OCP Summit by the Numbers

2022 OCP Global Summit Demographics

- 3,500 Summit Attendees
- 600 Companies Represented
- 150 Media/Analysts
- 60 Countries Represented
- 100 Sponsors
- 350 Sessions
- 10 Experience Center Stations

29% Engineers
16% Senior Executives
14% Technology Architects
14% Business Development
9% Product Managers
5% Marketing/Communications/Events
4% Research
3% Media and Analysts
2% Procurement/Supply Chain
2% Operations
2% Other
2022 Participating Companies

#10 LLC
2CRSI
2K
451 Research
8th Brick Group
9elements Agency
AA Power
AcBel Polytech
Accelink Technologies
Accelsius
Accenture
ACES Electronics
Acronis
Actapio
Adage Capital
Advanced HPC Inc.
AEI - Advanced Energy Industries
AHEAD
AIC Inc.
Akamai Technologies
Alexander Schneider Ltd.
Alfa Laval
Alibaba
Allion Labs
AlphaWave IP
Alta Technologies
AMAX Engineering Corporation
Amazon
AMD
American Express
American Megatrends (AMI)
Ampere Computing
Amphenol
Analog Devices
Anderson Power Products
Anemoe Software
Anord Mardix
Apple
Argonne National Laboratory
Argosy Research
Aril Inc.
Arista
Arista
Arista Networks
ARM
Arcus
Arsia Labs
ASE Group
ASELSAN
Asia Vital Components (AVC)
ASPEED Technology
Asperitas
ASRock Rack
Asteria Labs
ASUS
Auras
Avala
Avicena Tech
Aviz Networks
AWS
Axiado Corporation
Ayar Labs
Baltimore Aircoil Company
BCG
BeaconLight Capital
Beijing ET Academy
Bel Power Solutions
BizLink Technology
Blach Construction Company
Bloomberg
Blue Cheetah Analog
BOARDMAN BAY CAPITAL MANAGEMENT
Boston (BIOS IT)
Boyd Corporation
Bright Machines
Broadcom
Buffywood
Burns & McDonnell
ByteDance
Cadence
Calnex
Cameron EDA
Camlin Group
Camp Marketing
Canonical
Carbie Corporation
Cardell
Carrier
Castrol (BP)
CE.N
Celestial.ai
Celestica
Centec Networks
Central City
Chanchu Partners
Chevron Phillips Chemical
Chia Network
Childlyne
Ciena
Cisco
Cleveland Research
Cloud Architects Advisors
Cloud Light
Cloud&Heat
Cloudflare
CMTI
CNEX Labs
Coherent Inc
Colder (CPC)
ColorChip
Colovore
Contoso
Converge! Digest
Cooler Master
CoolIT Systems
Cornell University
Corning
Coughlin Associates
Craig-Hallum
Credo Semiconductor
Crehan Research
Criteo
Crucoe Energy Systems
CTR Press
Cupertino Electric Inc.
CyrusOne
d-Matrix
D. E. Shaw & Co.
D. E. Shaw & Co.
Danfoss
Dataknox Solutions
Dave Sims Media
DCAC
Deaf services of Palo Alto
Dell
Dell’Oro Group
Delta Electronics
Demor Dataworks
Design and Simulation Technologies
Deutsche Telekom
Digital Realty
Digitalbridge
DigitalOcean
Distech Controls
Distributed Management Task Force (DMTF)
Doosan Corporation
DOW Inc
Downing Exhibits
Drivenets
Dropbox
DSPA
Dynamic Power
E.C.I. Networks
E4 Computer Engineering
Eaton
eBay
ECAD Labs Inc.
Eclipse Ventures
EdgeCloudLink
Edgecore Networks
Edgewater Research
EDOM Technology
Elastics.Cloud
Electronics Cooling
Eliyan
Emerald Capital Partners
ENOS Corporation
EnerSys
Enfabrica
Engineered Fluids
Enigmatics
Eoportal
EPS Global
Epson
Equinix
Eskemmin Numerique
Evaluator Group
Evolutive Global
EXFO
Expoline
ExxonMobil
EZSVS Technology
FADU Technology
FH Technikum Wien
Finer Vision
Firmus
FLC Technology Group
Flex (Flextronics)
Formerica Optoelectronics
Foxconn
FUCHS LUBRICANTS CO.
Fujifilm
Fujitsu
Fungible
Furukawa Electric
Fusion Worldwide
FutureWei
G2M Communications
GaN Systems
Gartner
GemaTEG
Genetech
GenX Computing
Gestalt IT
GF
Ghiasi Quantum LLC
GIGABYTE
GigaOM
GigaOM
Gold Circuit Electronics
Gold Data
Google
Gowin Semiconductor
Graphcore
Green Revolution Cooling (GRC)
GWPS
H3 Platform
Habana Labs
Han Communication
HARTING
Hedging
Henkel
HGCC
HighPoint
Hirose Electric
Hisense
HMC Technology
HOYA CORPORATION USA
HPCwire
HPE
Huacan
Hyperion Research
Hypertec
HYVE Solutions
I-PEX
IBM
Iceotope Technologies
IDC
IGM Solutions
Illinois Institute of Technology
Impleon
Industry Dive
Infinided
eInfinera
Inflation Point Research
Ingrasys
Innolight Technology
Innoscience
Insight 64
Insur
Insyte Software
Intel
Interprose
Intrinsic ID
Intuitive Cognition Consulting
Inventec
IONOS
IP Infusion
Iron Mountain
iHome
ITOCHU Techno-Solutions Corporation
IT Renew
iXora
Jabil
JCET Group
Jefferies LLC
JETCOOL Technologies
JM Gross Engineering
Johannes Gutenberg University
JP Data
JP Morgan Chase
JPC Connectivity
Juniper Networks
Kaloom
Kandou Bus
KAO Data
Karrie Industrial
Katena Computing
KDDI Research
Keysight
Kingsignal Technology
Kingston Technology
KIOXIA
KLA Corporation
KM Communications
KOEN (formerly KOLT)
Kuaishou Technology
LAMA Inc
Land Endudistryel Metal
Ürunler Sanayi ve Ticaret
Anonim Şirketi
Ürünler Sanayi ve Ticaret
Lande Endüstriyel Metal
LATTICE Semiconductor
Lawrence Berkeley National Laboratory
Lenovo
Leonardo DRS
Light Counting
Lightelligence
Linaro
Line Corporation
LinkedIn
Linktel Technologies
LiquidStack
Lite-On Technology
<table>
<thead>
<tr>
<th>Previous Summit Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2022 OCP Global Summit</strong></td>
</tr>
<tr>
<td>Advanced Energy Industries (AEI)</td>
</tr>
<tr>
<td>AMI</td>
</tr>
<tr>
<td>Ampere Computing</td>
</tr>
<tr>
<td>Amphenol</td>
</tr>
<tr>
<td>Analog Devices</td>
</tr>
<tr>
<td>Arm</td>
</tr>
<tr>
<td>ASRockRack</td>
</tr>
<tr>
<td>Astera Labs</td>
</tr>
<tr>
<td>ASUS</td>
</tr>
<tr>
<td>BizLink</td>
</tr>
<tr>
<td>Broadcom</td>
</tr>
<tr>
<td>Celestica</td>
</tr>
<tr>
<td>Cisco</td>
</tr>
<tr>
<td>CompuZol™ (Lubrizol Corporation)</td>
</tr>
<tr>
<td>Credo Technology Group</td>
</tr>
<tr>
<td>Dave Simms Media</td>
</tr>
<tr>
<td>DMTF</td>
</tr>
<tr>
<td>Drivenets</td>
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<tr>
<td>Eaton</td>
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<td></td>
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</tbody>
</table>
## Schedule Overview*

