sanmina	Taylor Group	Virginia Tech
Morgan Stanley	Palo Alto Electron	SAP	TD SYNTEX	Virtium
Mosaic	Palo Alto Innovation Advisors	Scala Computing	TDK Corporation	Vishay Siliconix
Motivair Corporation	Palo Alto Networks	ScaleFlux	TE Connectivity	VMware
MultiLane Inc	Panasonic Corporation	ScaleUp Technologies	TechHouse570	Walmart Labs
Munters Corporation	Panduit Corporation	Scaleway SAS	TechTarget	WaveSplitter Technologies
Murata	PANTHEON.tech	Schneider Electric	Tektronix	WebFeet Research Inc.
Nalco Water	Paragon Technical Sales	Schonfeld	Teledyne Lecroy	Wedbush
Nallasway	Parker Hannifin	Sea-Land Chemical	Telescent	Weride
Nanowatt	Pavlov Media	Seagate	TenaFe	Western Digital
Napatech	PCD Packaging	Seguente Tech	Tencent	Wheeler's Network
NCCI	PCX	SemiAnalysis	Tesla	Wieland Werke
NCSC	Penguin Solutions	Semtech	Texas Instruments	Wikitechnium LLC
NDNGAL	Peninsula Technical Sales	ServeTheHome	The Chemours Company	Wistron Corporation
Neste	PennEngineering	Shell	The Linux Foundation	Wistron NeWeb Corporation
Net One Systems USA	Phison Electronics	SHI International	The Next Platform	Wiwynn Corporation
Netflix	Phoenix Electronics	Shinyusha Publishing	The Siemon Company	WoodenDataCenter
NETINT Technologies	Phoenix Contact	Siemens	The Trade Desk	Wyoming HyperScale White Box
NetList	Phoenix Technologies	Silicom	ThinkIT	Xconn Technologies Holdings
Netris	Pica8	Silicon Motion	TidalScale	Xscape Photonics Inc.
NetScout	Pliops	SiliconAngle	Timebeat.app	Xsight Labs
NEUCHIPS INC	PLVision	SiTime	Toga Networks	Yahoo
NeuroBlade	Point2 Technology	SK hynix	Tom's Hardware	Yahoo! Japan
Neurok LLC	Polar Asset Management Partners	Skyworks	Toronado	YMTC
New Ideas in Communications	Positronic	Smart Cloud Solutions	Toshiba	Zenlayer
New York Times	Power Innovations International	SMART Modular Technologies	Trend Power	ZincFive
NICT	Precision Optical Transceivers	Smile Identity	TRENDFOCUS	Zoom
Nippon Telegraph and Telephone Corporation	Proficium	SNIA	Trilogic Systems	ZPE Systems
Nissho Electronics USA Corporation	proteanTecs	Social Inertia	Trinity College of Dublin	ZT Systems
NMB Technologies Corporation	ProtecPac	Socionext	TrustPoint Inc.	ZutaCore
Nokia	Pure Storage	Solidigm Technology	Tweaktown.com	
	Q Associates	Solidrun		

# Previous Summit Sponsors



## 2022 OCP Global Summit

Advanced Energy Industries (AEI)	Edgecore Networks	Lenovo	Rittal North America
AMI	Fadu Inc	LITEON	Samsung
Ampere Computing	Flex	Lotes	Samtec
Amphenol	Fusion Worldwide	Luxshare Technologies	ScaleFlux
Analog Devices	Gigabyte	Marvell	Schneider Electric
Arm	Google	Memverge	Shell
ASRockRack	GOWIN Semiconductor	Meta	Silicon Motion
Astera Labs	Hedgehog	Micron	SK hynix
ASUS	HPE	Microsoft	SNIA
BizLink	Hyve	MiTAC Computing Technology Corp.	Solidigm
Broadcom	I-PEX Inc.	Molex	Submer
Celestica	IBM	Murata	TE Connectivity
Cisco	Ingrasys	Neuchips	UfiSpace
CompuZol™ (Lubrizol Corporation)	Inspur	OpenInfra	Wistron
Credo Technology Group	Intel	OpenPOWER Foundation	Wiwynn
Dave Simms Media	Jabil	Penguin Solutions	ZT Systems
DMTF	JetCool Technologies	Pliops	
Drivenets	Kioxia	QCT	
Eaton	KOEN	Ragile	
	Lattice Semiconductor		



# Schedule Overview\*



## Monday, October 16

### Event

Registration Opens

## Day 1: Tuesday, October 17

### Event

Registration

Keynotes

Expo Hall

Executive Talks

Expo Hall Talks

Opening Night Happy Hour

*Meals included: Breakfast, Lunch, Afternoon Snack, and Evening Reception Hors d'Oeuvres*

## Day 2: Wednesday, October 18

### Event

Registration

Expo Hall

Engineering Workshops

Future Technologies Symposium

Expo Hall Talks

*Meals included: Breakfast, Lunch, Afternoon Snack*

## Day 3: Thursday, October 19

### Event

Registration

Expo Hall

Engineering Workshops

Expo Hall Talks

*Meals included: Breakfast and Lunch*

\*Schedule subject to change.

