



# **ODSA Storage Value Proposition**

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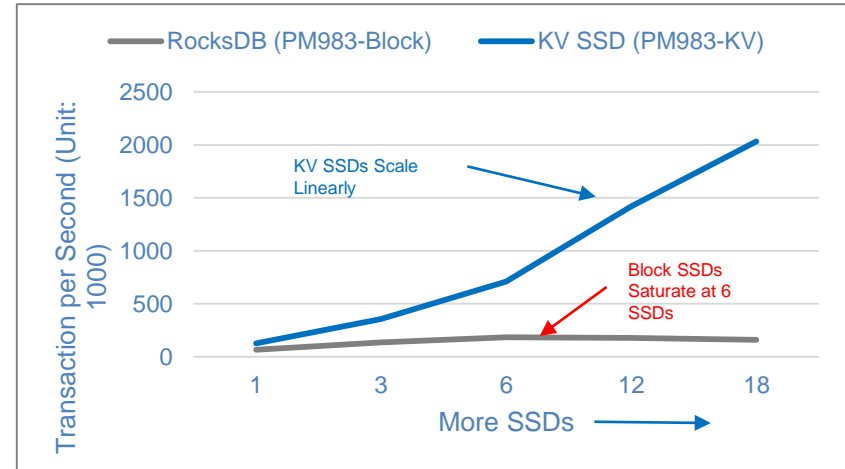
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# Looking at TCO for ODSA Devices

Accelerators can contribute to the vertical scaling of servers.

Samsung has experimented with methods to offload CPUs.

- CPUs normally saturate at ~4-6 SSDs
- A KV SSD was created that would assemble blocks into a value (small amount of compute)
- Scaling worked for up to 18 SSDs
- CPUs freed up to do more work



\* Testing was done on a server with 2 x Intel Xeon E5-2600 v5 servers with 384 GB of DRAM, and 18 PM983 (in block or KV mode) SSDs  
\*\* Workload: 4KB uniform random writes

# Looking at TCO for ODSA Devices

CPU offload and acceleration are already in use.

## Accelerator Chips Types

- SmartNICs – Offload network functions, encryption
- GPU – Great for AI/ML, but not efficient
- FPGA – Flexible, but limited clock speed
- ASICs – Expensive to design and manufacture

Chiptlets offer an opportunity to save money in the development of accelerator chips.

However adding accelerators will obviously increase cost. So how can we determine the advantages of using them?

# ODSA Storage Benefits

There are 2 ways to justify the additional costs associated with compute near storage

## Better Performance

Here the value is that better performance allows the business to operate differently/at higher scale.

Example: A database server can normally handle N transactions/second. With accelerated storage it can now handle 3N, allowing the system to handle more workload.

### Pros:

- Allows access to performance levels unattainable through normal technology

### Cons

- Hard to calculate the value of additional performance
- Generally costs are higher here

## Better TCO

Here the value is that system architectures can be changed achieve a better overall TCO.

Example: An analytic deployment uses X servers with Y TB of storage each. Due to CPU offload, each server can handle 3Y TB of storage with no loss of relative performance.

### Pros:

- Easy to calculate the value of this
- Does not need to have better performance

### Cons

- Must have a good understanding of baseline architecture

Not mutually exclusive!

# TCO Example

An accelerated storage platform can offer substantial TCO savings.

Goal: Store and process 1 PB of data

	6 x 4 TB SSDs/server	24 x 4 TB/ODSA Server
Server cost (\$USD, without SSDs)	\$10,500	\$10,500
Capacity/Server (TB)	24	96
#Servers needed for 1 PB SSD	42	11
Total SSD costs (\$USD)	\$200,000	\$250,000
Bare server costs (\$USD)	\$441,000	\$115,500
Total server costs (\$USD)	\$641,000	\$365,500
Total host maint costs (\$USD)	\$756,000	\$198,000
Total TCO	\$1,397,000	\$563,500
TCO reduction		59.7%

Assume:

- ODSA accelerator adds 25% to cost of SSD storage
- Performance of 1 ODSA Server is comparable to 4 standard servers.

Notes:

- Fewer servers leads to simpler networking and additional savings
- Higher performance on ODSA servers would lead to even better ROI
- Even slower performance might still be a better solution

# What Will The Future Bring

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Chiplet technology will allow for rapid creation of accelerators

We must have an ecosystem of chiplets, corresponding software, and standards that cover many different areas:

- CPU
- GPU
- NPU
- Network
- FPGA
- Other?

**A journey shared takes us beyond**