<table>
<thead>
<tr>
<th>Event</th>
<th>Monday, October 16</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Registration Opens</td>
</tr>
</tbody>
</table>

### Day 1: Tuesday, October 17

<table>
<thead>
<tr>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registration</td>
</tr>
<tr>
<td>Keynotes</td>
</tr>
<tr>
<td>Expo Hall</td>
</tr>
<tr>
<td>Executive Talks</td>
</tr>
<tr>
<td>Expo Hall Talks</td>
</tr>
<tr>
<td>Opening Night Happy Hour</td>
</tr>
</tbody>
</table>

*Meals included: Breakfast, Lunch, Afternoon Snack, and Evening Reception Hors d’Oeuvres*

### Day 2: Wednesday, October 18

<table>
<thead>
<tr>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registration</td>
</tr>
<tr>
<td>Expo Hall</td>
</tr>
<tr>
<td>Engineering Workshops</td>
</tr>
<tr>
<td>Future Technologies Symposium</td>
</tr>
<tr>
<td>Expo Hall Talks</td>
</tr>
</tbody>
</table>

*Meals included: Breakfast, Lunch, Afternoon Snack*

### Day 3: Thursday, October 19

<table>
<thead>
<tr>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registration</td>
</tr>
<tr>
<td>Expo Hall</td>
</tr>
<tr>
<td>Engineering Workshops</td>
</tr>
<tr>
<td>Expo Hall Talks</td>
</tr>
</tbody>
</table>

*Meals included: Breakfast and Lunch*

*Schedule subject to change.*
Venue

San Jose Convention Center – 408 Almaden Blvd., San Jose, CA  95113
### Sponsorship Packages at a Glance

**Sponsorship Deadline: Wednesday, September 6, 2023**

#### Booth Sponsorship Benefits

<table>
<thead>
<tr>
<th>Level</th>
<th>Diamond</th>
<th>Emerald</th>
<th>Ruby</th>
<th>Sapphire</th>
<th>Topaz</th>
<th>Start-up</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Opportunity to Present during Keynote Session</strong></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Executive Talk (25-minute session)</strong></td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Expo Hall Talk (15-minute session)</strong></td>
<td>1st priority</td>
<td>2nd priority</td>
<td>3rd priority</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Access to Media List and Analyst Pre-Brief Event</strong></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Booth Size</strong></td>
<td>20’ x 20’ Turnkey booth with custom backdrop</td>
<td>20’ x 10’ Turnkey booth with custom backdrop</td>
<td>15’ x 10’ Turnkey booth with custom backdrop</td>
<td>10’ x 10’ Turnkey booth with custom backdrop</td>
<td>4’ White Counter</td>
<td>4’ White Counter</td>
</tr>
<tr>
<td><strong>Lead Retrieval Device</strong></td>
<td>2 devices</td>
<td>1 device</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>46” Monitor</strong></td>
<td>2 monitors</td>
<td>1 monitor</td>
<td>1 monitor</td>
<td>1 monitor</td>
<td>1 monitor</td>
<td>1 monitor</td>
</tr>
<tr>
<td><strong>Power</strong></td>
<td>20 amps</td>
<td>15 amps</td>
<td>10 amps</td>
<td>10 amps</td>
<td>5 amps</td>
<td>5 amps</td>
</tr>
<tr>
<td><strong>Sponsor Wifi</strong></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Furniture</strong></td>
<td>Two 6-foot White Counters, 2 Barstools, and Choice of Carpet Color</td>
<td>6-foot White Counter, 2 Barstools, and Black Carpeting</td>
<td>6-foot White Counter, 2 Barstools, and Black Carpeting</td>
<td>4-foot White Counter, 2 Barstools, and Black Carpeting</td>
<td>4-foot White Counter and 2 Barstools</td>
<td>4-foot White Counter and 2 Barstools</td>
</tr>
<tr>
<td><strong>Complimentary Passes</strong></td>
<td>35</td>
<td>25</td>
<td>15</td>
<td>10</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td><strong>Discount on Additional Passes</strong></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Pre-event Promotions</strong></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Post-event Promotions</strong></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Meeting Room (3-day rental)</strong></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Sponsorship Cost**

|            | $200,000 | $150,000 | $100,000 | $75,000 | $50,000 | $25,000 |

*Additional items (additional monitors, wired Internet, lead retrieval device, and so forth) will be available for rent.*
# Event Sponsorships

