

THE OCP COMMUNITY

Archna Haylock, Community Director
Open Compute Foundation

Consume. Collaborate. Contribute.

OCP MEMBERSHIP FACTS

- ~200 Corporate Members
 - Adopters
 - Suppliers (HW and SW) Solution Providers
- 6000 participants in our community
 - Technical (HW and SW)
 - Sales/Business Development
 - Executives
 - Manufacturing/Process
 - **Facilities**
 - Academia
- Member Companies from all over the world

OCP Membership Directory



GROWTH OF OCP

(FOR NON-BOARD MEMBER COMPANIES)

Double Digit Growth thru 2021

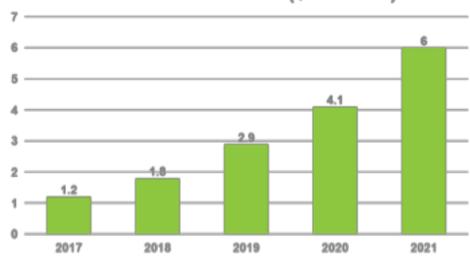
Americas' CAGR = 47%

APAC CAGR = 103%

EMEA CAGR = 70%

OCP Market Impact Assessment

Total OCP Revenue (\$ Billions)



https://www.voutube.com/watch?v=pdpPKAo-HUY&feature=voutu.be



OCP COMMUNITY: PROJECTS & SUB-PROJECTS



ONL, ONIE, SAI, SONIC,
CAMPUS BRANCH WIRELESS



RACK & POWER

ADV COOLING SOLUTIONS

POWER SHELF INTEROPERABILITY



STORAGE

JDA PROJECT

ARCHIVAL



SERVER PCI 3.0 MEZZ



DC Facility

MODULAR DC



HPC



TELCO

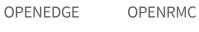
HW MGMT



Open Sys FW



SECURITY





HOW CAN YOU PARTICIPATE?

SHARE DRIVE RUN JOIN Specs/Designs Become a Member Project Focus Thought Leadership **Project Leaders** IC Committee RAs/Tested Configs/ Subscribe to a Mailing White Papers/etc. List **ATTEND OCP Days OCP Summit OCP Panels OCP Events OCP** Meetings **OCP Engineering Workshops Projects**

WHAT CAN I SHARE?











TESTED CONFIGURATIONS











NO IP ASSIGNMENT

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OCP PRODUCT RECOGNITION PROGRAM

PRODUCTS VALIDATED BY OCP CARRY THE OCP MARK



O C P'INSPIRED

Products that comply 100% with an existing approved specification and the design files are open sourced and available. All levels are eligible.

Products that comply 100% with an existing approved specification and are available. OCP Silver, Gold or Platinum Members are eligible.

For Adopters
Are they truly open?
Look for the OCP Cert Marks
Include them in your RFP

For Suppliers
Apply for the Cert Mark @ OCP
It is FREE
Get the Logo and advertise!



OCP PRODUCT RECOGNITION PROGRAM





- Submit your products for recognition if:You are building a product based on an OCP approved spec
- You are submitting your spec as a contribution and submitting your product for recognition.



Once your product receive the cert mark you can:

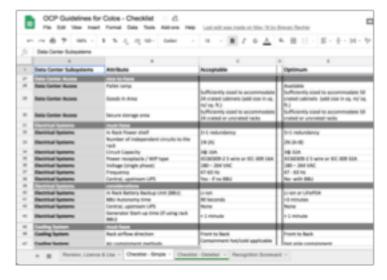
- Use the cert mark* on your product collateral
- Use the cert mark* on your website
- Use the cert mark* as a differentiator on RFPs/RFQs
- Become an OCP Solution Provider to use the OCP Marketplace as a additional channel





OCP FACILITY RECOGNITION







Facilities that are compliant with the OCP's Colo Guidelines will receive an OCP Ready Mark. This means that they are ready for OCP Solutions.



OCP MARKETPLACE

OCP Marketplace is a comprehensive listing of the OCP Products and Facilities. If you are interesting in listing your products or facilities on the Marketplace, sign up to be an OCP

Solution Provider.







ADOPTING OCP GEAR



Go to the OCP Solution Provider Directory and find your local OCP SPs.

https://www.opencompute.org/sp/ open-compute-project-solutionproviders

Go to the OCP Marketplace to find OCP Solutions

https://www.opencompute.org/products



USING AN OCP FACILITY



Go to the OCP Colo Solution Provider Directory and find your local OCP Colos. https://www.opencompute.org/sp/opencompute-project-solution-providers

Go to the OCP Marketplace to find the exact location of those OCP Ready™ Facilities.

https://www.opencompute.org/products



OCP GLOBAL SUMMIT

Date: March 14-15th 2019

Location: San Jose Convention Center, CA

Sponsorship Opportunities still available. Call for Participation Ends November 30, 2018 Early Bird Registration is \$400 until Jan 11, 2019



Register Here

CONSUME. COLLABORATE. CONTRIBUTE.





Please contact me with any questions or comments.....

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Connect with me on LinkedIn or FB!



Thank you!