San Jose Convention Center – 408 Almaden Blvd., San Jose, CA 95113



# Sponsorship Packages at a Glance



**Sponsorship Deadline: Wednesday, September 6, 2023**

Booth Sponsorship Benefits						
Level	Diamond	Emerald	Ruby	Sapphire	Topaz	Start-up
<b>Opportunity to Present during Keynote Session</b>	✓					
<b>Executive Talk</b> (25-minute session)	✓	✓				
<b>Expo Hall Talk</b> (15-minute session)	1st priority	2nd priority	3rd priority			
<b>Access to Media List and Analyst Pre-Brief Event</b>	✓	✓	✓			
<b>Booth Size</b>	20' x 20' Turnkey booth with custom backdrop	20' x 10' Turnkey booth with custom backdrop	15' x 10' Turnkey booth with custom backdrop	10' x 10' Turnkey booth with custom backdrop	4' White Counter	4' White Counter
<b>Lead Retrieval Device</b>	2 devices	1 device				
<b>46" Monitor</b>	2 monitors	1 monitor	1 monitor	1 monitor	1 monitor	1 monitor
<b>Power</b>	20 amps	15 amps	10 amps	10 amps	5 amps	5 amps
<b>Sponsor Wifi</b>	✓	✓	✓	✓	✓	✓
<b>Furniture</b>	Two 6-foot White Counters, 2 Barstools, and Choice of Carpet Color	6-foot White Counter, 2 Barstools, and Black Carpeting	6-foot White Counter, 2 Barstools, and Black Carpeting	4-foot White Counter, 2 Barstools, and Black Carpeting	4-foot White Counter and 2 Barstools	4-foot White Counter and 2 Barstools
<b>Complimentary Passes</b>	35	25	15	10	5	5
<b>Discount on Additional Passes</b>	✓	✓	✓			
<b>Pre-event Promotions</b>	✓	✓	✓	✓	✓	✓
<b>Post-event Promotions</b>	✓	✓	✓			
<b>Meeting Room</b> (3-day rental)	✓					
<b>Sponsorship Cost</b>	<b>\$200,000</b>	<b>\$150,000</b>	<b>\$100,000</b>	<b>\$75,000</b>	<b>\$50,000</b>	<b>\$25,000</b>

\*Additional items (additional monitors, wired Internet, lead retrieval device, and so forth) will be available for rent.



# Sponsorship Packages at a Glance



**Sponsorship Deadline: Wednesday, September 6, 2023**

Event Sponsorships		
Level	Cost	Includes
<b>Opening Night Reception</b>	\$30,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on reception welcome banner</li> <li>• Logo/link on OCP Global Summit website and event signage</li> <li>• 10 minutes to address audience in expo hall</li> </ul>
<b>OCP Block Party</b>	\$30,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on reception welcome banner</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Summit Breakfast</b>	Day 1 or 2.....\$15,000 Day 3.....\$10,000 OR All 3 days.....\$35,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on signage near catering stations</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Summit Lunch</b>	Day 1 or 2.....\$25,000 Day 3.....\$20,000 OR All 3 days.....\$55,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on signage near catering stations</li> <li>• Logo/link on OCP Global Summit website and event signage</li> <li>• 10 minutes to address audience in expo hall</li> </ul>
<b>Coffee Stations</b>	Day 1 or 2.....\$15,000 Day 3.....\$12,000 OR All 3 days.....\$35,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo prominently featured on coffee cups</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Afternoon Snack Break</b>	Day 1 or 2.....\$10,000 OR Both days.....\$15,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on signage near catering stations</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Community Lounge</b>	\$30,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• 2 monitors showcasing your custom content (no audio)</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Lanyards</b>	\$20,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo prominently featured on lanyards, distributed to each attendee at Registration</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Tote Bags</b>	\$15,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo prominently featured on tote bags</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Hydration Stations</b>	\$15,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on hydration stations and nearby signage</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Individual Hand Sanitizer Bottles</b>	\$15,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo prominently featured on 1 oz. sanitizer bottles placed in tote bags</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Hand Sanitizer Stations</b>	\$10,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on sanitizer stations and nearby signage</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>
<b>Wristband Sponsor</b>	\$10,000	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo or chosen artwork prominently featured on wristbands</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>

# Sponsorship Packages at a Glance

**Sponsorship Deadline: Wednesday, September 6, 2023**

## Event Sponsorships

Level	Cost	Includes
<b>Future Technologies Symposium Sponsor</b>	\$10,000 (3 spots available)	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo on symposium welcome banner</li> <li>• Logo/link on OCP Global Summit website and event signage</li> <li>• 5 minutes to address audience during the symposium</li> </ul>
<b>Future Technologies Symposium Giveaway</b>	\$5,000 (plus cost of giveaway, quantity 300)	<ul style="list-style-type: none"> <li>• 2 complimentary event passes</li> <li>• Logo/link on OCP Global Summit website and event signage</li> </ul>

## Add-on Sponsorships

Level	Cost	Includes
<b>Digital Marquee Sponsor</b>	All 3 days.....\$2,500	<ul style="list-style-type: none"> <li>• Custom static slide on the San Jose Convention Center Outdoor Marquees</li> <li>• Sponsor company logo on advertising slide</li> </ul>
<b>Private Meeting Room</b>	\$10,000 (per meeting room)	<ul style="list-style-type: none"> <li>• Must be a booth sponsor to reserve a meeting room</li> <li>• 3-Day access to private meeting room conveniently located near Summit activities</li> <li>• Boardroom table set-up for 12 people</li> </ul>



We also have opportunities available for non-profits, collaboration partners, open-source organizations, and media partners.

Not seeing an option for you? We love to get creative! Let's work together to create a custom sponsorship that fits your organization's goals. These could include: co-located events, special giveaways, unique booth designs, and more!

Email [sponsor@opencompute.org](mailto:sponsor@opencompute.org) to get in touch with our team.

# Tiered Membership Discounts\*



The top three tiers of OCP Corporate Membership are: Platinum, Gold and Silver. If your organization is currently a tiered member in good standing, the following discounts apply to any exhibit sponsorship.