<table>
<thead>
<tr>
<th>Level</th>
<th>Cost</th>
<th>Includes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Opening Night Reception</strong></td>
<td>$30,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on reception welcome banner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 10 minutes to address audience in expo hall</td>
</tr>
<tr>
<td><strong>OCP Block Party</strong></td>
<td>$30,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on reception welcome banner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Summit Breakfast</strong></td>
<td></td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td>Day 1 or 2..................</td>
<td>$15,000</td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td>Day 3.......................</td>
<td>$10,000</td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td>OR</td>
<td></td>
<td>• 10 minutes to address audience in expo hall</td>
</tr>
<tr>
<td>All 3 days..................</td>
<td>$35,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Summit Lunch</strong></td>
<td></td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td>Day 1 or 2..................</td>
<td>$25,000</td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td>Day 3.......................</td>
<td>$20,000</td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td>OR</td>
<td></td>
<td>• 10 minutes to address audience in expo hall</td>
</tr>
<tr>
<td>All 3 days..................</td>
<td>$55,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Coffee Stations</strong></td>
<td></td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td>Day 1 or 2..................</td>
<td>$15,000</td>
<td>• Logo prominently featured on coffee cups</td>
</tr>
<tr>
<td>Day 3.......................</td>
<td>$12,000</td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td>OR</td>
<td></td>
<td>• 10 minutes to address audience in expo hall</td>
</tr>
<tr>
<td>All 3 days..................</td>
<td>$35,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Afternoon Snack Break</strong></td>
<td></td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td>Day 1 or 2..................</td>
<td>$10,000</td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td>OR</td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td>Both days...................</td>
<td>$15,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on signage near catering stations</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Community Lounge</strong></td>
<td>$30,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 2 monitors showcasing your custom content (no audio)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Lanyards</strong></td>
<td>$20,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo prominently featured on lanyards, distributed to each attendee</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• at Registration</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Tote Bags</strong></td>
<td>$15,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo prominently featured on tote bags</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Hydration Stations</strong></td>
<td>$15,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on hydration stations and nearby signage</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Individual Hand Sanitizer Bottles</strong></td>
<td>$15,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo prominently featured on 1 oz. sanitizer bottles placed in tote bags</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Hand Sanitizer Stations</strong></td>
<td>$10,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo on sanitizer stations and nearby signage</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td><strong>Wristband Sponsor</strong></td>
<td>$10,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo or chosen artwork prominently featured on wristbands</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
</tbody>
</table>

**Sponsorship Deadline: Wednesday, September 6, 2023**
### Event Sponsorships

<table>
<thead>
<tr>
<th>Level</th>
<th>Cost</th>
<th>Includes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Future Technologies</td>
<td>$10,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td>Symposium Sponsor</td>
<td>(3 spots available)</td>
<td>• Logo on symposium welcome banner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 5 minutes to address audience during the symposium</td>
</tr>
<tr>
<td>Future Technologies</td>
<td>$5,000</td>
<td>• 2 complimentary event passes</td>
</tr>
<tr>
<td>Symposium Giveaway</td>
<td>(plus cost of giveaway,</td>
<td>• Logo/link on OCP Global Summit website and event signage</td>
</tr>
<tr>
<td></td>
<td>quantity 300)</td>
<td></td>
</tr>
</tbody>
</table>

### Add-on Sponsorships

<table>
<thead>
<tr>
<th>Level</th>
<th>Cost</th>
<th>Includes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Marquee Sponsor</td>
<td>All 3 days..................$2,500</td>
<td>• Custom static slide on the San Jose Convention Center Outdoor Marquees</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Sponsor company logo on advertising slide</td>
</tr>
<tr>
<td>Private Meeting Room</td>
<td>$10,000</td>
<td>• Must be a booth sponsor to reserve a meeting room</td>
</tr>
<tr>
<td></td>
<td>(per meeting room)</td>
<td>• 3-Day access to private meeting room conveniently located near Summit</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Boardroom table set-up for 12 people</td>
</tr>
</tbody>
</table>

We also have opportunities available for non-profits, collaboration partners, open-source organizations, and media partners.

Not seeing an option for you? We love to get creative! Let’s work together to create a custom sponsorship that fits your organization’s goals. These could include: co-located events, special giveaways, unique booth designs, and more! Email sponsor@opencompute.org to get in touch with our team.
Tiered Membership Discounts*

The top three tiers of OCP Corporate Membership are: Platinum, Gold and Silver. If your organization is currently a tiered member in good standing, the following discounts apply to any exhibit sponsorship.

