

Automated, Open Meet-Me-Room

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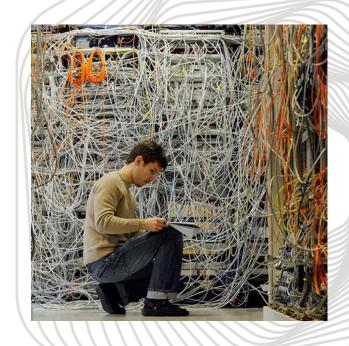


Today: Manual Management of Interconnections

Pain = Operational Problems, Service Limitations, Slow Response Time, Errors

Status Quo:

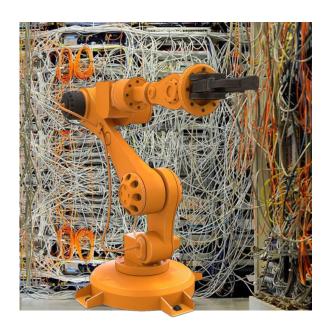
- Technicians
- 100,000 Manual Connections Per Data Center
- Slow Response Time (Days vs Mins)
- Manual Data Entry





Robot + Patch-Panel is a Hard Technology Problem

Robot Needs to Move Any Connector Out of 1,000s And Carry Fiber Optic Cable Attached it Without Disconnecting/Entangling Others



Technical Challenges:

- Optical Fiber Interconnects Easily Tangle as They Are Reconfigured
- Optical Fiber is Delicate, Sensitive to Bending
- Industrial Robots Not Compact Enough to Access Space Between High Density Interconnects Without Destroying/Damaging Interconnects
- Must be Much More Reliable and Scalable Than Today's Optical Switches (i.e. MEMS)



Telescent Network Topology Manager (NTM)

NTMs to Automate Data Centers:

- Incorporates AI, Robotics and Network Performance Monitoring
- All-Fiber Design Provides
 Unsurpassable Performance
- Future-Proof





Open API to Manage Physical Layer

Automates

- Record Keeping
- Troubleshooting
- Network Performance and Security Monitoring
- Reconfiguration of Interconnects
- Security Checks and Balances

Accelerates

- Service Provisioning in Minutes vs Days
- MTDC Billing Cycle
- Service Restoration
- Migration
- DevOps/NetOps

Eliminates

- Emergency Calls at 2 am
- Stranded CapEx: Servers, Line Cards, Spares
- Dirty/Damaged Connectors
- Human Error
- Risk of Outage/Financial Penalties

Operating System

REST API

Software Orchestrator

Monitoring Apps

Al Optimization Apps

a-MMR App

Up to 1,008 Connections Per Rack



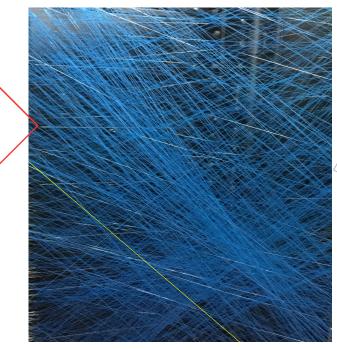


Open. Together.

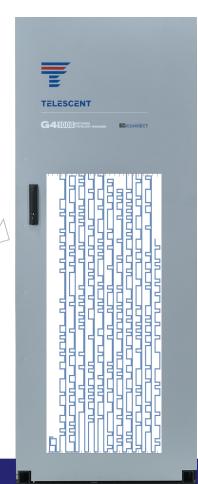
Knots, Braids, Strands Algorithm

Dynamic Interconnect Fabric Transforms Between Arbitrary Connection States Without Entanglement

- Optical Fibers = "Strands"
- Set of Cross-Connects = "Braid"
- Blocking = "Knots"



Internal Strands Routed Without Entanglement





Open APIs Enable Physical Layer Health Monitoring

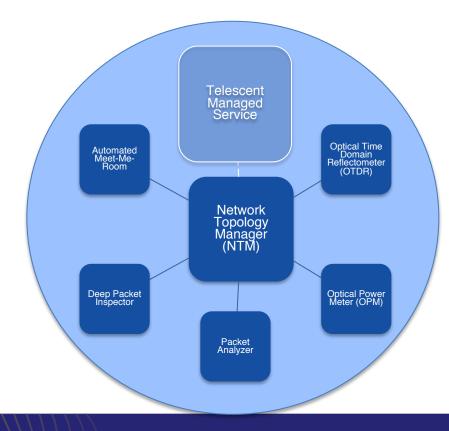
and Analytics

 NTM Dynamically Connects Optical Monitoring Probes

- Anytime, anywhere in network
- Full visibility of physical network performance
- Off-line and in-line monitoring