Tiered Member Level	% Discount	Diamond Sponsorship \$200,000	Emerald Sponsorship \$150,000	Ruby Sponsorship \$100,000	Sapphire Sponsorship \$75,000	Topaz Sponsorship \$50,000	Start-Up Sponsorship \$25,000
Platinum	20%	\$160,000	\$120,000	\$80,000	\$60,000	\$40,000	\$20,000
Gold	15%	\$170,000	\$127,500	\$85,000	\$63,750	\$42,500	\$21,500
Silver	10%	\$180,000	\$135,000	\$90,000	\$67,500	\$45,000	\$22,500

More information regarding Tiered Membership can be found here: <http://www.opencompute.org/membership>

*\*Tiered Membership discounts apply to exhibit sponsorships only*



# DETAILED SPONSORSHIP PACKAGES



## DIAMOND SPONSOR – \$200,000

### PRE-EVENT PROMOTIONS

- Access to media registration list two weeks prior to event
- Opportunity to participate in the Analyst Pre-Brief webinar prior to Summit. (Spaces limited)
- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 35 complimentary event passes

### PREMIER SPEAKING OPPORTUNITIES – Day 1

**Executive Talk:** An executive or technology leader from the sponsor company will address attendees through a 25-minute Executive Talk on Day 1. The audience for these sessions is expected to be around 200 attendees per room.

**Expo Hall Talk:** An executive or technology leader from the sponsor company will address attendees through a 15-minute speaking opportunity on the expo hall stage. This is a high traffic area.

All announcements and presentations are subject to approval by the OCP Foundation. The OCP Foundation will notify sponsors of specific presentation deadlines.

### EXHIBIT – 20'x20' Turnkey Booth Space

Your 20'x20' turnkey booth space includes:

- Custom backdrop with sponsor company logo or custom design
- Two 46" monitors
- 20 amps electricity
- Wireless internet access
- 2 Lead retrieval devices\*
- Choice of carpet color
- Two stools
- Two 6-foot White counters
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

**Booth location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

\***Two lead retrieval devices** will be provided per sponsor booth, which can be used to collect the following attendee data: name, email, company, job title, city, state, and country.

### ADDITIONAL ONSITE PROMOTIONS/BRANDING

**Advertising slide:** a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

**Meeting Room:** Diamond sponsorships include use of a 3-day meeting room. See inclusions and details on page 24.

**Sponsor company's logo** (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

### POST-EVENT PROMOTIONS

- Keynote, Expo Hall Talk and Executive Talk speaking opportunities will be recorded and available online after the event to reach a broader community.
- Presentation (slides + video) will be posted to the OCP website for the community to access.
- Opportunity to embed presentation videos recorded at the Summit on your company website.

## DIAMOND KEYNOTE ADD-ON – \$22,500 *Limited availability!*

### PREMIER SPEAKING OPPORTUNITY

An executive or technology leader from your company will address the OCP audience through a speaking session on the main stage during the keynote block at a time determined by OCP. The attendee expectancy is 3,500+ and your talk will be featured online and on-demand to increase your exposure.. This is your opportunity to demonstrate your leadership in the OCP community, showcase new technologies and contributions to OCP and reaffirm your company's commitment to developing technologies that are open, scalable and efficient.

*\*This keynote add-on is based solely on content approval by OCP. Diamond sponsors will only be charged the add-on fee once they submit their keynote content and it is approved by OCP. Keynote slots are limited and will be considered on a first-come, first-served basis. The Foundation reserves the right to assign keynote slots in any order as they see fit.*

## EMERALD SPONSOR – \$150,000

### PRE-EVENT PROMOTIONS

- Access to media registration list two weeks prior to event
- Opportunity to participate in the Analyst Pre-Brief webinar prior to Summit. (Spaces limited)
- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 25 complimentary event passes

### PREMIER SPEAKING OPPORTUNITIES

**Executive Talk:** An executive or technology leader from the sponsor company will address attendees through a 25-minute Executive Talk on Day 1. The audience for these sessions is expected to be around 200 attendees per room.

**Expo Hall Talk:** An executive or technology leader from the sponsor company will address attendees through a 15-minute speaking opportunity on the expo hall stage. This is a high traffic area.

All announcements and presentations are subject to approval by the OCP Foundation. The OCP Foundation will notify sponsors of specific presentation deadlines.

### EXHIBIT – 20'x10' Turnkey Booth Space

Your 20'x10' turnkey booth space includes:

- Custom backdrop with sponsor company logo or custom design
- One 46" monitor
- 15 amps electricity
- Wireless internet access
- 1 Lead retrieval device\*
- Black carpeting
- Two stools
- 6-foot White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

**Booth location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

\***One lead retrieval device** will be provided per sponsor booth, which can be used to collect the following attendee data: name, email, company, job title, city, state, and country.

### ADDITIONAL ONSITE PROMOTIONS/BRANDING

**Advertising slide:** a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

**Sponsor company's logo** (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

### POST-EVENT PROMOTIONS

- Expo Hall Talk and Executive Talk speaking opportunities will be recorded and available online after the event to reach a broader community.
- Presentation (slides + video) will be posted to the OCP website for the community to access.
- Opportunity to embed presentation videos recorded at the Summit on your company website.



## RUBY SPONSOR – \$100,000

### PRE-EVENT PROMOTIONS

- Access to media registration list two weeks prior to event
- Opportunity to participate in the Analyst Pre-Brief webinar prior to Summit. (Spaces limited)
- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 15 complimentary event passes

### PREMIER SPEAKING OPPORTUNITIES

**Expo Hall Talk:** An executive or technology leader from the sponsor company will address attendees through a 15-minute speaking opportunity on the expo hall stage. Session times selected are on a first-signed, first-served basis.

All announcements and presentations are subject to approval by the OCP Foundation. The OCP Foundation will notify sponsors of specific presentation deadlines.

### EXHIBIT – 15'x10' Turnkey Booth Space

Your 15'x10' turnkey booth space includes:

- Custom backdrop with sponsor company logo or custom design
- One 46" monitor
- 10 amps electricity
- Wireless internet access
- Black carpeting
- Two stools
- 6-foot White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

**Booth location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

### ADDITIONAL ONSITE PROMOTIONS/BRANDING

**Advertising slide:** a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

**Sponsor company's logo** (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

### POST-EVENT PROMOTIONS

- Expo Hall and Executive Talk speaking opportunities will be recorded and available online after the event to reach a broader community.
- Presentation (slides + video) will be posted to the OCP website for the community to access.
- Opportunity to embed presentation videos recorded at the Summit on your company website.