<table>
<thead>
<tr>
<th>Tiered Member Level</th>
<th>% Discount</th>
<th>Diamond Sponsorship $200,000</th>
<th>Emerald Sponsorship $150,000</th>
<th>Ruby Sponsorship $100,000</th>
<th>Sapphire Sponsorship $75,000</th>
<th>Topaz Sponsorship $50,000</th>
<th>Start-Up Sponsorship $25,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Platinum</td>
<td>20%</td>
<td>$160,000</td>
<td>$120,000</td>
<td>$80,000</td>
<td>$60,000</td>
<td>$40,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Gold</td>
<td>15%</td>
<td>$170,000</td>
<td>$127,500</td>
<td>$85,000</td>
<td>$63,750</td>
<td>$42,500</td>
<td>$21,500</td>
</tr>
<tr>
<td>Silver</td>
<td>10%</td>
<td>$180,000</td>
<td>$135,000</td>
<td>$90,000</td>
<td>$67,500</td>
<td>$45,000</td>
<td>$22,500</td>
</tr>
</tbody>
</table>

More information regarding Tiered Membership can be found here: http://www.opencompute.org/membership

*Tiered Membership discounts apply to exhibit sponsorships only*
Exhibit + Speaking Opportunities

DIAMOND SPONSOR – $200,000

PRE-EVENT PROMOTIONS
• Access to media registration list two weeks prior to event
• Opportunity to participate in the Analyst Pre-Brief webinar prior to Summit. (Spaces limited)
• Sponsor company logo and link on the OCP Global Summit website
• Social media sponsorship recognition (FB, Twitter)
• 35 complimentary event passes

PREMIER SPEAKING OPPORTUNITIES – Day 1

Executive Talk: An executive or technology leader from the sponsor company will address attendees through a 25-minute Executive Talk on Day 1. The audience for these sessions is expected to be around 200 attendees per room.

Expo Hall Talk: An executive or technology leader from the sponsor company will address attendees through a 15-minute speaking opportunity on the expo hall stage. This is a high traffic area.

All announcements and presentations are subject to approval by the OCP Foundation. The OCP Foundation will notify sponsors of specific presentation deadlines.

EXHIBIT – 20’x20’ Turnkey Booth Space
Your 20’x20’ turnkey booth space includes:
• Custom backdrop with sponsor company logo or custom design
• Wireless internet access
• Two stools
• Two 46” monitors
• 2 Lead retrieval devices*
• Choice of carpet color
• Two 6-foot White counters
• 20 amps electricity
• Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

Booth location will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

*Two lead retrieval devices will be provided per sponsor booth, which can be used to collect the following attendee data: name, email, company, job title, city, state, and country.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Advertising slide: a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

Meeting Room: Diamond sponsorships include use of a 3-day meeting room. See inclusions and details on page 24.

Sponsor company’s logo (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

POST-EVENT PROMOTIONS
• Keynote, Expo Hall Talk and Executive Talk speaking opportunities will be recorded and available online after the event to reach a broader community.
• Presentation (slides + video) will be posted to the OCP website for the community to access.
• Opportunity to embed presentation videos recorded at the Summit on your company website.

DIAMOND KEYNOTE ADD-ON – $22,500 Limited availability!

PREMIER SPEAKING OPPORTUNITY
An executive or technology leader from your company will address the OCP audience through a speaking session on the main stage during the keynote block at a time determined by OCP. The attendee expectancy is 3,500+ and your talk will be featured online and on-demand to increase your exposure. This is your opportunity to demonstrate your leadership in the OCP community, showcase new technologies and contributions to OCP and reaffirm your company’s commitment to developing technologies that are open, scalable and efficient.

*This keynote add-on is based solely on content approval by OCP. Diamond sponsors will only be charged the add-on fee once they submit their keynote content and it is approved by OCP. Keynote slots are limited and will be considered on a first-come, first-served basis. The Foundation reserves the right to assign keynote slots in any order as they see fit.
EMERALD SPONSOR – $150,000

PRE-EVENT PROMOTIONS
- Access to media registration list two weeks prior to event
- Opportunity to participate in the Analyst Pre-Brief webinar prior to Summit. (Spaces limited)
- Sponsor company logo and link on the OCP Global Summit website
- Social media sponsorship recognition (FB, Twitter)
- 25 complimentary event passes

PREMIER SPEAKING OPPORTUNITIES

Executive Talk: An executive or technology leader from the sponsor company will address attendees through a 25-minute Executive Talk on Day 1. The audience for these sessions is expected to be around 200 attendees per room.

Expo Hall Talk: An executive or technology leader from the sponsor company will address attendees through a 15-minute speaking opportunity on the expo hall stage. This is a high traffic area.

All announcements and presentations are subject to approval by the OCP Foundation. The OCP Foundation will notify sponsors of specific presentation deadlines.

EXHIBIT – 20’x10’ Turnkey Booth Space

Your 20’x10’ turnkey booth space includes:
- Custom backdrop with sponsor company logo or custom design
- One 46” monitor
- 15 amps electricity
- Wireless internet access
- 1 Lead retrieval device*
- Black carpeting
- Two stools
- 6-foot White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

Booth location will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

*One lead retrieval device will be provided per sponsor booth, which can be used to collect the following attendee data: name, email, company, job title, city, state, and country.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Advertising slide: a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

Sponsor company’s logo (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

POST-EVENT PROMOTIONS

- Expo Hall Talk and Executive Talk speaking opportunities will be recorded and available online after the event to reach a broader community.
- Presentation (slides + video) will be posted to the OCP website for the community to access.
- Opportunity to embed presentation videos recorded at the Summit on your company website.
Exhibit + Speaking Opportunities

RUBY SPONSOR – $100,000

PRE-EVENT PROMOTIONS

• Access to media registration list two weeks prior to event
• Opportunity to participate in the Analyst Pre-Brief webinar prior to Summit. (Spaces limited)
• Sponsor company logo and link on the OCP Global Summit website
• Social media sponsorship recognition (FB, Twitter)
• 15 complimentary event passes

PREMIER SPEAKING OPPORTUNITIES

Expo Hall Talk: An executive or technology leader from the sponsor company will address attendees through a 15-minute speaking opportunity on the expo hall stage. Session times selected are on a first-signed, first-served basis.

All announcements and presentations are subject to approval by the OCP Foundation. The OCP Foundation will notify sponsors of specific presentation deadlines.

