What is the Open Compute Project?
Membership, Projects and Programs Overview
FOUNDATION BOARD

Mark Roenigk
Chairman/President
Facebook

Partha Ranganathan
Google

Rebecca Weekly
Intel Corporation

Zaid Kahn
Microsoft Corporation

Jim Hawkins
Rackspace

Andy Bechtolsheim
Individual

Rocky Bullock
OCP, Non-Voting
WHO ARE WE?

13 Strategic Thought Leaders (Incubation Committee)
WHO ARE WE?

13 Strategic Thought Leaders (Incubation Committee) and...

FACEBOOK  Edge-Core Networks  intel

rackspace technology  intel  Microsoft  Google  FACEBOOK

IBM  FACEBOOK  SEAGATE  NOKIA  NVIDIA
50+ Elected Volunteer Project Leaders
... from 23 companies.
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NON-BOARD OCP REVENUE TO TOP $11B IN 2023

- IT infrastructure [servers, switches, storage] top categories for revenue
- Racks & power need DC building changes & getting denser, resulting in slower growth
- Other [PON and cell site gateway] challengers out to 2023
  - PON remains in POCs
  - Cell site gateway with strong software ecosystem poised for growth
- Other [co-processors] emerging category will be impactful by 2023
MEMBERSHIP FACTS

~200 Members from all over the world
  • Adopters (hyper-scalers, enterprise, retail, financial, etc.)
  • Suppliers (HW and SW)
  • Data Center operators
  • Solution Providers
  • Service Providers

6000 participants in our community
  • Technical (HW and SW) Executives
  • Sales/Business Development
  • Laboratories (Research/Test)
  • Manufacturing/Process
  • Facilities
  • Academia

OCP Membership Directory
MEMBERSHIP & ANNUAL DUES

**OPEN COMMUNITY®**
- $2500
- 0 contributions
- 0 events

**OPEN SILVER®**
- $60,000
- 0 contributions
- 1 event

**OPEN GOLD®**
- $50,000
- 1 contribution*
- 2 events

**OPEN PLATINUM®**
- $40,000
- 2 contributions*
- 3 events

*Contribution opt-outs available for Gold & Platinum levels… reach out to OCP staff for more details.

OCP MEMBERSHIP OVERVIEW
COMMUNITY: PROJECTS & SUB-PROJECTS

NETWORKING
OPEN NTWK LINUX (ONL), OPEN NTWK INSTALL ENV (ONIE), ENTERPRISE CONNECTIVITY (ECS), SONIC/SAI

RACK & POWER
ADV COOLING SOLUTIONS (ACS), POWER SHELF INPUT, OPEN RACK FRAME V3, BM LC CONNECTOR, ORV3 POWER SYSTEMS

STORAGE
ARCHIVAL, NVMe SSD

SERVER
PCI 3.0 MEZZ, OPEN ACCELERATOR (OAI), OPEN DOMAIN SPECIFIC ARCHITECTURE (ODSA), HIGH PERF COMPUTING (HPC)

DC Facility
MODULAR DC, ADV COOLING FACILITIES

TELCO
EDGE

HW MGMT
OPENRMC, HW MODULE MGMT, HW FAULT MGMT

Open Sys FW

SECURITY

TIME APPLIANCES
HOW TO GET STARTED?

Join*
• Project Mailing Lists
• Project Calls

Drive
• Project Focus
• Thought Leadership

Run
• Project Leaders
• IC Committee

Contribute
• Specifications
• Software & Tools
• Products & Facilities

Attend*
• OCP Summit
• OCP Meetings
• OCP Panels
• OCP Engineering Workshops
• OCP Days
• OCP Events

* Membership not required.
TYPES OF CONTRIBUTIONS

TRADITIONAL
- Specs
- Design Files
- Product / Facility Recognition

OUT OF THE BOX
- Reference Architecture
- Tested Configs
- White Papers
- Embedded SW
- Case Studies
- Seminars
- Requirements Documents
- Videos
USING OCP CONTRIBUTIONS

- On the OCP Contribution Database, select the type of contribution you wish to download. NO PASSWORDS!
  - Reference Documents
  - Specifications
  - Software
  - Guidelines/Best Practices
  - Facility Self Assessments
  - Videos
- You can also select by a specific Project or by contributing member.
- All Contributions have been approved by OCP’s IC and have associated licenses for implementation and use.
- All are free and open to the Public.
OCP PRODUCT RECOGNITION PROGRAM

Submit your products for recognition if:
- You are building a product based on an OCP approved spec
- You are submitting your spec as a contribution and are also submitting your product for recognition.