## SAPPHIRE SPONSOR – \$75,000

### PRE-EVENT PROMOTIONS

- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 10 complimentary event passes

### EXHIBIT – 10'x10' Turnkey Booth Space

Your 10'x10' turnkey booth space includes:

- Custom backdrop with sponsor company logo or custom design
- One 46" monitor
- 10 amps electricity
- Wireless internet access
- Black carpeting
- Two stools
- 4-foot White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

**Booth location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

### ADDITIONAL ONSITE PROMOTIONS/BRANDING

**Sponsor company's logo** (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.





## TOPAZ SPONSOR – \$50,000

### PRE-EVENT PROMOTIONS

- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 5 complimentary event passes

### EXHIBIT – 4' Counter

Your exhibit space includes:

- One 46" monitor
- 5 amps electricity
- Wireless internet access
- 4-foot White counter
- Two stools
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Topaz exhibit space is turnkey, custom booth properties or additional furniture is not permitted. Due to space limitations, banner and equipment size is restricted. Full booth details and restrictions will be provided in the Sponsor Manual.

**Counter location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

### ADDITIONAL ONSITE PROMOTIONS/BRANDING

**Sponsor company's logo** (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

## START-UP SPONSOR\* – \$25,000

### PRE-EVENT PROMOTIONS

- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 5 complimentary event passes

### EXHIBIT – 4' Counter

Your exhibit space includes:

- One 46" monitor
- 5 amps electricity
- Wireless internet access
- 4-foot White counter
- Two stools
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Start-up exhibit space is turnkey, custom booth properties or additional furniture is not permitted. Due to space limitations, banner and equipment size is restricted. Full booth details and restrictions will be provided in the Sponsor Manual.

**Counter location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

### ADDITIONAL ONSITE PROMOTIONS/BRANDING

**Sponsor company's logo** (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

*\*Must be in business less than three years and generate less than \$1M USD revenue annually.*

We also have opportunities available for non-profits, collaboration partners, open-source organizations, and media partners. Please contact [sponsor@opencompute.org](mailto:sponsor@opencompute.org) to learn more!

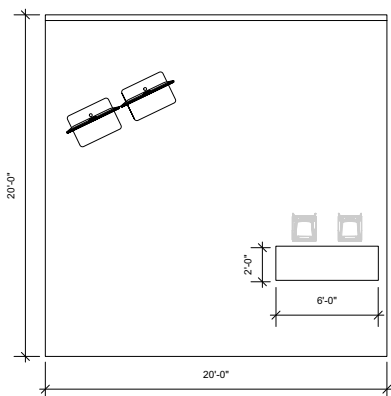
# Booth Layout Examples



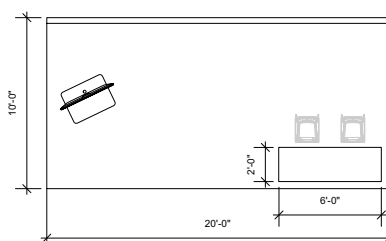
\*\*Some images include add-on features. Please see the Detailed Sponsor Package pages above.\*\*

# Booth Layout and Sizing

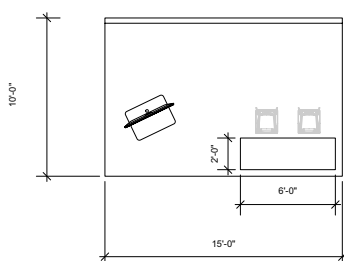
**Diamond: 20' W x 20' D**



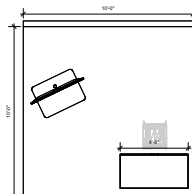
**Emerald: 20' W x 10' D**



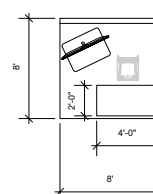
**Ruby: 15' W x 10' D**



**Sapphire: 10' W x 10' D**



**Topaz/Start-Up: 8' W x 8' D**



## Opening Night Reception – \$30,000

This Expo Hall event is very well attended! Great music, food and drinks keep the energy high and the room buzzing. You will have up to 10 minutes of exclusive presentation time on the expo hall stage to welcome attendees to the event, hold a raffle, etc. Your brand will be on the general event signage and reception cups and napkins.

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- This reception will be held on the first night of the Summit in the SJCC Expo Hall
- Appetizers & drinks included; expanded menu available at an additional cost
- Access to expo hall stage – 10 minutes
- Branding:
  - General event signage including all-sponsor banner and welcome slide in keynote opening remarks
  - Reception signage
  - Logo on promotional items such as: disposable cups and cocktail napkins
  - Additional branding options available at an additional cost



## OCP Block Party – \$30,000

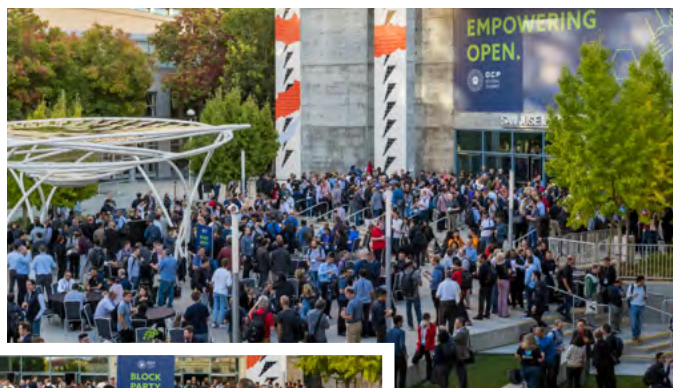
Celebrate all things OCP by sponsoring the official Community Block Party! This Summit event is a fun-filled evening where attendees and sponsors can meet, greet, and eat while making great connections. Your logo will be on the general event signage and Block Party accessories like napkins and drink holders.