EXHIBIT – 15’x10’ Turnkey Booth Space

Your 15’x10’ turnkey booth space includes:

• Custom backdrop with sponsor company logo or custom design
• One 46” monitor
• 10 amps electricity • Wireless internet access
• Black carpeting • 6-foot White counter
• Two stools • Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

Booth location will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

ADDITIONAL ONSITE PROMOTIONS/BRANDING

Advertising slide: a sponsor-created marketing slide displayed on the main stage prior to the keynotes and on digital signage throughout the venue; please see the Sponsor Portal for additional details.

Sponsor company’s logo (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

POST-EVENT PROMOTIONS

• Expo Hall and Executive Talk speaking opportunities will be recorded and available online after the event to reach a broader community.
• Presentation (slides + video) will be posted to the OCP website for the community to access.
• Opportunity to embed presentation videos recorded at the Summit on your company website.

Unless otherwise noted, all presentations are licensed under a Creative Commons Attribution 4.0 License. https://creativecommons.org/licenses/by/4.0/
Exhibit-Only Opportunities

**SAPPHIRE SPONSOR** – $75,000

**PRE-EVENT PROMOTIONS**
- Sponsor company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition (FB, Twitter)
- 10 complimentary event passes

**EXHIBIT – 10’x10’ Turnkey Booth Space**

Your 10’x10’ turnkey booth space includes:
- Custom backdrop with sponsor company logo or custom design
- One 46” monitor
- 10 amps electricity
- Wireless internet access
- Black carpeting
- Two stools
- 4-foot White counter
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Full booth details will be provided in the Sponsor Manual.

**Booth location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

**ADDITIONAL ONSITE PROMOTIONS/BRANDING**

Sponsor company’s logo (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.
Exhibit-Only Opportunities

**TOPAZ SPONSOR** – $50,000

**PRE-EVENT PROMOTIONS**
- Sponsor company logo and link on the OCP Global Summit website
- Social media sponsorship recognition (FB, Twitter)
- 5 complimentary event passes

**EXHIBIT – 4’ Counter**
Your exhibit space includes:
- One 46” monitor
- 5 amps electricity
- Wireless internet access
- 4-foot White counter
- Two stools
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Topaz exhibit space is turnkey, custom booth properties or additional furniture is not permitted. Due to space limitations, banner and equipment size is restricted. Full booth details and restrictions will be provided in the Sponsor Manual.

**Counter location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

**ADDITIONAL ONSITE PROMOTIONS/BRANDING**
Sponsor company’s logo (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

**START-UP SPONSOR** – $25,000

**PRE-EVENT PROMOTIONS**
- Sponsor company logo and link on the OCP Global Summit website
- Social media sponsorship recognition (FB, Twitter)
- 5 complimentary event passes

**EXHIBIT – 4’ Counter**
Your exhibit space includes:
- One 46” monitor
- 5 amps electricity
- Wireless internet access
- 4-foot White counter
- Two stools
- Waste bin

Additional items (additional monitors, wired Internet, and so forth) will be available for rent. Start-up exhibit space is turnkey, custom booth properties or additional furniture is not permitted. Due to space limitations, banner and equipment size is restricted. Full booth details and restrictions will be provided in the Sponsor Manual.

**Counter location** will be selected on a first-signed, first-served basis based on when your sponsor contract is signed and returned to the OCP Meeting & Events Manager.

**ADDITIONAL ONSITE PROMOTIONS/BRANDING**
Sponsor company’s logo (size TBD) will be prominently placed on event signage including all-sponsor banner and welcome slide in keynote opening remarks.

*Must be in business less than three years and generate less than $1M USD revenue annually.*

We also have opportunities available for non-profits, collaboration partners, open-source organizations, and media partners. Please contact sponsor@opencompute.org to learn more!
Booth Layout Examples

**Some images include add-on features. Please see the Detailed Sponsor Package pages above.**
Booth Layout and Sizing

**Diamond:** 20' W x 20' D

**Emerald:** 20' W x 10' D

**Ruby:** 15' W x 10' D

**Sapphire:** 10' W x 10' D

**Topaz/Start-Up:** 8' W x 8' D
Event Sponsorships

Opening Night Reception – $30,000
This Expo Hall event is very well attended! Great music, food and drinks keep the energy high and the room buzzing. You will have up to 10 minutes of exclusive presentation time on the expo hall stage to welcome attendees to the event, hold a raffle, etc. Your brand will be on the general event signage and reception cups and napkins.

EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event staff passes

ONSITE PROMOTIONS
- This reception will be held on the first night of the Summit in the SJCC Expo Hall
- Appetizers & drinks included; expanded menu available at an additional cost
- Access to expo hall stage – 10 minutes
- Branding:
  - General event signage including all-sponsor banner and welcome slide in keynote opening remarks
  - Reception signage
  - Logo on promotional items such as: disposable cups and cocktail napkins
  - Additional branding options available at an additional cost

OCP Block Party – $30,000
Celebrate all things OCP by sponsoring the official Community Block Party! This Summit event is a fun-filled evening where attendees and sponsors can meet, greet, and eat while making great connections. Your logo will be on the general event signage and Block Party accessories like napkins and drink holders.

EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event staff passes

ONSITE PROMOTIONS
- This reception will be held on the second night of the Summit on the SJCC Apron
- Appetizers & drinks included; expanded menu available at an additional cost
- Branding:
  - General event signage including all-sponsor banner and welcome slide in keynote opening remarks
  - Block Party signage
  - Additional branding options available at an additional cost
Event Sponsorships

Summit Lunch
$25,000 (Day 1 or 2) / $20,000 (Day 3) / or $55,000 (all 3 days)

EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

ONSITE PROMOTIONS
- Access to expo hall stage for 10 minutes during lunch
- Branding – your logo will be prominently placed on:
  - Signage near catering stations
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks

Summit Breakfast
$15,000 (Day 1 or 2) / $10,000 (Day 3) / or $35,000 (all 3 days)

EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit [website](#)
- Social media sponsorship recognition
- 2 complimentary event passes

ONSITE PROMOTIONS
- Branding – your logo will be prominently placed on:
  - Signage near catering stations
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks
Event Sponsorships

Afternoon Snack Break

$10,000 (Day 1 or 2) / $15,000 (both days)

**EVENT PROMOTIONS**
- Your company logo and link on the OCP Global Summit website
- Social media sponsorship recognition
- 2 complimentary event staff passes

**ONSITE PROMOTIONS**
- Snack will be held on the in the Expo Hall
- Branding – your logo will be prominently placed on:
  - Signage near catering stations
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks

Coffee Stations

$15,000 (Day 1 or 2) / $12,000 (Day 3) / or $35,000 (all 3 days)

**EVENT PROMOTIONS**
- Your company logo and link on the OCP Global Summit website
- 2 complimentary event passes

**ONSITE PROMOTIONS**
- Your logo prominently featured on the OCP Global Summit coffee cups**
- Opportunity to include marketing material near coffee stations (postcard size)
- Additional Branding – your logo will be prominently placed on:
  - Signage near coffee station
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks

Hydration Stations – $15,000

**EVENT PROMOTIONS**
- Your company logo and link on the OCP Global Summit website
- 2 complimentary event staff passes

**ONSITE PROMOTIONS**
- Hydration stations** placed in various locations throughout venue
- Branding – your logo will be prominently placed on:
  - Hydration stations
  - Easel signage near each water station
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks

**Specific products/promotional designs TBD.**
Event Sponsorships

Community Lounge – $30,000

This space is prominently located at the Global Summit (in the Expo Hall or pre-function area) for maximum exposure. Attendees will have access to include lounge furniture and power in this space.

PRE-EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit website
- 2 complimentary event staff passes

ONSITE PROMOTIONS
- Opportunity to display your custom content on 2 monitors (no audio)
- Opportunity to place marketing literature in rack nearby
- Branding – your logo will be prominently placed on event signage near the lounge, as well as on a welcome slide during keynote opening remarks and on the large all-sponsor banner

Lanyards – $20,000

EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit website
- 2 complimentary event staff passes

ONSITE PROMOTIONS
- Your logo prominently featured on the OCP Global Summit lanyards**

Tote Bags – $15,000

EVENT PROMOTIONS
- Your company logo and link on the OCP Global Summit website
- 2 complimentary event staff passes

ONSITE PROMOTIONS
- Your logo prominently featured on the OCP Global Summit tote bag**, distributed to each attendee at Registration
- Opportunity to include marketing material (postcard size)

**Specific products/promotional designs TBD.
Event Sponsorships

Individual Hand Sanitizer Bottles – $15,000

EVENT PROMOTIONS
• Your company logo and link on the OCP Global Summit website
• 2 complimentary event staff passes

ONSITE PROMOTIONS
• Your logo prominently featured on the 1 oz. individual hand sanitizer bottles**, distributed to each attendee at Registration

Hand Sanitizer Stations – $10,000

EVENT PROMOTIONS
• Your company logo and link on the OCP Global Summit website
• 2 complimentary event staff passes

ONSITE PROMOTIONS
• Hand Sanitizer Stations** placed in various locations throughout venue
• Branding – your logo will be prominently placed on:
  ○ Sanitizer stations
  ○ Easel signage near each hand sanitizer station

Wristband Sponsor – $10,000

EVENT PROMOTIONS
• Your company logo and link on the OCP Global Summit website
• 2 complimentary event passes

ONSITE PROMOTIONS
• Silicone social distancing indicator wristbands will be offered during registration.
• Attendees can choose to wear:
  ○ GREEN = handshakes and elbow bumps OK
  ○ RED = please keep a distance of 6’ or more
• Sponsor company logo on the following:
  ○ On wristband (logo or chosen artwork)
  ○ Signage next to bracelet containers on registration counters
  ○ Event signage including large sponsor banner and welcome slide in opening remarks
  ○ Advertising slide

**Specific products/promotional designs TBD.
Event Sponsorships

**Future Technologies Symposium Sponsor**

$10,000 (3 spots available)

**EVENT PROMOTIONS**
- Your company logo and link on the OCP Global Summit website
- Social media sponsorship recognition
- 2 complimentary event passes
- Access to symposium stage for 5 minutes

**ONSITE PROMOTIONS**
- Branding – your logo will be prominently placed on:
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks

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**Future Technologies Symposium Giveaway**

$5,000 *(plus the cost of the giveaway, quantity 300)*

**EVENT PROMOTIONS**
- Your company logo and link on the OCP Global Summit website
- Social media sponsorship recognition
- 2 complimentary event passes

**ONSITE PROMOTIONS**
- Branding – your logo will be prominently placed on:
  - Giveaway packaging depending on final selection
  - Thank you slide in keynote opening remarks
  - Event signage including all-sponsor banner and welcome slide in keynote opening remarks
Digital Marquee Sponsor

$2,500

Extend your brand during the entire 3-day event with a custom static slide on the San Jose Convention Center outdoor marqueses! There are two marqueses: East and West. All slides are subject to approval and will be in rotation with other promotions.

Must be a summit sponsor to reserve a digital marquee space.

ONSITE PROMOTIONS

- Custom Static Slide on the San Jose Convention Center Marquees
  - East Marquee: 486(w) pixels x 90(h) pixels with wrap around corner at 306px from left
  - West Marquee: 522(w) pixels x90(h) pixels with wrap around corner at 72px from left
- Sponsor company logo on the following:
  - Advertising slide

Private Meeting Room

$10,000 / meeting room (all 3 days)

- 3-Day access to private meeting room conveniently located near Summit activities (member discounts do not apply)
- Boardroom table set-up for 12 people (option to change or upgrade furniture/layout, additional charges may apply)
- Summit wifi network
- Power on table
- Included in Diamond Sponsorship
- Locations selected on a first-signed, first-served basis
- Limited quantity of rooms available, be sure to sign up before they sell out!