Probes Include:

- OTDR to monitor physical link integrity
- OPM to monitor signal levels
- Packet Analyzer to monitor Transport + Ethernet Deep Packet Inspector to monitor data packets and cybersecurity





Example Use Case Automated Meet-me-Room (a-MMR)



Long-Term Trend: Enterprises Outsourcing DCs, Moving Applications to Cloud

- For Security and/or Control, Enterprises Insist on Owning Equipment
- Don't Want to Own and Operate Building Infrastructure
- MTDCs Allow Enterprises to Put Their Equipment in Shared Facilities, But in Secured Areas For Exclusive Access
- Enterprises Still Need to Connect to Carrier Transmission Facilities and Cloud Service Providers
- Connections Drive All-Important Meet-Me-Room "MMR" Service
- Equinix Forecasts 48% CAGR of Their MMR Interconnect Bandwidth Through 2024



Definitions

a-MMR = Automated Meet-Me-Room
INTER-Cage = Connections Between Cages
INTRA-Cage = Connections Within Cage

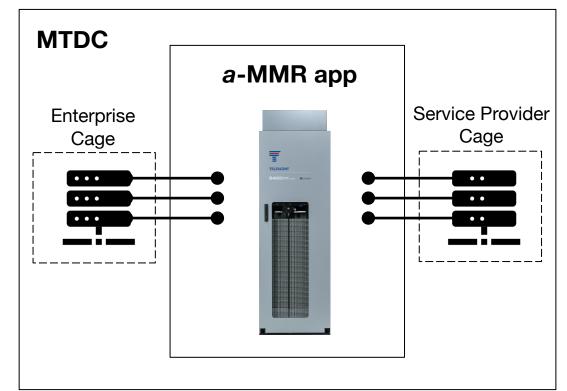
a-MMR App





(1) Enterprise Requests Connection

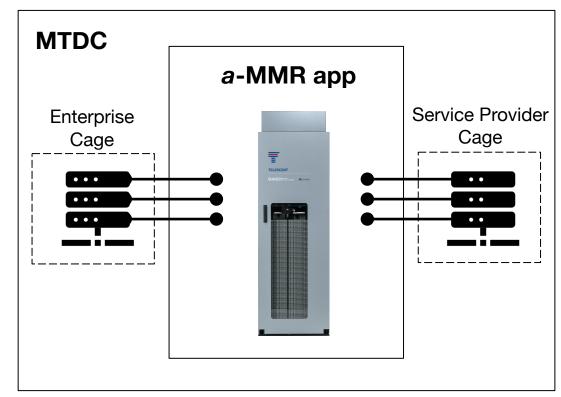






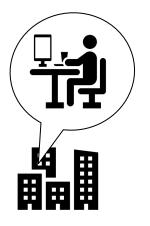


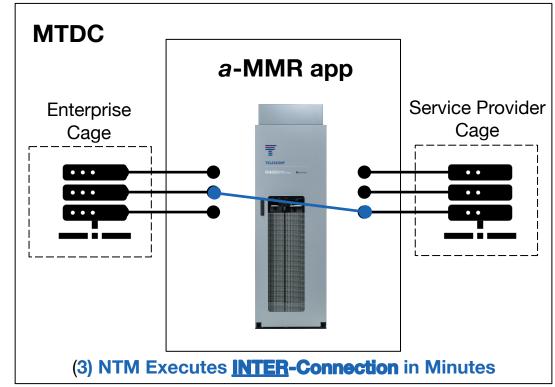




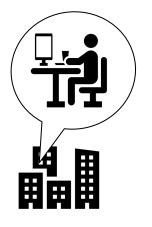
(2) Service
Provider Accepts
Connection
Request