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- This reception will be held on the second night of the Summit on the SJCC Apron
- Appetizers & drinks included; expanded menu available at an additional cost
- Branding:
  - General event signage including all-sponsor banner and welcome slide in keynote opening remarks
  - Block Party signage
  - Additional branding options available at an additional cost



## Summit Lunch

\$25,000 (Day 1 or 2) / \$20,000 (Day 3) / or \$55,000 (all 3 days)

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

### ONSITE PROMOTIONS

- Access to expo hall stage for 10 minutes during lunch
- Branding – your logo will be prominently placed on:
  - Signage near catering stations
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Summit Breakfast

\$15,000 (Day 1 or 2) / \$10,000 (Day 3) / or \$35,000 (all 3 days)

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

### ONSITE PROMOTIONS

- Branding – your logo will be prominently placed on:
  - Signage near catering stations
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Afternoon Snack Break

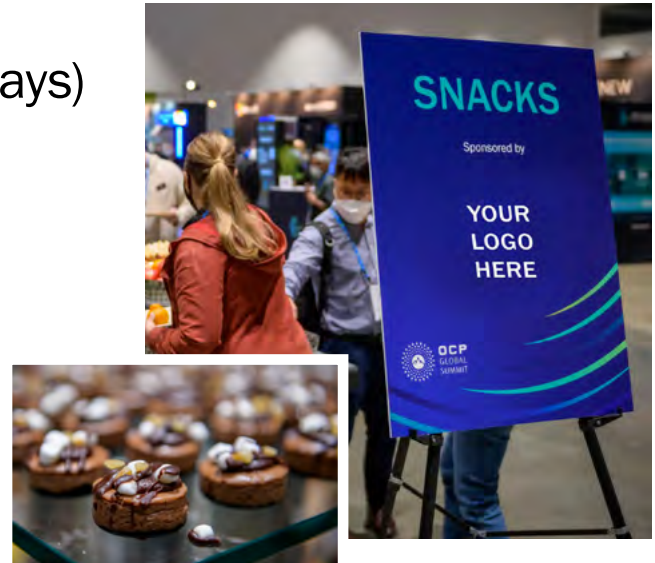
\$10,000 (Day 1 or 2) / \$15,000 (both days)

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Snack will be held on the in the Expo Hall
- Branding – your logo will be prominently placed on:
  - Signage near catering stations
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Coffee Stations

\$15,000 (Day 1 or 2) / \$12,000 (Day 3) / or \$35,000 (all 3 days)

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event passes

### ONSITE PROMOTIONS

- Your logo prominently featured on the OCP Global Summit coffee cups\*\*
- Opportunity to include marketing material near coffee stations (postcard size)
- Additional Branding – your logo will be prominently placed on:
  - Signage near coffee station
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Hydration Stations – \$15,000

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Hydration stations\*\* placed in various locations throughout venue
- Branding – your logo will be prominently placed on:
  - Hydration stations
  - Easel signage near each water station
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Community Lounge – \$30,000

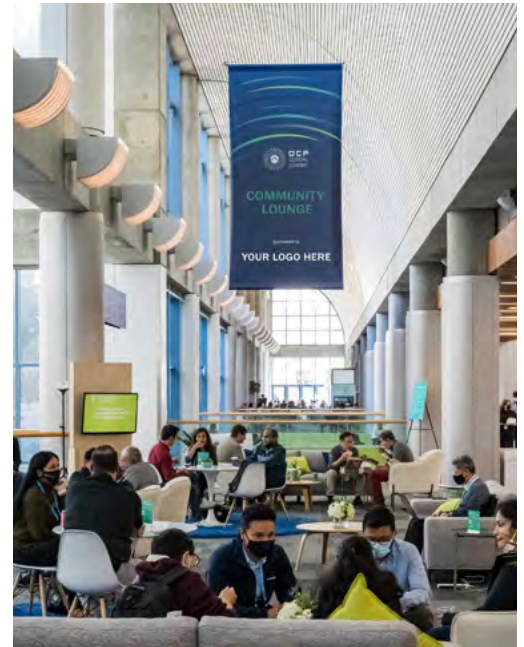
This space is prominently located at the Global Summit (in the Expo Hall or pre-function area) for maximum exposure. Attendees will have access to include lounge furniture and power in this space.

### PRE-EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Opportunity to display your custom content on 2 monitors (no audio)
- Opportunity to place marketing literature in rack nearby
- Branding – your logo will be prominently placed on event signage near the lounge, as well as on a welcome slide during keynote opening remarks and on the large all-sponsor banner



## Lanyards – \$20,000

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Your logo prominently featured on the OCP Global Summit lanyards\*\*



## Tote Bags – \$15,000

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Your logo prominently featured on the OCP Global Summit tote bag\*\*, distributed to each attendee at Registration
- Opportunity to include marketing material (postcard size)



## Individual Hand Santizer Bottles – \$15,000

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Your logo prominently featured on the 1 oz. individual hand sanitizer bottles\*\*, distributed to each attendee at Registration



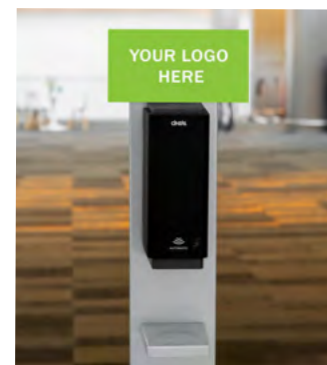
## Hand Sanitizer Stations – \$10,000

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event staff passes

### ONSITE PROMOTIONS

- Hand Sanitizer Stations\*\* placed in various locations throughout venue
- Branding – your logo will be prominently placed on:
  - Sanitizer stations
  - Easel signage near each hand sanitizer station