Must be a summit booth sponsor to reserve a private meeting room.
NEW! Official OCP Summit Co-located Events*

Is your organization interested in hosting an event in conjunction with the OCP Global Summit? Become an official OCP Summit co-located event! Whether you’re needing space for an all-day hackathon or a happy hour with clients, we can help you secure space, curate a targeted invite list, handle registration and more! Only official co-located events will be listed on the OCP Summit schedule and promoted through to the OCP Community. Contact us to learn more!

Onsite Events – Prices vary, contact sponsor@opencompute.org

Educational Event (workshops, hackathons, roundtables, etc.) or Social Event (lunches, dinners, receptions, etc.)

INCLUSIONS & BENEFITS:
• Your event will be prominently listed on the public Summit schedule as an official OCP Summit Co-located Event
• Space rental onsite at one of the official Summit venues (a variety of room sizes are available)
• Basic A/V and room setup (customized options available)
• Targeted marketing of your event by OCP to a curated list
• Branding and mention of your event in OCP Summit newsletters, e-blasts, and social promotions
• An opportunity for the OCP team to manage your registration process

Offsite Events – $15,000

Choice of public or private “invite-only” event

INCLUSIONS & BENEFITS:
• Your event will be prominently listed on the public Summit schedule as an official OCP Summit Co-located Event
• Targeted marketing of your event by OCP to a curated list
• Branding and mention of your event in OCP Summit newsletters, e-blasts, and social promotions
• An opportunity for the OCP team to manage your registration process

*OCP Foundation will make final decisions on timing and space assignment for the co-located event, but will take into consideration your preferences. Co-location event package pricing varies depending on event size, duration, and other requirements. Contact sponsor@opencompute.org to discuss your co-located event.
2023 OCP Global Summit – Sponsorship Contract
Event Dates: October 17-19, 2023  Venue: San Jose Convention Center

This Agreement is made and entered into as of [date] ________________ between the Open Compute Project ("OCP") Foundation and:

Name of Organization (how it should be displayed on OCP site) ____________________________________________
Address Line 1 _____________________________________________________________________________________________
City _______________________State/Province/Region _________________ Zip/Postal Code ___________________________
Country ______________________________________Phone _____________________________________
Sponsorship Logistics Contact _______________________________Email____________________________
Website _________________________________________Twitter Handle_____________________________

Sponsor Packages for the 2023 OCP Global Summit (the “Event”):  **All prices in US dollars**

### Exhibit + Speaking Opportunity
- **Diamond**: $200,000  (20x20 booth)  
  - **Keynote Add-on**: $22,500 (*Pending OCP approval*)
- **Emerald**: $150,000  (20x10 booth)  
- **Ruby**: $100,000  (15x10 booth)

### Exhibit-Only
- **Sapphire**: $75,000  (10x10 booth)  
- **Topaz**: $50,000  (4’ counter)  
- **Start-Up Company**: $25,000 (*Based on OCP approval*)
- **Non-Profit**: $0 (*Based on OCP approval*)

### Private Sponsor Meeting Room:
(discounts do not apply – only available to booth sponsors)
- **Meeting Room**: $10,000

### Symposium Sponsorships (Oct 19):
(discounts do not apply)
- **Giveaways**: $5,000 + item cost  
- **Symposium Sponsor**: $10,000

### Tiered Membership Discount
If your company is an OCP Tiered Member, please check the applicable discount below. Must be a Member in good standing at the time of the 2023 Global Summit in order to receive the requested discount. Membership discounts apply to exhibition opportunities only. Event sponsorships, virtual booth add-on and meeting rooms are not eligible for discounts.
- **Platinum Tiered Member (20%)**
- **Gold Tiered Member (15%)**
- **Silver Tiered Member (10%)**

**Total Amount (after discounts if applicable): $_______________**

OCP Contact: Kali Burdette, Director of Global Events, kali@opencompute.org

Payment Information: Acceptable forms of payment include ACH, wire transfers, credit cards and checks. If paying by check, please make checks payable to: Open Compute Project Foundation, PO Box 82287, Austin, TX 78708

Purchasing bulk tickets: Each sponsorship level comes with a set number of complimentary passes. Additional passes may be purchased in bulk with a maximum of two transactions per organization. All sponsors except Diamond, Emerald & Ruby will be charged the current registration rate for the passes and no discount will be applied. There is no limit to the max quantity for the full price tickets. Diamond, Emerald & Ruby sponsors will receive additional passes for a discount with a set maximum quantity. Check with OCP for the most current discount, maximum limits and deadline for bulk purchases. No refunds will be given for bulk ticket purchase (discounted or not).
*Diamond sponsor keynote add-on: This keynote add-on is based solely on content approval by OCP. Diamond sponsors will only be charged the add-on fee once they submit their keynote content and it is approved by OCP. Keynote slots are limited and will be considered on a first-come, first-served basis. Sponsor understands that indicating an interest in a keynote add-on does not guarantee a spot.