Once your product receives the cert mark you can:
- Use the cert mark on your product collateral
- Use the cert mark on your website
- Use the cert mark as a differentiator on RFPs/RFQs/RFIs
- Become an OCP Solution Provider to use the OCP Marketplace as an additional channel

Annual Cost for OCP Solution Provider Program: $4,000 USD
OCP PRODUCT RECOGNITION PROGRAM

PRODUCTS VALIDATED BY OCP CARRY THE OCP MARK

Products that comply 100% with an existing approved specification, the design files are open sourced, and are available to public. All levels are eligible.

For Adopters
Are they truly open?
Look for the OCP Cert Marks
Include them in your RFP

For Suppliers
Apply for the Cert Mark @ OCP
It is FREE
Get the Logo and advertise!

Products that comply 100% with an existing approved specification and are available to the public. OCP Silver, Gold or Platinum Members are eligible.
Facilities that are compliant with the OCP’s Colo Guidelines will receive an OCP Ready™ Mark. This means that they are ready to use OCP Solutions.

Annual Cost for OCP Colo SP Program: $4,000 USD
The OCP Marketplace is a listing of the OCP Products and Facilities available through OCP Solution Providers. If you are interested in listing your products or facilities on the Marketplace, sign up to be an OCP Solution Provider.

All Products have associated specs and/or specs with design packages.

All specs and design packages are free and open to download to the public.
ADOPTING OCP GEAR

- On the OCP Solution Provider Directory, find your local OCP SPs.
- On the OCP Marketplace, select the type of certified products or Integrated Solutions you need for your infrastructure needs.
- On the OCP Marketplace, Circular Economy Option enables sustainable and affordable solutions as well.
USING AN OCP FACILITY

- On the OCP Colo Solution Provider Directory, find your local OCP Colos.

- On the OCP Marketplace, select Facilities to find the exact location of OCP Ready™ Facilities.
FOR MORE INFORMATION

Membership: membership@opencompute.org

Community Related Questions:
Archna Haylock
Archna@opencompute.org
WhatsApp: 4089219050 || WeChat: archnahaylock || Twitter: @ArchnaOCP
LinkedIn: linkedin.com/in/archnahaylock
OCP MEMBERSHIP BENEFITS - COMMUNITY

Annual Contribution Requirement: None
Annual Sponsorship Requirement: None
Eligible for becoming a SP/Reseller: Yes
Summit Sponsorship Discount: None
Annual Speaking Engagements: None
PL or IC position eligibility: Yes – pending contribution
Voting keys for IC election: None
Eligible for OCP Accepted™ Product Recognition: Yes
Eligible for OCP Inspired™ Product Recognition: No
Eligible for OCP Ready™ Facility Program: Yes

Annual Cost: $2,500
OCP MEMBERSHIP BENEFITS - SILVER

Annual Contribution Requirement: None
Annual Sponsorship Requirement: 1
Eligible for becoming a SP/Reseller: Yes
Summit Sponsorship Discount: 10%
Annual Speaking Engagements: 1
PL or IC position eligibility: Yes
Voting keys for IC election: 1
Eligible for OCP Accepted™ Product Recognition: Yes
Eligible for OCP Inspired™ Product Recognition: Yes
Eligible for OCP Ready™ Facility Program: Yes

Annual Cost: $60,000
OCP MEMBERSHIP BENEFITS - GOLD

Annual Contribution Requirement:  1
Annual Sponsorship Requirement:  2
Eligible for becoming a SP/Reseller:  Yes
Summit Sponsorship Discount:  15%
Annual Speaking Engagements:  2
PL or IC position eligibility:  Yes
Voting keys for IC election:  2
Eligible for OCP Accepted™ Product Recognition:  Yes
Eligible for OCP Inspired™ Product Recognition:  Yes
Eligible for OCP Ready™ Facility Program:  Yes

Annual Cost:  $50,000
OCP MEMBERSHIP BENEFITS - Platinum

Annual Contribution Requirement: 2
Annual Sponsorship Requirement: 3
Eligible for becoming a SP/Reseller: Yes
Summit Sponsorship Discount: 20%
Annual Speaking engagements: 3
PL or IC position eligibility: Yes
Voting keys for IC election: 3
Eligible for OCP Accepted™ Product Recognition: Yes
Eligible for OCP Inspired™ Product Recognition: Yes
Eligible for OCP Ready™ Facility Program: Yes

Annual Cost: $40,000