## Wristband Sponsor – \$10,000

### EVENT PROMOTIONS

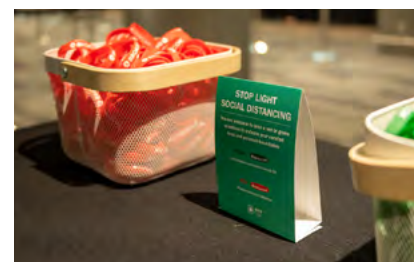
- Your company logo and link on the OCP Global Summit [website](#)
- 2 complimentary event passes

### ONSITE PROMOTIONS

- Silicone social distancing indicator wristbands will be offered during registration.
- Attendees can choose to wear:
  - GREEN = handshakes and elbow bumps OK
  - RED = please keep a distance of 6' or more
- Sponsor company logo on the following:
  - On wristband (logo or chosen artwork)
  - Signage next to bracelet containers on registration counters
  - Event signage including large sponsor banner and welcome slide in opening remarks
  - Advertising slide



*Design must be approved by  
OCP prior to production.*





## Future Technologies Symposium Sponsor

\$10,000 (3 spots available)

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes
- Access to symposium stage for 5 minutes

### ONSITE PROMOTIONS

- Branding – your logo will be prominently placed on:
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Future Technologies Symposium Giveaway

\$5,000 (plus the cost of the giveaway, quantity 300)

### EVENT PROMOTIONS

- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

### ONSITE PROMOTIONS

- Branding – your logo will be prominently placed on:
  - Giveaway packaging depending on final selection
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks



## Digital Marquee Sponsor

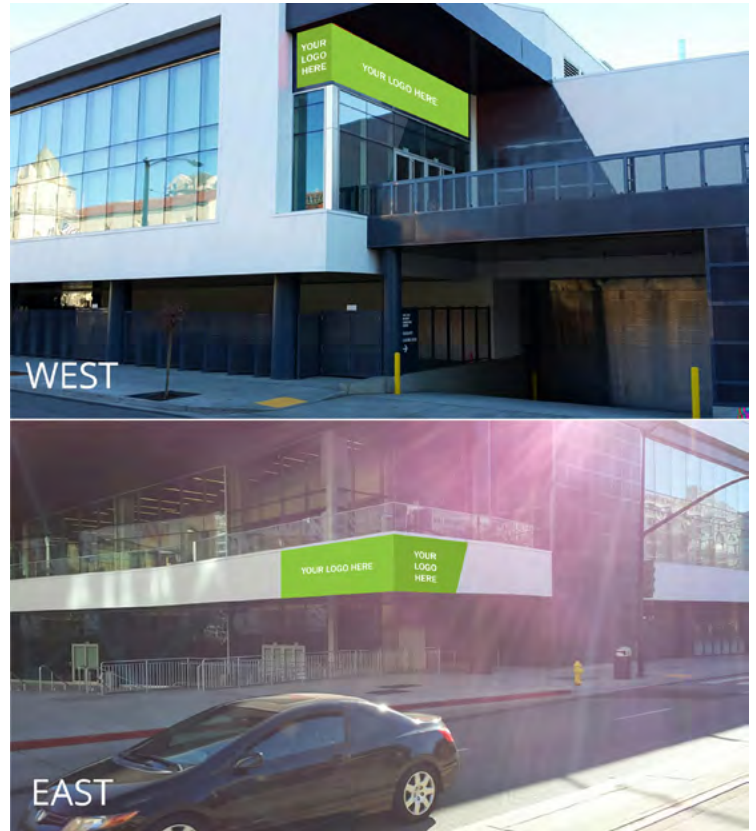
\$2,500

Extend your brand during the entire 3-day event with a custom static slide on the San Jose Convention Center outdoor marquees! There are two marquees: East and West. All slides are subject to approval and will be in rotation with other promotions.

*Must be a summit sponsor to reserve a digital marquee space.*

### ONSITE PROMOTIONS

- Custom Static Slide on the San Jose Convention Center Marquees
  - East Marquee: 486(w) pixels x 90(h) pixels with wrap around corner at 306px from left
  - West Marquee: 522(w) pixels x90(h) pixels with wrap around corner at 72px from left
- Sponsor company logo on the following:
  - Advertising slide



## Private Meeting Room

\$10,000 / meeting room (all 3 days)

- 3-Day access to private meeting room conveniently located near Summit activities (member discounts do not apply)
- Boardroom table set-up for 12 people (option to change or upgrade furniture/layout, additional charges may apply)
- Summit wifi network
- Power on table
- Included in Diamond Sponsorship
- Locations selected on a first-signed, first-served basis
- Limited quantity of rooms available, be sure to sign up before they sell out!

*Must be a summit booth sponsor to reserve a private meeting room.*



# NEW! Official OCP Summit Co-located Events\*



Is your organization interested in hosting an event in conjunction with the OCP Global Summit? Become an official OCP Summit co-located event! Whether you're needing space for an all-day hackathon or a happy hour with clients, we can help you secure space, curate a targeted invite list, handle registration and more! Only official co-located events will be listed on the OCP Summit schedule and promoted through to the OCP Community. Contact us to learn more!

## Onsite Events – Prices vary, contact [sponsor@opencompute.org](mailto:sponsor@opencompute.org)

Educational Event (workshops, hackathons, roundtables, etc.) or Social Event (lunches, dinners, receptions, etc.)

### INCLUSIONS & BENEFITS:

- Your event will be prominently listed on the public Summit schedule as an official OCP Summit Co-located Event
- Space rental onsite at one of the official Summit venues (a variety of room sizes are available)
- Basic A/V and room setup (customized options available)
- Targeted marketing of your event by OCP to a curated list
- Branding and mention of your event in OCP Summit newsletters, e-blasts, and social promotions
- An opportunity for the OCP team to manage your registration process

## Offsite Events – \$15,000

Choice of public or private “invite-only” event

### INCLUSIONS & BENEFITS:

- Your event will be prominently listed on the public Summit schedule as an official OCP Summit Co-located Event
- Targeted marketing of your event by OCP to a curated list
- Branding and mention of your event in OCP Summit newsletters, e-blasts, and social promotions
- An opportunity for the OCP team to manage your registration process



\*OCP Foundation will make final decisions on timing and space assignment for the co-located event, but will take into consideration your preferences. Co-location event package pricing varies depending on event size, duration, and other requirements. Contact [sponsor@opencompute.org](mailto:sponsor@opencompute.org) to discuss your co-located event.