Terms and Conditions:
1. Payment must be in United States Dollars. All payments must be made to Open Compute Project Foundation and provided in cleared funds to the bank account provided on the invoice not later than net 30 days of the date of the invoice. All fees are exclusive of all applicable sales, use, value-added and similar taxes, which Sponsor shall pay in addition to the fees at the rate prevailing on the date of the invoice. Payment must be received prior to the event or the sponsorship will be considered invalid. Account must be current to participate.  
2. Sponsor speakers are required to submit their presentation content for review by the Open Compute Foundation by the date indicated by OCP. Failure to submit your content for review by the foundation can result in the loss of your speaking opportunity.  
3. Sponsor is responsible for meeting all deadlinese for delivery of materials and artwork. Past due materials may be excluded from the conference program, signage, and other opportunities included in the sponsors contribution level.  
4. Sponsor is responsible for any shipping and receiving costs the venue may charge for materials shipped directly to the venue.  
5. Exhibit Locations. Booth/table location assignments will be selected by the sponsor company on a first-signed, first-served basis, and may be modified by the Foundation due to changes in event layout, venue or other factors.  
6. Restrictions in Operations of Exhibits. The OCP Foundation and its representatives reserve the right to restrict or remove exhibits which, because of noise, method of operation, materials, or for any other reason, may become objectionable to the reasonable attendee or the venue. In the event of such restriction or eviction, the OCP Foundation is not liable for any refunds, rentals, or other exhibit expenses incurred by the Sponsor.  
7. Care of Building. The Sponsor shall not injure or deface the walls or floors of the building and the tables, or damage the equipment. Sponsor assumes all liability costs for damage incurred.  
8. Catastrophe. In the event that because of war, fire, strike, government regulation, public catastrophe, act of God, or other cause, the conference or any part thereof is prevented from being held, or is canceled by the OCP Foundation, the OCP Foundation shall determine any refund to a Sponsor after deducting any expenses incurred by the OCP Foundation but in no case shall the amount of the refund to the Sponsor exceed the amount of the fees paid.  
9. Cancellations made by the Sponsor 30 days or more prior to the event are liable for 50% of the sponsorship fee or of the cost of equivalent services/equipment if sponsorship is an in kind or a barter arrangement. Cancellations made within 29 days of the event are liable for the entire fee. All cancellations must be made in writing to the OCP Foundation.  
10. Trademarks. Each party retains all rights and ownership to its own trademarks and must obtain prior approval from the other party for any use of the other party’s names or marks for the purpose of marketing, advertising and otherwise promoting participation in and/or sponsorship of (as described in this Agreement) the Event, which approval shall not be unreasonably withheld or delayed. Sponsor shall provide to OCP Foundation any artwork necessary for use of Sponsor’s marks, name or logo. Sponsor agrees to abide by, and be bound by, the Open Compute Project Trademark Usage Guidelines, which are available at https://creativecommons.org/licenses/by-sa/4.0/, or any later version, and without limiting the foregoing, OCP may make the Materials available under such terms. OCP may exercise its rights hereunder in all forms and media, whether now known or hereafter developed, throughout the world in perpetuity, royalty-free. My authorization and acknowledgement above is irrevocable and extends to OCP and its agents, successors, and assigns. I hereby waive any right to inspect or approve the Recordings. I acknowledge that OCP is under no obligation to use the Recordings, or Materials if applicable, in any manner. I hereby represent that I have the authority to grant the rights and licenses herein. And if I am presenting at an OCP event, I further represent and warrant that the Materials do not and will not violate the rights of any third party, including without limitation rights in intellectual property. I also represent that, to the extent the Materials include materials owned or created by any third-party, I have obtained permission for its use consistent with the foregoing.  
11. OCP Materials Release. If I am presenting at the OCP Global Summit, I acknowledge that my Presentation and any ancillary materials I provide to OCP in connection with my Presentation, including without limitation any white paper, article, photograph, likeness, or professional biography (together, “Materials”) are made available under the Creative Commons Attribution-ShareAlike 4.0 International License found at https://creativecommons.org/licenses/by-sa/4.0/; or any later version, and without limiting the foregoing, OCP may make the Materials available under such terms. OCP may exercise its rights hereunder in all forms and media, whether now known or hereafter developed, throughout the world in perpetuity, royalty-free. My authorization and acknowledgement above is irrevocable and extends to OCP and its agents, successors, and assigns. I hereby waive any right to inspect or approve the Recordings. I acknowledge that OCP is under no obligation to use the Recordings, or Materials if applicable, in any manner. I hereby represent that I have the authority to grant the rights and licenses herein. And if I am presenting at an OCP event, I further represent and warrant that the Materials do not and will not violate the rights of any third party, including without limitation rights in intellectual property. I also represent that, to the extent the Materials include materials owned or created by any third-party, I have obtained permission for its use consistent with the foregoing. I will provide OCP evidence of such permission upon OCP's request.  
12. Miscellaneous. This Agreement shall be governed by the internal laws of the State of California without regard to principles of conflicts of laws. Any disputes shall be heard exclusively in the state or federal courts located in California, and both parties consent to the jurisdiction of such courts. Sponsor cannot assign any rights under this Agreement without the prior written consent of the OCP Foundation; any unauthorized assignment is null and void. This is the entire agreement of the parties and cannot be amended or changed except in a writing signed by both parties.  
13. GDPR Policy. OCP will treat all information you provide in accordance with the OCP Privacy Policy posted at http://www.opencompute.org/privacy/. This includes cookies and any other information we may collect. By signing this contract, you acknowledge and accept OCP’s Privacy Policy and give your consent to the transfer of your personal information to the United States, which may have less protections than your jurisdiction of residence.  
14. BADGE SWAPPING: Badge swapping and/or trading is strictly prohibited at OCP events. Attendees must wear their badge at all times on the event premises. Any attendee caught without a badge, will be escorted to registration to show an ID and charged a reprint fee if the badge cannot be found. If caught wearing another attendee's badge or leaving the premises with multiple badges with the intent to distribute to other attendees, all badges will be confiscated, and this person may be removed from the event. OCP keeps historical records of companies and sponsors who are regular offenders of badge swapping. OCP reserves the right to deny attendance, sponsorship, and speaking opportunities to any individuals or organizations that do not abide by OCP event regulations.

In witness whereof, the parties have caused this Agreement to be executed by their duly authorized representatives.

Sponsor: By: _________________________________

Open Compute Project Foundation: By: _________________________________

Print: Kali Burdette

Title: Director of Global Events

Date: _________________________________