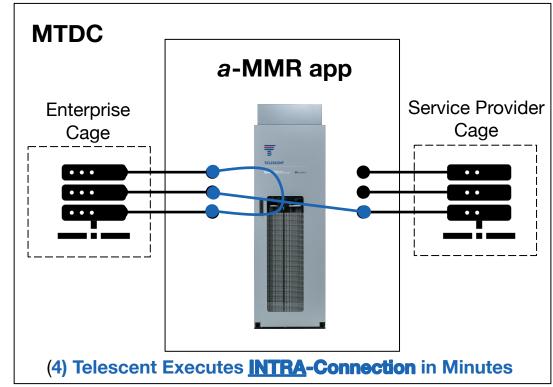






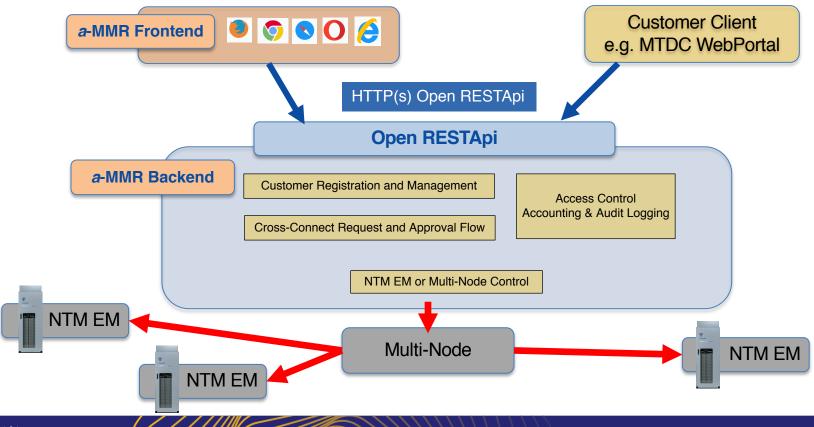








a-MMR App Software Architecture





Open. Together.

Why Automation of MMR Will Become Ubiquitous

Initial Value Proposition is Faster MTDC Service Delivery, Increased Revenue Generation and Reduced OpEx

Improves MTDC Customer Satisfaction, Reputation and Competitiveness

Reputation Will Enable MTDCs to Lease-out More Cages, Increase Market Share and Grow Highly Profitable Interconnect Business

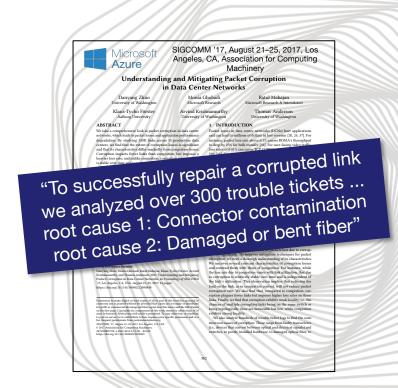
Ultimately, ALL MTDCs Will Need to Automate to Remain Competitive



Additional Data Center Use Cases



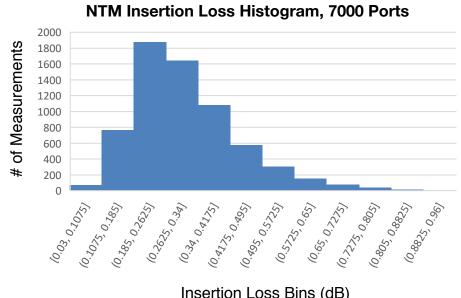
- NTM Automates Connector Cleaning and Fiber Routing
- NTM Enables Automated Maintenance, Performance/Health Monitoring and Optimization





Automation of Fiber Plant Enables Use of Next **Generation High Speed Pluggables**

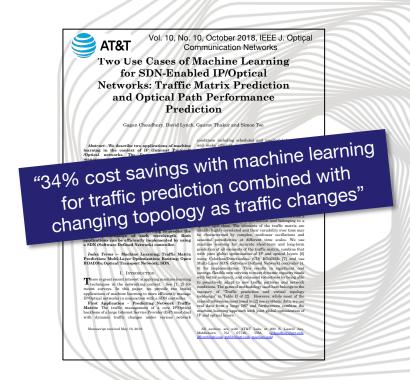
- **Next Generation Pluggables** Have Lower Power/Lower Link Loss Budget
- Inherent Low Loss of NTM **Connections Maintains Link Loss Less Than Budget**



Insertion Loss Bins (dB)



- AT&T: Manual Processes Prevent Optimal Utilization of Network Backbone and Spares
- NTM Enables Distributed
 Performance Monitoring, Sharing
 of Spares and Load Balancing





Conclusion