**2023 OCP Global Summit – Sponsorship Contract**  
**Event Dates:** October 17-19, 2023 **Venue:** San Jose Convention Center

This Agreement is made and entered into as of [date] \_\_\_\_\_ between the Open Compute Project (“OCP”) Foundation and:

Name of Organization (how it should be displayed on OCP site) \_\_\_\_\_

Address Line 1 \_\_\_\_\_

City \_\_\_\_\_ State/Province/Region \_\_\_\_\_ Zip/Postal Code \_\_\_\_\_

Country \_\_\_\_\_ Phone \_\_\_\_\_

Sponsorship Logistics Contact \_\_\_\_\_ Email \_\_\_\_\_

Website \_\_\_\_\_ Twitter Handle \_\_\_\_\_

**Sponsor Packages for the 2023 OCP Global Summit (the “Event”):** **\*\*All prices in US dollars\*\***

**Exhibit + Speaking Opportunity**

- \_\_\_ Diamond: \$200,000 (20x20 booth)
- \_\_\_ Keynote Add-on: \$22,500 (*\*Pending OCP approval*)
- \_\_\_ Emerald: \$150,000 (20x10 booth)
- \_\_\_ Ruby: \$100,000 (15x10 booth)

**Exhibit-Only**

- \_\_\_ Sapphire: \$75,000 (10x10 booth)
- \_\_\_ Topaz: \$50,000 (4’ counter)
- \_\_\_ Start-Up Company: \$25,000 (*Based on OCP approval*)
- \_\_\_ Non-Profit: \$0 (*Based on OCP approval*)

**Private Sponsor Meeting Room:**  
*(discounts do not apply – only available to booth sponsors)*

- \_\_\_ Sponsor Meeting Room: \$10,000

**Symposium Sponsorships (Oct 19):**  
*(discounts do not apply)*

- \_\_\_ Giveaways: \$5,000 + item cost
- \_\_\_ Symposium Sponsor: \$10,000

**Event Sponsorships**  
*(discounts do not apply)*

- \_\_\_ Coffee Day 1: \$15,000
- \_\_\_ Coffee Day 2: \$15,000
- \_\_\_ Coffee Day 3: \$12,000
- \_\_\_ Breakfast Day 1: \$15,000
- \_\_\_ Breakfast Day 2: \$15,000
- \_\_\_ Breakfast Day 3: \$10,000
- \_\_\_ Breakfast (All 3 days): \$35,000
- \_\_\_ Lunch Day 1: \$25,000
- \_\_\_ Lunch Day 2: \$25,000
- \_\_\_ Lunch Day 3: \$20,000
- \_\_\_ Snack Day 1: \$10,000
- \_\_\_ Snack Day 2: \$10,000
- \_\_\_ Snack (Days 1 & 2): \$15,000
- \_\_\_ Hydration Stations: \$15,000
- \_\_\_ Hand Sanitizer Stations: \$10,000
- \_\_\_ Individual Hand Sanitizer Bottles: \$15,000
- \_\_\_ Tote Bags: \$15,000
- \_\_\_ Lanyards: \$20,000
- \_\_\_ Community Lounge: \$30,000
- \_\_\_ Opening Night Reception: \$40,000
- \_\_\_ OCP Block Party: \$35,000
- \_\_\_ Masks: \$20,000
- \_\_\_ Wristbands: \$10,000
- \_\_\_ Marquee: \$2,500

**Tiered Membership Discount**

If your company is an OCP Tiered Member, please check the applicable discount below. Must be a Member in good standing at the time of the 2023 Global Summit in order to receive the requested discount. Membership discounts apply to exhibition opportunities only. Event sponsorships, virtual booth add-on and meeting rooms are not eligible for discounts.

\_\_\_ Platinum Tiered Member (20%) \_\_\_ Gold Tiered Member (15%) \_\_\_ Silver Tiered Member (10%)

**Total Amount (after discounts if applicable): \$ \_\_\_\_\_**

**OCP Contact:** Kali Burdette, Director of Global Events, kali@opencompute.org

**Payment Information:** Acceptable forms of payment include ACH, wire transfers, credit cards and checks. If paying by check, please make checks payable to: Open Compute Project Foundation, PO Box 82287, Austin, TX 78708

**Purchasing bulk tickets:** Each sponsorship level comes with a set number of complimentary passes. Additional passes may be purchased in bulk with a maximum of two transactions per organization. All sponsors except Diamond, Emerald & Ruby will be charged the current registration rate for the passes and no discount will be applied. There is no limit to the max quantity for the full price tickets. Diamond, Emerald & Ruby sponsors will receive additional passes for a discount with a set maximum quantity. Check with OCP for the most current discount, maximum limits and deadline for bulk purchases. No refunds will be given for bulk ticket purchase (discounted or not)..

**\*Diamond sponsor keynote add-on:** This keynote add-on is based solely on content approval by OCP. Diamond sponsors will only be charged the add-on fee once they submit their keynote content and it is approved by OCP. Keynote slots are limited and will be considered on a first-come, first-served basis. Sponsor understands that indicating an interest in a keynote add-on does not guarantee a spot.

**Terms and Conditions:**

1. Payment must be in United States Dollars. All payments must be made to Open Compute Project Foundation and provided in cleared funds to the bank account provided on the invoice not later than net 30 days of the date of the invoice. All fees are exclusive of all applicable sales, use, value-added and similar taxes, which Sponsor shall pay in addition to the fees at the rate prevailing on the date of the invoice. Payment must be received prior to the event or the sponsorship will be considered invalid. Account must be current to participate.
2. Sponsor speakers are required to submit their presentation content for review by the Open Compute Foundation by the date indicated by OCP. Failure to submit your content for review by the foundation can result in the loss of your speaking opportunity.
3. Sponsor is responsible for meeting all deadlines for delivery of materials and artwork. Past due materials may be excluded from the conference program, signage, and other opportunities included in the sponsors contribution level.
4. Sponsor is responsible for any shipping and receiving costs the venue may charge for materials shipped directly to the venue.
5. Exhibit Locations. Booth/table location assignments will be selected by the sponsor company on a first-signed, first-served basis, and may be modified by the Foundation due to changes in event layout, venue or other factors.
6. Restrictions in Operations of Exhibits. The OCP Foundation and its representatives reserve the right to restrict or remove exhibits which, because of noise, method of operation, materials, or for any other reason, may become objectionable to the reasonable attendee or the venue. In the event of such restriction or eviction, the OCP Foundation is not liable for any refunds, rentals, or other exhibit expenses incurred by the Sponsor.
7. Care of Building. The Sponsor shall not injure or deface the walls or floors of the building and the tables, or damage the equipment. Sponsor assumes all liability costs for damage incurred.
8. Catastrophe. In the event that because of war, fire, strike, government regulation, public catastrophe, act of God, or other cause, the conference or any part thereof is prevented from being held, or is canceled by the OCP Foundation, the OCP Foundation shall determine any refund to a Sponsor after deducting any expenses incurred by the OCP Foundation but in no case shall the amount of the refund to the Sponsor exceed the amount of the fee paid.
9. Cancellations made by the Sponsor 30 days or more prior to the event are liable for 50% of the sponsorship fee or of the cost of equivalent services/equipment if sponsorship is an in kind or a barter arrangement. Cancellations made within 29 days of the event are liable for the entire fee. All cancellations must be made in writing to the OCP Foundation.
10. Trademarks. Each party retains all rights and ownership to its own trademarks and must obtain prior approval from the other party for any use of the other party's names or marks for the purpose of marketing, advertising and otherwise promoting participation in and/or sponsorship of (as described in this Agreement) the Event, which approval shall not be unreasonably withheld or delayed. Sponsor shall provide to OCP Foundation any artwork necessary for use of Sponsor's marks, name or logo. Sponsor agrees to abide by, and be bound by, the Open Compute Project Trademark Usage Guidelines, which are available at <https://bit.ly/2QwPmUN> including as this may be updated by OCP Foundation from time to time. At the request of OCP Foundation, Sponsor will provide samples of its uses of OCP Foundation marks.
11. OCP Materials Release. If I am presenting at the OCP Global Summit, I acknowledge that my Presentation and any ancillary materials I provide to OCP in connection with my Presentation, including without limitation any white paper, article, photograph, likeness, or professional biography (together, "Materials") are made available under the Creative Commons Attribution-ShareAlike 4.0 International License found at <https://creativecommons.org/licenses/by-sa/4.0/>, or any later version, and without limiting the foregoing, OCP may make the Materials available under such terms. OCP may exercise its rights hereunder in all forms and media, whether now known or hereafter developed, throughout the world in perpetuity, royalty-free. My authorization and acknowledgement above is irrevocable and extends to OCP and its agents, successors, and assigns. I hereby waive any right to inspect or approve the Recordings. I acknowledge that OCP is under no obligation to use the Recordings, or Materials if applicable, in any manner. I hereby represent that I have the authority to grant the rights and licenses herein. And if I am presenting at an OCP event, I further represent and warrant that the Materials do not and will not violate the rights of any third party, including without limitation rights in intellectual property. I also represent that, to the extent the Materials include materials owned or created by any third-party, I have obtained permission for its use consistent with the foregoing. I will provide OCP evidence of such permission upon OCP's request.
12. Miscellaneous. This Agreement shall be governed by the internal laws of the State of California without regard to principles of conflicts of laws. Any disputes shall be heard exclusively in the state or federal courts located in California, and both parties consent to the jurisdiction of such courts. Sponsor cannot assign any rights under this Agreement without the prior written consent of the OCP Foundation; any unauthorized assignment is null and void. This is the entire agreement of the parties and cannot be amended or changed except in a writing signed by both parties.
13. GDPR Policy. OCP will treat all information you provide in accordance with the OCP Privacy Policy posted at <http://www.opencompute.org/privacy/>. This includes cookies and any other information we may collect. By signing this contract, you acknowledge and accept OCP's Privacy Policy and give your consent to the transfer of your personal information to the United States, which may have less protections than your jurisdiction of residence.
14. BADGE SWAPPING: Badge swapping and/or trading is strictly prohibited at OCP events. Attendees must wear their badge at all times on the event premises. Any attendee caught without a badge, will be escorted to registration to show an ID and charged a reprint fee if the badge cannot be found. If caught wearing another attendee's badge or leaving the premises with multiple badges with the intent to distribute to other attendees, all badges will be confiscated, and this person may be removed from the event. OCP keeps historical records of companies and sponsors who are regular offenders of badge swapping. OCP reserves the right to deny attendance, sponsorship, and speaking opportunities to any individuals or organizations that do not abide by OCP event regulations.

In witness whereof, the parties have caused this Agreement to be executed by their duly authorized representatives.

**Sponsor:**

**Open Compute Project Foundation:**

By: \_\_\_\_\_

By: \_\_\_\_\_

Print: \_\_\_\_\_

Print: *Kali Burdette*

Title: \_\_\_\_\_

Title: *Director of Global Events*

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**Sponsorship deadline is Wednesday, September 6, 2023. Sponsorships and booth selection are awarded in the order that they are received.**